

ACG[®] Atlanta
2026 Chapter Overview

August 2025

What is ACG?

- Founded in 1954
 - Atlanta was founded in 1974
- Global community of 100,000+ middle-market professionals
 - 500+ members in Atlanta
- 60+ chapters and networks worldwide
- Four Word Mission: Driving Middle Market Growth
- Members include private equity investors, corporate leaders, M&A advisors, lenders, and service providers

ACG's Unique Networking Ecosystem

- Membership
 - Reciprocity
- Events
 - Happy Hours, Content/Panel Events, Signature networking, Sporting events
- Peer Groups
 - Emerging Leaders, Women's Programming, C-Suite, Family Office
- Online Community
 - Chapter Directories, Middle Market Growth, Podcasts
- Thought Leadership
 - Industry insights, deal data, and more

ACG Member Benefits

- Access to exclusive events at member rates
- Introductions to strategic partners and referral sources
- Business development via curated networking opportunities
- Educational programs & industry insights
- Visibility for you and your firm

Events that Drive Value

- Chapter Events: Local mixers, Panels, Sporting, and Signature events
- Regional Events: DealSchool & Southeast Women's Forum
- Capital Connections & DealSources
- DealMAX
- Virtual Events: Cross-Market knowledge exchange

Who You Will Meet

- Private & Growth Equity Firms
- C-Suite & Corporate Development Executives
- Investment Bankers & Business Brokers
- Lenders, Insurers, and other Capital Providers
- Accountants, Attorneys, Consultants, and other referral sources

Getting Involved

- Attend local ACG and other events
- Join the membership of ACG
- Share thought leadership articles
- Join a committee

ACG Global

As a member of ACG Atlanta, you receive access to ACG Global annual conferences and events to take your network global.

- Over 1,200 networking events globally, including the premier event Dealmax
- Access to top financial data through GF Data and Grata
- Expert intelligence with Middle Market Growth magazine, webinars, podcasts, and more

ACG Chapters

ACG 101 CORRIDOR

ACG 757 NETWORK

ACG ARIZONA

ACG ATLANTA

ACG AUSTIN/SAN ANTONIO

ACG AUSTRIA

ACG BIRMINGHAM NETWORK

ACG BOSTON

ACG BRITISH COLUMBIA

ACG CALGARY

ACG CHARLESTON

ACG CHARLOTTE

ACG CHICAGO

ACG CINCINNATI

ACG CLEVELAND

ACG COLUMBUS

ACG CONNECTICUT

ACG DALLAS/FORT WORTH

ACG DENVER

ACG DETROIT

ACG EDMONTON

ACG GERMANY

ACG GLOBAL

ACG HOLLAND

ACG HOUSTON

ACG INDIANA

ACG KANSAS CITY

ACG KENTUCKY

ACG LOS ANGELES

ACG LOUISIANA

ACG MARYLAND

ACG MIAMI NETWORK

ACG MINNESOTA

ACG NATIONAL CAPITAL

ACG NEBRASKA

ACG NEW JERSEY

ACG NEW YORK

ACG NORTH FLORIDA

ACG OKLAHOMA NETWORK

ACG ORANGE COUNTY

ACG ORLANDO

ACG PHILADELPHIA

ACG PIEDMONT TRIAD NETWORK

ACG PITTSBURGH

ACG PORTLAND

ACG QUEBEC

ACG RALEIGH DURHAM

ACG RICHMOND

ACG SAN DIEGO

ACG SAN FRANCISCO

ACG SEATTLE

ACG SILICON VALLEY

ACG SOUTH FLORIDA

ACG SPAIN

ACG ST. LOUIS

ACG TAMPA BAY

ACG TENNESSEE

ACG TORONTO

ACG U. K.

