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Delivering Value for Private Equity Groups



ACG



ACG: THE PREMIER ORGANIZATION FOR PRIVATE EQUITY GROUPS

The Association for Corporate Growth (ACG), founded in 1954, is the premier global organization for professionals involved in corporate growth, corporate development, and mergers and acquisitions. For more than 50 years, ACG members have focused on strategic activities that increase revenues, profits, and ultimately, stakeholder value. Today, ACG stands at more than 12,000 members from corporations, private equity, finance, and professional service firms representing Fortune 500, Fortune 1000, FTSE 100, and mid-market companies in 51 chapters in North America and Europe.

THE PRIVATE EQUITY VALUE PROPOSITION

Corporate executives find ACG membership to be highly valuable. Joining ACG provides corporate executives with opportunities to:

- Become part of a global community of senior executives
- Share best practices with CEOs, CFOs and corporate development officers
- Build worthwhile relationships that will generate quality growth opportunities
- Gain exposure to M&A opportunities from other corporate members, private equity groups and intermediaries
- Learn more about organic growth issues
- Network at the annual ACG InterGrowth conference and at chapter events
- Receive member-only discounts to ACG InterGrowth and chapter events vs. non-member rates
- Gain access to ACG's online membership directory
- Receive a free subscription to *Mergers & Acquisitions Journal*
- Receive results of ACG surveys, including the bi-annual ACG/Thomson DealMakers Survey
- Find information on thousands of capital resources on ACG's exclusive proprietary database, CapitalLinkSM

“ACG provides significant value to its more than 12,000 members via unparalleled programming and networking opportunities on both the Chapter and Global levels. Members view ACG as a beneficial investment that pays tangible, long-term dividends. In fact, in addition to education and networking benefits, many ACG members can attribute new business directly to being part of the ACG community. Simply put, ACG is at the core of middle market dealmaking on a global basis. You won't find this kind of access to senior-level middle market dealmakers anywhere else.”

– Harris Smith, ACG Chairman
West Region Managing Partner, Grant Thornton

“Why am I a member of ACG? Two reasons. First, the money. As a PEG I am very hard pressed to find another organization that is aligned as well as ACG in helping me to source, close, and create value in deals. ACG is truly the Wal-Mart of M&A, where everybody needed is under one roof. Second, the learning. I have found ACG members to be hard working, passionate about their businesses, and willing to share their knowledge.”

– Paul Stewart, Partner, PS Capital Partners

“Over the past two years, River Associates Investments has completed six lower middle market management led buyouts or recapitalizations. In each of these transactions, a connection to another ACG member is present. Whether in deal sourcing, financing, due diligence or management recruitment, the network of ACG members has been and continues to be an invaluable resource to my firm.”

– Mark Jones,
Partner, River Associates Investments, LLC

“I joined The Riverside Company five years ago with a large cap investment banking background but had no contacts in the middle market. Joining ACG was the major contributor to jump starting my mandate to originate dealflow. Of the 66 acquisitions we have completed in North America since 2002, almost everyone has involved at least one if not two parties who are ACG members (lenders, investment bankers, buy side intermediaries, accountants, lawyers, consultants, etc.). Contacts to these resources via ACG have been invaluable in helping The Riverside Company effect these acquisitions.”

– Robert Landis, Principal, Origination and Deal Sourcing, The Riverside Company

RECENT PRIVATE EQUITY SPEAKERS

Kevin Callaghan
Managing Director
Berkshire Partners

Marty Mannion
Managing Partner
Summit Partners

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