

An aerial photograph of Atlanta, Georgia, featuring a large highway interchange in the foreground and a dense urban skyline in the background. The sky is a mix of blue and orange, suggesting dawn or dusk. The text 'ACG Atlanta' is overlaid on the image, with 'ACG' in a large, bold, black font and 'Atlanta' in a smaller, black font to its right. The 'A' in 'ACG' has a green triangle inside it.

ACG[®] Atlanta

Annual Report 2024 – 2025



Letter from the Executive Director

ACG Atlanta is proudly one of the largest ACG merged chapters and comprises almost 500 individuals in decision-making positions with personal and professional interests in corporate growth, organic growth, mergers and acquisitions, joint ventures, and other growth-related arrangements.

The Atlanta chapter of the Association for Corporate Growth works as the pre-eminent networking and educational organization for the ecosystem of dealmakers, middle market executives, and their trusted advisors.

Our purpose is to connect professionals through membership, engaging programs, and events that provide opportunities to:

- Enjoy great content to share with their teams and clients
- Connect with others focused on best practices for organic and acquisitive growth
- Enrich the community with volunteer opportunities for future leaders and students
- Access a variety of exclusive print and online resources.

Our mission is simple. We are tasked with DRIVING MIDDLE-MARKET GROWTH. Our board and staff team is focused on facilitating valuable relationships in sourcing and completing transactions, educating our members and ecosystem on current trends and best practices, and promoting awareness of our 30+ local events and many more throughout the 61 Association for Corporate Growth chapters.

We wanted to share our Annual Report focused on the events from our prior fiscal year. Please do not hesitate to contact me or any of our staff for more information on how your firm can grow its presence within ACG Atlanta.

Best,
Meg Williams
Executive Director – Atlanta, Birmingham, Upstate SC

Annual Report: **Membership & Volunteers**

The Association for Corporate Growth is a 501(c)6 membership organization. With 63 chapters and networks around the globe, ACG's ecosystem is roughly 12,000 member professionals.

ACG Atlanta would not be the community it is without our members and committee volunteers.

2025 - By The Numbers

- **485 members**
 - 168 new or recaptured lapsed members
- **Leadership**
 - 25 members of our Board of Advisors
 - 116 Member Volunteers
 - 2 representatives on the ACG Global Board of Directors
 - 3 representatives on the Global Policies & Procedures and Regional councils
 - 3 full-time staff
- **7 Committees**
 - Standing
 - Membership
 - Programming
 - Emerging Leaders Council
 - Signature Event
 - M&A SOUTH
 - Georgia Fast 40 Awards & Celebration
 - Taste of ACG Atlanta
 - DealSource

Annual Report: *Atlanta DealSource*

ACG Atlanta was at Truist Park for our INAUGURAL DealSource. This signature event featured pre-scheduled meetings for Investment Banks to meet with Private Equity and select lenders. Firms had access to unparalleled networking and deal-making opportunities. The conference format featured 20-minute, firm-on-firm meetings at the Minolta Conference Center at Truist Park. Following the meetings, attendees had the opportunity to continue networking in private space Below the Chop to watch the Atlanta Braves take on the New York Mets.

2025 - By The Numbers

- **79 attendees**
 - 14 Investment Banks
 - Georgia, New York, Colorado, and Tennessee
 - 26 Private Equity Firms
 - Georgia, New York, Tennessee, Pennsylvania, Florida, Colorado, Kentucky, and Massachusetts
 - 3 Sponsors



Annual Report: **M&A SOUTH**

M&A SOUTH is the premier networking event in the South for participants in all facets of corporate growth and Middle Market deal-making.

The event presents the opportunity for intermediaries, corporate development officers, middle market executives, accountants, lawyers, senior lenders, other advisors and dealmakers to meet and greet with top private equity and mezzanine capital providers to fill their pipeline for the coming year.