ACG UTAH

ACG W. MICHIGAN

ACG WILMINGTON

ACG WISCONSIN

2025-2026 ACG Atlanta Calendar

○ September

- DealSource (10th)
- New Member Breakfast (25th)
- Upstate SC Lunch (29th)

○ October

- Emerging Leaders
- Birmingham Market Update (8th)
- SE Region Women's Forum (22nd & 23rd)
- **Corporate Connection**

○ November

- Content Program (13th)
- Deals of the Year (ABC)

○ December

- Content Lunch
- Holiday Party (11th)

○ January

- M&A South Preview Event
- Upstate SC
- **Corporate Connection**

○ February

- M&A South 2026 (2nd – 4th)
- Content Program

○ March

- New Member Breakfast
- Birmingham Event
- Women's Event
- **Corporate Connection**

○ April

- Social Sporting Event
- ACG Atlanta Putting Social (9th)

○ May

- ACG Atlanta Spring Summit (7th)
- Upstate SC Event
- Social Sporting Event
- **Corporate Connection (7th)**

○ June

- New Member Happy Hour
- SE Regional DealSchool
- Georgia Fast 40 Awards (11th)
- Pop Up Happy Hour

○ July

- Pop Up Wine Tasting

○ August

- Taste of ACG Atlanta
- Content Event
- Sponsor/Member Appreciation
- **Corporate Connection**

*dates subject to change

2025-2026 Partnership Opportunities

○ **Annual/Series Opportunities**

- Web Listing - starts at \$1,500
- New Member Series - \$8,000

○ **General ACG Atlanta Programming**

- Content Events - starts at \$3,750
- Social Events - starts at \$2,500
- Sporting Events - starts at \$2,500

○ **Annual Events**

- Holiday Party - starts at \$3,500
- ACG Atlanta Putting Social - starts at \$750

○ **Signature Events**

- DealSource - starts at \$1,500
- M&A South 2026 - starts at \$4,000
- Spring Summit - starts at \$2,500
- 2026 Georgia Fast 40 Awards & Celebration - starts at \$5,000
- 2026 Taste of ACG Atlanta - starts at \$2,500

LINK TO PARTNERSHIP GUIDES: www.acg.org/atlanta/partnership



ACG[®]

Atlanta

ACG ATLANTA

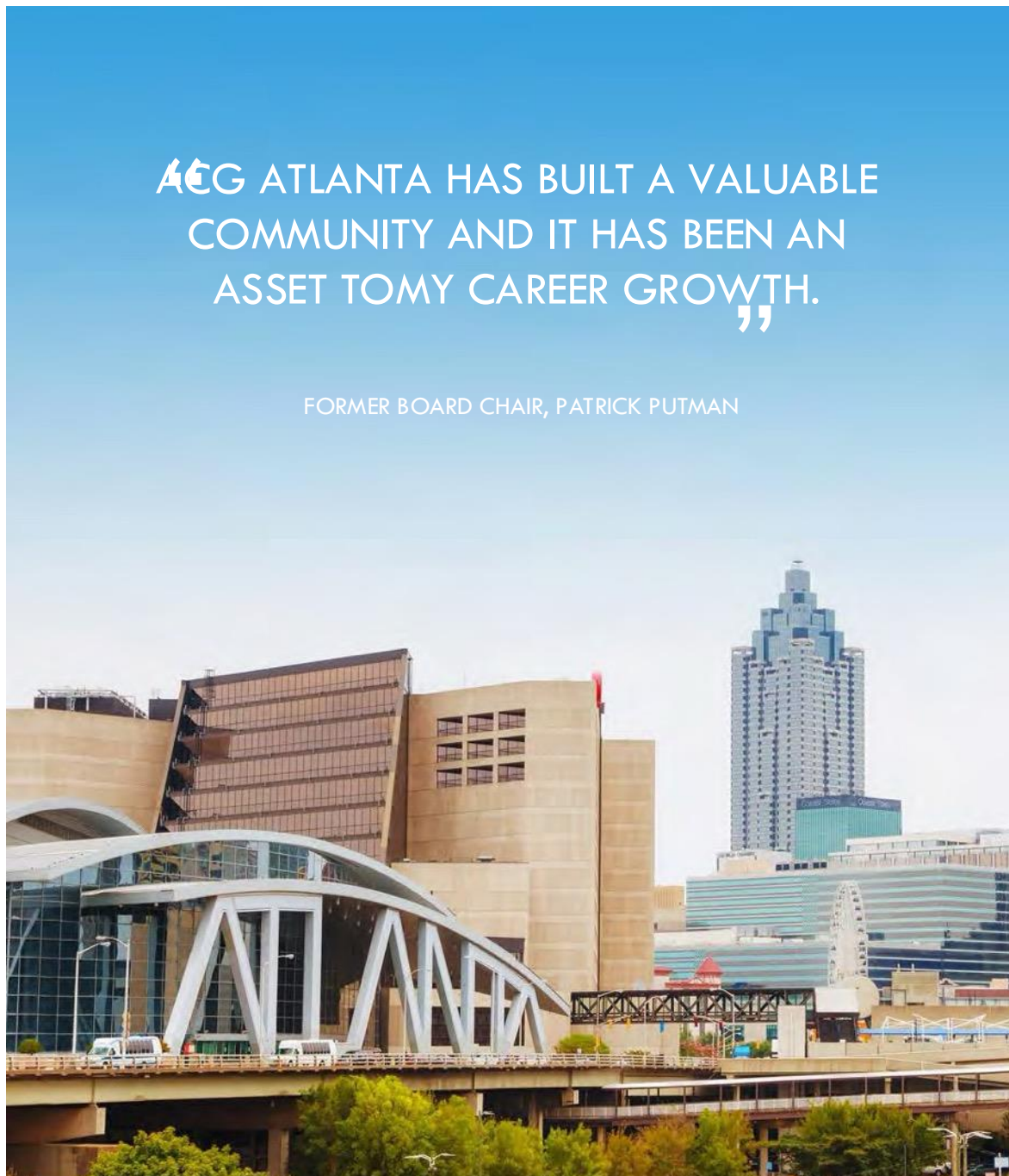
ACG Atlanta is proudly one of the largest global chapters and is composed of over 600 individuals in decision-making positions, who have personal and professional interest in corporate growth, organic growth, mergers and acquisitions, joint ventures, and licensing arrangements.

