



## CONFERENCE OVERVIEW

Deal Forum provides opportunities to connect with a target audience in the lower middle market with cash flow of \$3M - \$15M, sales of \$10M - \$125M and value under \$150M. CEOs, company executives and business professionals will benefit from:

**CONNECTIONS** Our focus on the lower middle market makes us different. We have the right sized conference for you to make the right connections. The Deal Forum is limited to 350 attendees with 335 for the Baseball Game and Reception. Large enough for you see deal flow but intimate enough to develop worthwhile connections.

**NETWORKING** We are the only regional conference with a LIVE baseball game. The first 335 attendees to select the ticket with the ballgame will enjoy the showdown between the Baltimore Orioles and Minnesota Twins in 4 corporate/party suites at Oriole Park-Camden Yards.

**DIALOGUE** Hear strategic analyst and stand-up economist Anirban Basu for a unique presentation "*Markets, He Wrote: Looking for Clues into the Economy's Direction*". Also featured is Rear Admiral Terry McKnight, USN (Ret) author of Pirate Alley sharing an up close view on the fight against modern piracy on the world's unfriendly seas.

**DEAL-MAKING** A three-hour Private Equity Marketplace with our signature Bloody Mary Bar matching up deal makers in the tradition of ACG's highly successful formula for generating M&A activity.

### Registration Includes:

- ✓ Industry discussions & Information
- ✓ Breakfast & Lunch
- ✓ Access to the Private Equity Marketplace
- ✓ An abundance of opportunities for deal-making
- ✓ Access to the Deal Lounge to discuss potential deals

### *Reception limited to the first 335 people*

Networking, cocktail reception and ballgame at Oriole Park at Camden Yards. Networking Reception tickets are NOT sold separately. The reception sells out quickly, don't delay registration.

Conference Attendee Registration	Price
ACG Member WITHOUT Reception and Ballgame	\$450
ACG Member WITH Reception and Ballgame	\$575
Non ACG Member WITHOUT Reception and Ballgame	\$500
Non ACG Member WITH Reception and Ballgame	\$625
Private Equity Marketplace	Price
Private Equity Marketplace Table WITH Reception and Ballgame	\$1,350
Deal Source – <i>Investment Bankers ONLY</i>	Price
Deal Source Table WITH Reception and Ballgame	\$725
Deal Source Guest WITH Reception and Ballgame	\$375

**Register Now: [www.acgmaryland.org](http://www.acgmaryland.org)  
 Contact Us: (443)640-1063 • [info@acgmaryland.org](mailto:info@acgmaryland.org)**



DEALS • DIALOGUE • CONNECTIONS

# ACG<sup>®</sup> Maryland Deal Forum

MAY 23 & 24, 2017 • SHERATON INNER HARBOR HOTEL

## CONFERENCE SCHEDULE

### Tuesday, May 23, 2017

- 10:30am -4:30pm      Registration      Sponsored by Womble Carlyle Sandridge & Rice
- 10:30am - 4:30pm      Deal Lounge Open      Sponsored by MB Business Capital & SSG Capital Advisors  
The Deal Lounge features numbered tables for attendees to schedule meetings with other attendees to discuss deal flow & opportunities. Registration list is released to paid attendees two weeks prior to the conference.
- 11:00am - 3:00pm      Deal Source\* with Deal Source lunch 12-1pm  
\*Deal Source is only open to those IB's registered for Deal Source and PE Groups registered for the Marketplace
- 12:00pm - 2:00pm      Conference Lunch
- 3:45PM - 4:45PM      Keynote Panel      Sponsored by First National Bank  
Anirban Basu, "Markets He Wrote...Looking for Clues into the Economy's Direction"
- 6:00pm      Networking & Cocktail Reception at Oriole Park - Camden Yards  
Sponsors:  
Suite 72 - Beecher Carlson and Protiviti  
Suite 73 - Patriot Capital/Bengur Bryan and Miles & Stockbridge  
Suite 74 - RSM and Venable  
Suite 75 - Duane Morris and BDO
- 7:05pm      Baltimore Orioles v. Minnesota Twins
- 9:30pm -11:30pm      Extra Innings Party      Sponsored by Saul Ewing and NewSpring Capital Partners

### Wednesday May 24, 2017

- 7:00am -12:00pm      Registration      Sponsored by Womble Carlyle Sandridge & Rice
- 7:30am-8:30am      Breakfast      Sponsored by Calvert Street Capital Partners
- 8:30am      Keynote Session      Sponsored by Citizens Bank  
Rear Admiral Terry McKnight, USN (RET)
- 9:30am- 12:00pm      Deal Lounge Open      Sponsored by MB Business Capital & SSG Capital Advisors  
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- 9:30am -12pm      Bloody Mary Bar | PE Marketplace      Sponsored by Durakis Executive Search  
Join all attendees for our signature Bloody Mary Bar during the Private Equity Marketplace where you visit our exhibiting Private Equity Firms at their table.
- 12:00pm      Conference Adjourns - Lunch on your own

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## [Sheraton Inner Harbor Hotel](#)

**Guest Room Rates:** Conference attendees have a confirmed room rate of \$249 per night plus applicable taxes for Monday, May 22-Wednesday, May 24, 2017. [Reservations](#) must be made **on or before April 24, 2017**.

**Reservations:** ACG Maryland Deal Forum room block. **Check In/Check Out:** The hotel's check in time is 4:00 p.m.; checkout time is 12:00 p.m. Reservations can be made online at: <https://www.starwoodmeeting.com/events/start.action?id=1611091010&key=2E048DD0> or by calling the hotel directly at (410) 962-8300 and requesting reservations or the national reservations line at (800) 325-3535 and identifying **Association for Corporate Growth – Maryland** as our group block. Please book early we have a limited block of rooms.

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