



## **Association For Corporate Growth**

### **Membership Guidelines**

ACG Portland encourages membership consisting of senior executives that are responsible for high-level growth issues within their companies or with clients. The following are the general guidelines for membership:

#### **Corporate Membership**

“C” level executive of an enterprise with \$5 Million of Revenues/\$50 Million of Assets under Management, regardless of industry focus including non-profit organizations.

2) Corporate includes banks, private equity groups, investment bankers, venture capitalists.

3) A “C” Level Executive in transition who has run an enterprise of \$5mm of Revenues or more/\$50 Million of Assets under Management, or is a retired executive who serves on board of qualifying enterprises (as described above).

#### **Service Provider Membership**

A Service Provider is a person or entity that derives the majority of its gross revenues from services provided to Corporate Members who are related to such Corporate Member’s growth and corporate development. Examples of such services are accounting and business valuation, strategic planning and consulting, risk management, legal, marketing, and human resource management (i.e. employee benefits and stock plan administration). Non “C” level employees of a corporation that meets the criteria above will be classified as Service.

#### **Conditions to Membership:**

1. Must have been in business at least 1 year, and have annual gross revenues of at least \$500,000.
2. Must be a principal, partner, or senior executive officer of the organization.
3. No more than two members per organization.
4. Within the first year of membership: bring four qualified prospective corporate members to meetings as your guest, and recruit two corporate members, or a speaker, or head a chapter committee, or sponsor an ACG event at a minimum level of \$1000.

#### **Equity Group Member**

A member who works for an equity group and whose job description includes purchasing ownership interests in companies (public or private) for the purpose of growing the companies through internal growth, add-on acquisitions, consolidations, joint ventures, alliances, licensing, franchising, etc. with the ultimate goal to exit from the investment through a partial or complete sale of the company to a third party; a recapitalization, or an IPO. The member is usually a partner, principal officer, associate or analyst with the equity group and has an opportunity to participate in the equity ownership of the acquired companies. The member must be employed by an equity group which is managing a committed equity fund otherwise they will qualify as a Service Provider.

### **Special Interest Membership**

At times it may be necessary to include members that do not qualify as a Corporate, Emerging or Service Providers but their membership would assist the Chapters growth. Examples such as: Business Publications Editors, Business Professors, and non-profits. The Board on an individual basis will review each of these applications.

### **Additional Qualifications**

The goal of the Chapter in selecting among applicants is to develop a membership comprised of qualified professionals demonstrating the highest professional and ethical standards and a commitment to active participation in, and contribution to, Chapter activities. Accordingly, the fact that an applicant falls within one of the established membership categories does not automatically entitle him or her to membership. In determining whether to accept an application for membership, the Chapter, in its discretion may consider other appropriate factors, including but not necessarily limited to:

- Current membership composition of the chapter
- The applicant's business experience, including both depth of experience and length of time involved in an activity falling within an approved membership category; and
- Personal recommendations of other members

### **Finality of Determinations**

The decisions of the Chapter with respect to each application are final, binding and non appealable. The Chapter shall keep a record of its proceedings, indicating whether an application has been ACCEPTED, REJECTED or DEFERRED. Upon request, an applicant may be advised of such action on his or her application but shall not be entitled to any other explanation of the Chapter's action, which shall be maintained in confidence. **These general guidelines are provided for information purposes. Membership is subject to approval by the board of directors. The membership is based on a 3:1 corporate to service ratio.**

Revised May of 2010.