The Atlanta chapter of the ACG works as the preeminent networking and educational organization for deal-makers. Our purpose is to connect M&A professionals through engaging programs and events that provide opportunities to

- ▶ Enjoy great content at programs and events
- ▶ Connect with others focused on best practices, organic and acquisitive growth
- ▶ Enrich the community with volunteer opportunities for our future leaders and for young students
- ▶ Access a variety of exclusive print and online resources

ACG ATLANTA HAS BUILT A VALUABLE COMMUNITY AND IT HAS BEEN AN ASSET TO MY CAREER GROWTH.

FORMER BOARD CHAIR, PATRICK PUTMAN



ACG Staff Organizational Chart and Contact Information

You can reach the ACG Team at acgatlanta@acg.org or via the contact information below.

- **Meg Williams - Executive Director**
 - mwilliams@acg.org
 - <https://www.linkedin.com/in/meg-williams-7a31a464/>
- **Gloria Kantor - VP of Operations (Atlanta & SE Region)**
 - gkantor@acg.org
 - <https://www.linkedin.com/in/gloriakantor/>
- **Colin Blouin - Chapter Manager**
 - cblouin@acg.org
 - <https://www.linkedin.com/in/colinblouin/>

ACG Atlanta

ACG Atlanta is proudly one of the largest 61 global chapters and is composed of over 500 individuals in decision-making positions, who have personal and professional interest in corporate growth, organic growth, mergers and acquisitions, joint ventures, and licensing arrangements.

The Atlanta chapter of the ACG works as the preeminent networking and educational organization for Georgia deal-makers. Our purpose is to connect M&A professionals through engaging programs and events that provide opportunities to

- ▶ Enjoy great content at programs and events, offered each month
- ▶ Connect with others focused on best practices, organic and acquisitive growth
- ▶ Enrich the community with volunteer opportunities for our future leaders and for young students
- ▶ Access a variety of exclusive print and online resources



ACG IS FOR & ABOUT DEALMAKERS

A leading network for middle-market M&A professionals focused on facilitating relationships valuable in sourcing and successfully completing transactions. ACG Atlanta builds these relationships through educating dealmakers on trends and best practices and promoting awareness of our vibrant dealmaking community.

ESTABLISHING CONNECTIONS & DELIVERING VALUE

ACG Atlanta hosts over 35 high-quality events and educational programs a year. These events are known as deal-generating networking events, making our community even stronger. Join us in monthly breakfast briefings, corporate-only roundtables, private equity workshops, young dealmakers' and women's events, and Southeast Regional Deal School.

