



Ken Warman
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Ken has 25 years of experience with a proven track record of building successful leaders and high-performing teams. He is a strategic leader, trusted advisor and provides valuable coaching to his clients through a combination of diverse business experiences and talent development skills.

Ken has led teams as a Chief Financial Officer, Chief Operating Officer and Head of Consulting Practice for a Fortune 50 company - Prudential Financial. He provides solutions, workshops, and designs programs for clients seeking to develop leaders for their organizations. Through a strong business foundation and dynamic approach, he creates engagement, winning strategies, and successful business outcomes with his clients.

A talented leadership and International Coaching Federation certified coach, he builds deep relationships of trust with his clients and elevates them through heightened self-awareness and authentic dialogue, resulting in improvement of individual and organizational performance.

Ken offers behavioral, emotional intelligence, 360 feedback and other assessment tools to raise client awareness and guide behavioral development and change. Ken's background and style are well suited for service industries, including financial services, technology, pharmaceutical, telecommunications, consulting, education and similar industries. He leads a high performance team program and business strategy workshops for senior leadership teams.

Ken is a purpose-driven leader and coach that is dedicated to developing and serving others.

Client Results

- ◆ Created and led high performance team program for NJ practice Senior Leadership Team for leading business & technology consulting firm, **Slalom**, including individual coaching for 12-member Team. NJ Market has become one of Slalom's fastest growing markets in the US.
- ◆ Led full day strategic workshop for **ARCHforensic** and **National Forensic Consultants** to develop business strategy and specific action plans.
- ◆ Performed group coaching sessions to identify cultural pain points and provide action roadmap to improve team culture at **Johnson & Johnson**. Enabled CFO to implement changes to elevate team engagement and performance.
- ◆ Delivered 6-stage leadership development program and individual coaching to senior Sales Leadership team of **Karyopharm**, a mid-sized pharmaceutical company. Net Product Revenue/Sales up 25% YoY in 3Q 2021 and 47% YoY in 4Q 2021.
- ◆ Accelerated growth of senior leaders and their teams through coaching at several corporations, including PBF Energy, GoHealth, and Amirall. Built confidence and enabled them to become stronger leaders of people and empower their teams.

Areas of Expertise

- ◆ Leadership Development
- ◆ Executive Coaching
- ◆ Emotional Intelligence Coaching
- ◆ High Performance Team Building
- ◆ Talent Attraction & Growth
- ◆ Partnering / Relationship Skills
- ◆ Design & Deliver engaging Leadership Development Programs to various industries

Professional Experience

- ◆ **Founder**, The Leader's Evolution
- ◆ **Head of Consulting Practice**, Workplace Solutions Group, Prudential Financial
- ◆ **Chief of Staff**, Prudential Group Insurance
- ◆ **Global Chief Operating Officer**, Prudential Real Estate
- ◆ **Chief Financial Officer**, Prudential Real Estate

Education & Credentials

- ◆ Rutgers University – International Coaching Federation Certification, PCC Credential
- ◆ Lehigh University, Bethlehem, PA— Bachelor of Science (B.S.)

Coaching Certifications

- ◆ DISC assessment certified
- ◆ Motivators/Driving Forces
- ◆ Emotional Intelligence Certified
- ◆ KornFerry Leadership Styles
- ◆ KornFerry 360 Feedback Tool
- ◆ Gallup StrengthsFinder
- ◆ Insights Discovery
- ◆ Working Genius

"Ken is genuine in his passion for leadership and coaching. He coaches with empathy and care and has a strong presence. His coaching approach and method made our sessions extremely valuable."