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401 N. Michigan Avenue
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Delivering Value for Corporate Executives



ACG



ACG: THE PREMIER ORGANIZATION FOR CORPORATE EXECUTIVES

The Association for Corporate Growth (ACG), founded in 1954, is the premier global organization for professionals involved in corporate growth, corporate development, and mergers and acquisitions. For more than 50 years, ACG members have focused on strategic activities that increase revenues, profits, and ultimately, stakeholder value. Today, ACG stands at more than 12,000 members from corporations, private equity, finance, and professional service firms representing Fortune 500, Fortune 1000, FTSE 100, and mid-market companies in 51 chapters in North America and Europe.

THE CORPORATE VALUE PROPOSITION

Corporate executives find ACG membership to be highly valuable. Joining ACG provides corporate executives with opportunities to:

- Become part of a global community of senior executives
- Share best practices with CEOs, CFOs and corporate development officers
- Build worthwhile relationships that will generate quality growth opportunities
- Gain exposure to M&A opportunities from other corporate members, private equity groups and intermediaries
- Learn more about organic growth issues
- Network at the annual ACG InterGrowth conference and at chapter events
- Receive member-only discounts to ACG InterGrowth and chapter events vs. non-member rates
- Gain access to ACG's online membership directory
- Receive a free subscription to *Mergers & Acquisitions Journal*
- Receive results of ACG surveys, including the bi-annual ACG/Thomson DealMakers Survey
- Find information on thousands of capital resources on ACG's exclusive proprietary database, CapitalLinkSM

“ACG has provided me with the opportunity to get to know some of the top business executives in the Philadelphia region. The monthly meetings provide a forum to hear from individuals who are faced with similar business challenges. Issues like achieving organic growth and growth through acquisitions are topics that face all companies today. While attending InterGrowth one year, I found a good contact in an ACG service provider from Austria. I was working as an expatriate, and they introduced me to a potential acquisition in Italy, demonstrating ACG benefits are both local and international in scope.”

– Jeffrey R. Kaminski, Group Director Corporate Development, AmeriGas Partners, L.P., ACG Philadelphia

“ACG has expanded my network of resources and colleagues and introduced me to scores of people who I would not have had the opportunity to meet otherwise. ACG presents me with the quintessential opportunity to network – in the past year, thanks to ACG, I've expanded my network to include a broad and diverse cross-section of real estate professionals, pharmaceutical and IT executives, federal and state elected officials, and major sport franchise owners.”

– Lucy Reilly Fitch
Corporate Vice President, Mergers & Acquisitions
BAE Systems Inc., ACG National Capital

RECENT CORPORATE SPEAKERS

Robin Davenport
VP Business Development
& Planning
Parker Hannifin Corp.

Lucy Reilly Fitch
Sr. VP for M&A
BAE Systems

Kevin Forster
President, Asia Pacific
Carlisle Companies Inc.

Timothy King, Sr.
VP Planning & Development
John Wiley & Sons, Inc.

Michael Lorch
Director, Corporate
Development
Ingersoll-Rand Co.

Eric Pedersen
Business Development
Leader
GE Water & Process
Technologies

Allan Snape
VP Business Development
Fortune Brands, Inc.

Michael Whitted
VP Business Development
SPX Corp.

“ACG provides significant value to its more than 12,000 members via unparalleled programming and networking opportunities on both the Chapter and Global levels. Members view ACG as a beneficial investment that pays tangible, long-term dividends. In fact, in addition to education and networking benefits, many ACG members can attribute new business directly to being part of the ACG community. Simply put, ACG is at the core of middle market dealmaking on a global basis. You won't find this kind of access to senior-level middle market dealmakers anywhere else.”

– Harris Smith, ACG Chairman
West Region Managing Partner, Grant Thornton

“ACG is the primary resource for M&A education, networking and dissemination of best practices for corporate M&A professionals. My involvement with the organization has been an invaluable component of my growth as a corporate development professional.”

– Tom Walton, Director of Corporate Development,
Joy Global, Inc., ACG Wisconsin

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