GENERATING & CLOSING DEALS

ACG Atlanta facilitates relationships that will enable you to source, structure, negotiate and successfully close more deals.



OUR MISSION: DRIVING MIDDLE-MARKET GROWTH

ACG Atlanta is the leading network for middle market M&A focused on facilitating relationships valuable in sourcing and successfully completing transactions; educating our members on current trends and best practices; and promoting awareness of our regional dealmaking community.



The Value of Membership

JOINING ACG ATLANTA IS AN INVESTMENT IN YOUR CAREER, YOUR PROFESSIONAL DEVELOPMENT AND YOUR BUSINESS. AS A MEMBER, YOU'LL HAVE ACCESS TO EVENTS, PUBLICATIONS, AND INTELLIGENCE, AND YOU'LL BE PLUGGED INTO A BUSINESS REFERRAL NETWORK THAT RESULTS IN IMPROVED DEAL FLOW, NEW CLIENT OPPORTUNITIES, AND THE OPPORTUNITY TO ESTABLISH POWERFUL RELATIONSHIPS.

Membership pays for itself: by attending three monthly meetings and the annual conference, for instance, you'll have recouped your annual membership fee. More importantly, you'll make connections through ACG Atlanta that could help you take your business, and your career to the next level.

NO OTHER NETWORK GIVES YOU THIS EXCLUSIVE LOCAL AND GLOBAL NETWORK OF SENIOR CORPORATE EXECUTIVES, M&A PROFESSIONALS & ADVISORS.



CONNECTIONS

- ▶ Across Georgia & Around the World
- ▶ Chapter Events & ACG Capital Connections®
- ▶ Online Member Directory and Social Media Platform
- ▶ ACG JobSource
- ▶ Networking with Members



KNOWLEDGE

- ▶ Corporate Growth & Development
- ▶ Mergers and Acquisitions Journal
- ▶ White Papers and Industry Insights
- ▶ Public Policy Briefings
- ▶ Online Library
- ▶ E-Newsletters



OPPORTUNITIES

- ▶ M&A South
- ▶ ACG DEALMAX®
- ▶ Chapter and Regional Events
- ▶ Exclusive Member Benefits, Discounts, Services and Pricing

A Local Community With A Global Reach



ACG PROVIDES ACCESS TO FACE-TO-FACE MEETINGS, ONLINE TOOLS, STRUCTURED NETWORKING OPPORTUNITIES, EXCLUSIVE MEMBER BENEFITS AND LEADING-EDGE MARKET INTELLIGENCE TO HELP YOU BUILD POWERFUL BUSINESS CONNECTIONS.

ACG ATLANTA SIGNATURE EVENTS

- ▶ M&A South in February
- ▶ Spring Summit in May
- ▶ Georgia Fast 40 Awards & Celebration in June
- ▶ Taste of ACG Atlanta in August
- ▶ Deals of The Year in the Fall with the Atlanta Business Chronicle

Signature events are the largest events of the year bringing all of our members together to connect deal makers, celebrate deals made and grow our community. These events provide a platform for success throughout the year and for years to come. As a member, you will see the impact of these events.

Chapter programs change with trends to meet members needs to your benefit. We host monthly breakfast and evening speakers, panel presentations and networking events. ACG Atlanta's programs are centered on corporate connections and growth. ACG Atlanta caters to your needs and you tailor the experience.

ACG ATLANTA
MEMBERS RECEIVE A
WEALTH OF
INFORMATION AND
RESOURCES AT BOTH
THE GLOBAL AND
LOCAL LEVELS.

ATTEND OVER 25 ACG ATLANTA
PROGRAMS EACH YEAR

NETWORK WITH DEALMAKERS AT
BREAKFASTS, LUNCHEONS,
CONFERENCES AND SOCIAL EVENTS.



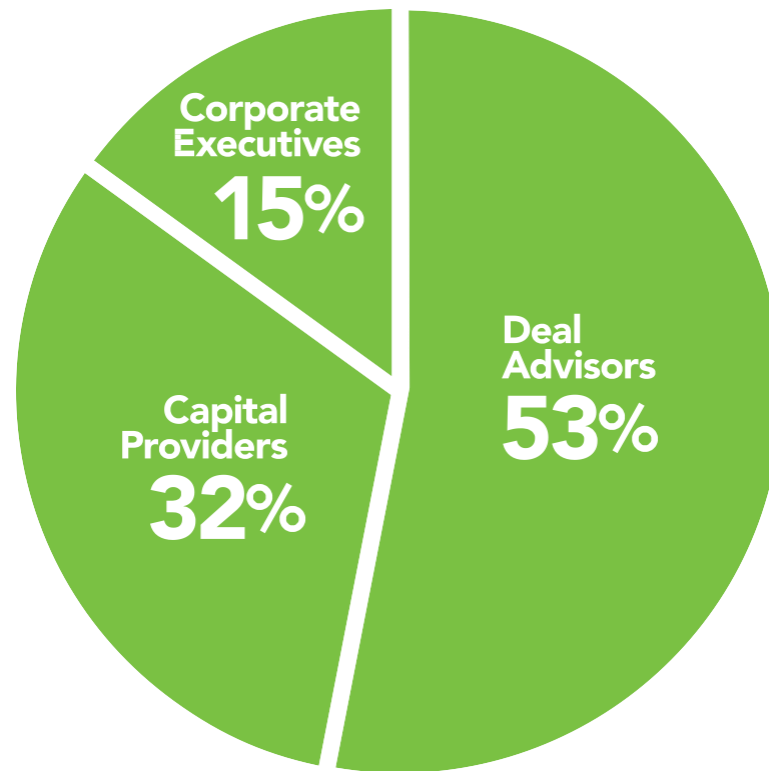
VISIT OUR SITE AND JOIN ONLINE HERE:

ACG.ORG/ATLANTA/MEMBERSHIP-TOOLS/JOIN-OR-RENEW

THE ACG AUDIENCE

OUR ORGANIZATION IS MADE UP OF:

DEAL ADVISORS,
CAPITAL PROVIDERS, and
CORPORATE EXECUTIVES.



DRIVING MIDDLE-MARKET GROWTH



TAX

There are approximately 200,000 middle market companies—those with revenues between \$10 million and \$1 billion. Middle-market companies have distinct disadvantages relative to larger or even smaller companies, yet are vital contributors to America's tax base and are essential to more jobs growth.

America's current corporate tax rate is the second-highest in the world, a significant competitive disadvantage.

ACG advocates for simpler and fairer tax environment for middle-market businesses and capital providers to attract and incentivize investment and stimulate job creation. ACG supports comprehensive tax reform that preserve interest deductibility on corporate debt and maintain capital gains treatment of carried interest.

PRIVATE CAPITAL

ACG members invest in and operate growing middle-market businesses. Many of these investments are provided by private equity funds. According to Pitchbook, 85 percent of all private equity transactions in 2015 involved companies with less than \$500 million in revenue. The investors in these private equity funds are primarily public pension funds, college endowments and other limited partners.

Regulatory challenges continue to impact the ability of growing midsize private equity firms to focus on deploying capital, growing middle-market businesses and creating jobs.

ACG supports modifying compliance, regulatory and legislative burdens for middle-market private capital providers while maintaining important investor protections that includes engagement of federal agencies and Congressional committees with oversight of ACG members and capital formation.

JOB CREATION

ACG members, their firms, and portfolio investments come in all shapes and sizes. The middle market provides 48 million jobs in America—about 40 percent of the American workforce.

The middle market* is the principal engine of the U.S. economy. According to the National Center for the Middle Market at The Ohio State University, this segment accounts for one-third of private sector GDP and produces more new jobs than large or small businesses. With tens of millions of employees, the vitality of the middle market is critical to the health of American families, communities, and the overall economy.

ACG advocates for policies, legislation and regulations that enable middle-market companies to create and preserve jobs in a changing global economy.



SIGNATURE EVENTS

M&A SOUTH

M&A SOUTH IS FOCUSED ON PEOPLE LOOKING TO FILL THEIR DEAL FUNNEL.

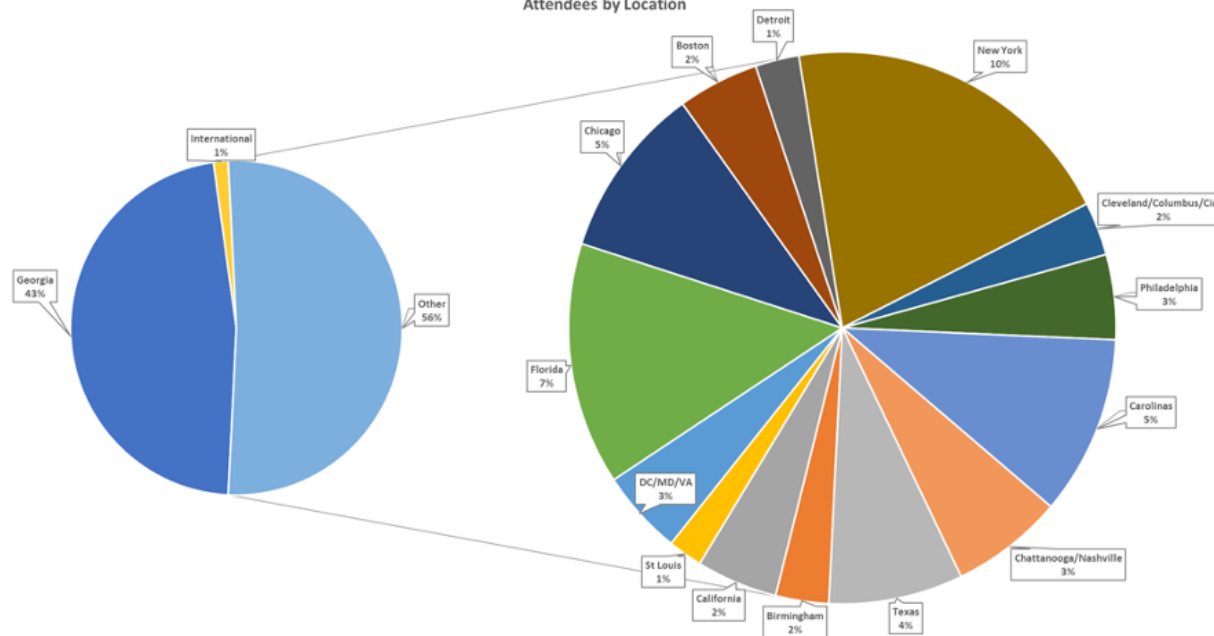
IT IS A MULTI-DAY EVENT, WITH OVER 50 PERCENT OUT- OF-STATE ATTENDANCE. IT IS THE PREMIER NETWORKING EVENT IN THE SOUTHEAST FOR PARTICIPANTS IN ALL FACETS OF CORPORATE GROWTH AND MIDDLE MARKET DEALMAKING.

The event presents the opportunity for intermediaries, corporate development officers, accountants, lawyers, senior lenders and other dealmakers to meet and greet with top private equity and mezzanine capital providers.

Exhibitors include approximately 200 Private Equity Groups, Investment Banks and Mezzanine Capital Funds.



M&A SOUTH 2025
Attendees by Location



1,200 + ATTENDEES

FROM 36 STATES, 3 INTERNATIONAL CITIES

45% CAPITAL PROVIDERS

BALANCE WAS THE ECOSYSTEM THAT SUPPORTS THE DEALS

49 EXECUTIVE REGISTRATIONS

FOR CORPORATE DEVELOPMENT

REPRESENTING 6300
DEALS AND \$702 B
INVESTED */ 2022

*FROM PITCHBOOK

PRIOR SPEAKERS



TOP ROW, L TO R:

NEAL ARONSON

FOUNDER & MANAGING PARTNER, ROARK CAPITAL

DAN CATHY

CEO, CHICK-FIL-A

MIKE COTE

PRESIDENT & CEO, SECUREWORKS

SHAQUILLE O'NEAL

INVESTOR & RETIRED NBA PLAYER

BOTTOM ROW, L TO R:

DR. CHARLES KRAUTHEIMER

POLITICAL COMMENTATOR
WASHINGTON POST & OTHER MEDIA OUTLETS

MARCUS LEMONIS

CNBC'S THE PROFIT & CAMPING WORLD

ARCHIE MANNING

ALL-AMERICAN QUARTERBACK AND NFL ICON

BERNIE MARCUS

CO-FOUNDER, THE HOME DEPOT

Spring Summit

ACG ATLANTA'S NEWEST SIGNATURE EVENT WAS FOUNDED IN 2024.

The ACG Atlanta Spring Summit, held annually, gathers M&A professionals, business leaders, and high-profile speakers for an evening of cocktails, fireside discussions, and peer-to-peer networking – all set against the backdrop of Georgia's dynamic economic landscape. It highlights the economic growth in the state and allows for us to celebrate our Georgia Fast 40 applicants, alumni and C-Suite executives.



GEORGIA FAST 40

EACH YEAR, ACG ATLANTA TAKES THE OPPORTUNITY TO HONOR THE 40 FASTEST-GROWING MIDDLE MARKET COMPANIES HEADQUARTERED IN GA.

Criteria and selection for the award includes the following.

- ▶ For profit and headquartered in Georgia
- ▶ Most recent year-end revenues ranging from \$15 million to \$ 1 billion
- ▶ Three years of verifiable revenue and employment growth.

THESE COMPANIES SHOW INCREDIBLE GROWTH TO GEORGIA'S MIDDLE-MARKET BUSINESS COMMUNITY, NOT ONLY FROM REVENUE AND EMPLOYEE GROWTH BUT IN GIVING BACK TO THE COMMUNITY. WE CELEBRATE THE HARD WORK AND DEDICATION THESE ORGANIZATIONS HAVE ACHIEVED YEAR OVER YEAR. THE FAST 40 AWARDS CELEBRATION IS A SIGNATURE EVENT FOR ACG ATLANTA AND ONE OF THE MOST LOOKED FORWARD TO EVERY YEAR.



EXPLORE GEORGIA'S FAST 40 AND SEE COMPANIES WHO HAVE MADE THE LIST:

[HTTPS://WWW.ACG.ORG/ATLANTA/EVENTS/SIGNATURE-EVENTS/GEORGIA-FAS T-40-A WARDS](https://www.acg.org/atlanta/events/signature-events/georgia-fast-40-awards)



TASTE OF ACG ATLANTA

THE ACG LOOKS FORWARD TO THE ANNUAL EVENT EACH YEAR.

On this night, members have the opportunity to socialize and network over hand-selected wines and spirits from around the world. Event features include the following.

- **Fine Wine Raffle Tickets** are available at the event for entry to win fine wine baskets and more.
- **Dealmakers Lounge:** Take time to connect with the deal makers in your network in our designated lounge area during the event.
- **Executive Gift Bag:** Take home a terrific wine bag filled with gifts provided by sponsors of the event. This is limited to the first 500 guests.

Always one of ACG Atlanta's favorite events, attendance availability is limited.



COMMITTEE OPPORTUNITIES



COMMITTEE REQUIREMENTS

- **All ACG Atlanta Committee Members** must maintain active membership in good standing, regardless of sponsorship level (if any).
 - The membership must be a full membership – committee members and chairs are not eligible for Emerging Leaders member discount unless serving on the Emerging Leaders Committee.
- **All ACG Atlanta Committee Members** can serve on one (1) Standing Committee and/or one (1) Signature Event Committee.
- **Advisory Committee Members** must make every effort to attend quarterly check-in calls.
- **Signature Event Committee Members** must make every effort to attend all committee meetings.
- **Signature Event Committee Members** must either secure a sponsorship from their firm for the signature event, or must lead in the securing of a sponsorship from another firm. Failure to do so will make the volunteer ineligible to serve on a Signature Event Committee the following calendar year.



Advisory Committee Chair Responsibilities

- Maintain active membership in good standing (must be full membership – committee members/chairs are not eligible for Emerging Leader member discount)
- Work with staff to develop an annual committee calendar to include committee meeting dates, milestones, sample email schedule
- Attend New Member Breakfasts and Chapter Events
- Preside over all committee meetings – work with staff to create meeting agendas and meeting schedule to be sent in advance of the committee meetings
- Assist with recruiting additional committee members and identify a sponsorship chair (if applicable.)
- Utilize and adhere to timeline, benchmarks, standards, and budget
- Work with staff to achieve committee goals
- Submit a report to the Board of Directors when requested
- One-year term plus the option to renew

ACG[®] Atlanta
ADVISORY
COMMITTEES



Membership Committee

- Lead by VP of Membership
- Recommends policy and strategic direction to ACG Atlanta Board of Directors for membership recruitment, membership retention, and membership services for the chapter
- Attends committee meetings, new member breakfasts, and chapter events
- Reaches out to non-member event attendees to discuss membership
- Promote events to personal and professional networks
- Maintain active membership in good standing
- Act as an ACG Atlanta Ambassador to include maintaining a working knowledge of ACG events and membership benefits
- Make-up: Board Members, Emerging Leader Advisory Member, Women's Advisory Member, General Members
- One-year term plus the option to renew



Programs Committee

- Lead by VP of Programming
- Recommends policy and strategic direction for programming for the chapter, including DEI initiatives.
- Attends committee meetings and chapter events
- Works with ACG Staff to plan and coordinate speakers for content events (Approximately 4 Single Speaker, 4 Panel per year)
- Along with the Staff of ACG, develop an annual calendar of Chapter Events
- Promote events to personal and professional networks
- Maintain active membership in good standing
- Act as an ACG Atlanta Ambassador to include maintaining a working knowledge of ACG events and membership benefits
- Make-up: Board Members, Emerging Leader Advisory Chair, Women's Advisory Chair, General Members
- One-year term plus the option to renew



Emerging Leaders Committee

- Led by Emerging Leaders Chair
- Attends committee meetings
- Assists, identifies, and secures event sponsorships
- Participates in one or more sub-committee(s)
- Chair serves on the chapter programs committee
- Chair serves on the chapter membership committee and attends New Member Programs
- Promote events to personal and professional networks
- Maintain active membership in good standing
- Act as an ACG Atlanta Ambassador to include maintaining a working knowledge of ACG events and membership benefits
- One-year term plus the option to renew



ACG[®] Atlanta SIGNATURE EVENT COMMITTEES

Signature Event Committee Chair Responsibilities

- Works with staff to develop an event calendar
- Attends New Member Breakfasts and Chapter Events
- Serves on the Programs Committee
- Preside over all committee meetings – work with staff to create meeting agendas and meeting schedule
- Assist with recruiting committee members and, along with ACG Staff, identify a sponsorship chair
- Utilize and adhere to timeline, benchmarks, standards, and budget
- Work with staff to achieve event revenue goals
- Assist, identify, and secure event sponsorships
- Promote event to personal and professional networks
- Submit a report to the Board of Directors when requested
- Act as an ACG Atlanta Ambassador to include maintaining a working knowledge of ACG events and membership benefits
- Chair term is one event cycle with the option to renew for a total of two years



M&A SOUTH[®]

2026

COMMITTEE MEMBER

- Lead by M&A South Chair
- Attends committee meetings (starts in August-Event in February)
- Assist, identify, and secure event sponsorships
- Participate in efforts including, but not limited to:
 - Sponsorship & Fulfillment
 - Exhibitors: Private Equity, Investment Bank, and Mezz Funds
 - Programming: Speakers, Panel Content, Scheduling
- Promote event to personal and professional networks
- Participate in post-event debrief
- Maintain active membership in good standing
- Act as an ACG Atlanta Ambassador to include maintaining a working knowledge of ACG events and membership benefits
- One-year term plus the option to renew



COMMITTEE MEMBER

- Lead by Fast 40 Committee Chair
- Attends committee meetings (starts in Fall -Event in June)
- Assist, identify, and secure event sponsorships
- Assist and identify companies not on the Target List
- Participate in efforts including, but not limited to:
 - Identifying and Securing Sponsorships
 - Nominations and Applications
 - Event Logistics
- Participate in post-event debrief
- Promote event to personal and professional networks
- Maintain active membership in good standing
- Act as an ACG Atlanta Ambassador to include maintaining a working knowledge of ACG events and membership benefits
- One-year term plus the option to renew



- Lead by Taste of ACG Atlanta Committee Chair
- Attends committee meetings (starts in the spring – event in August)
- Participate in efforts including, but not limited to:
 - Identifying and Securing Sponsorship
 - Wine Selection
 - Event Details/Logistics
- Auxiliary Events
- Promote event to personal and professional networks
- Maintain active membership in good standing
- Participate in post-event debrief
- Act as an ACG Atlanta Ambassador to include maintaining a working knowledge of ACG events and membership benefits
- One-year term plus the option to renew



ACG[®] Atlanta

acg.org/atlanta