2025 - By The Numbers

- **1164 attendees**
 - 38 states, 3 international cities, 49 ACG chapters
 - 161 Private Equity, Investment Bank, and Mezzanine Exhibitors
 - 105 firms were Capital Providers
 - 56 firms were Investment Bankers
 - 55 attendees were Corporate Executives
- **56% of attendees were from outside of Georgia**
 - New York, Chicago, Florida, Texas, and the Carolinas were 31%
- **99% of survey responses rated this year's event as excellent or very good**
(1% increase from the prior year)

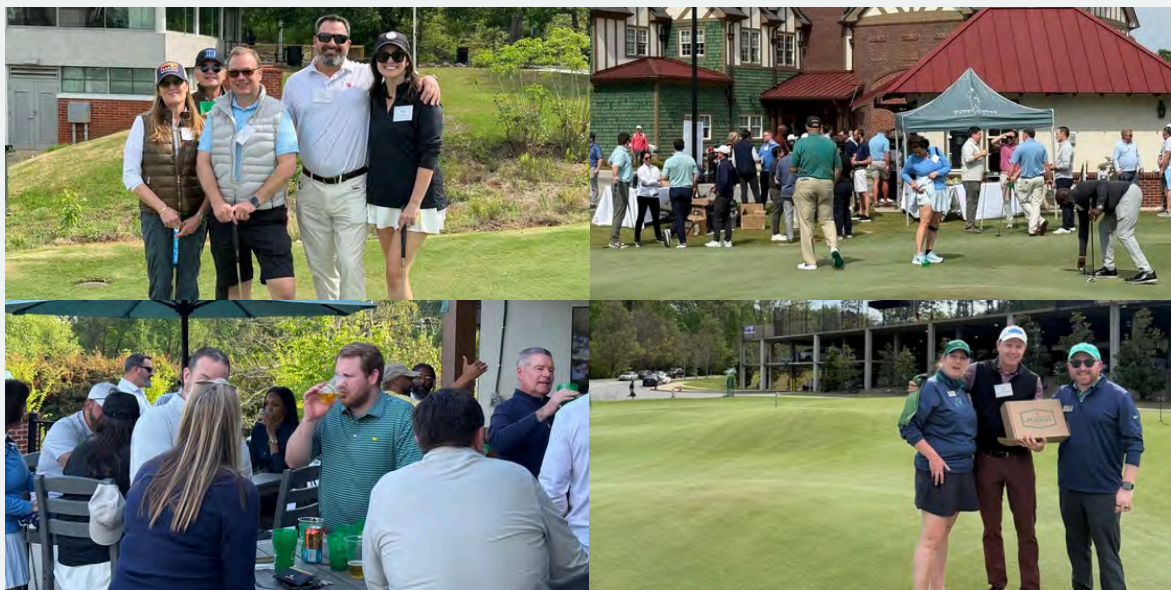


Annual Report: *Putting Social*

Held in April on the Thursday of the Masters Tournament, ACG Atlanta hosts an annual putting social event. The organization leans in to the full tournament theme with Players and Patrons and all the delicacies of Augusta National.

2025 - By The Numbers

- **Second Annual Event**
 - 3 sponsors
- **93 attendees (81 in 2024)**
 - 74 Players (54 in 2024)
 - 17 Patrons (27 in 2024)



Annual Report: *Spring Summit*

ACG Atlanta's Spring Summit was added in 2024 as an annual keynote speaker event.

This year, Governor Brian Kemp provided a digital welcome to attendees while also providing an update on Georgia's business climate. Our attendees also heard a riveting conversation between Kelly Kerner (President and Chief Philanthropy Officer, Piedmont Healthcare Foundation) and Dr. Jerry Parrish (Chief Economist Metro Atlanta Chamber), facilitate by Max Oligario from Bank of America. This event allowed ACG to announce the 2025 Georgia Fast 40 honorees in a live setting.

2025 - By The Numbers

- **146 attendees**
 - 72 corporate attendees
 - 14 Capital Providers
 - 6 Investment Bankers
 - 54 Advisors
- **50+ Georgia Fast 40 Honorees attended**
 - All alumni, 2025 nominees and applicants were invited



Annual Report: *Georgia Fast 40 Awards & Celebration*

Each year, ACG Atlanta, the Atlanta Chapter of The Association for Corporate Growth[®] (ACG), a global professional organization focused on middle-market growth, mergers and acquisitions, and private investment honors the top 40 fastest-growing middle-market companies in Georgia.

The awards criteria are:

- Eligible companies must be for-profit and headquartered in the State of Georgia
- Most recent year-end revenues between \$15MM & \$1B
- Three years of verifiable revenue and employment counts.

2025 - By The Numbers

- **321 attendees**
 - 131 from the 40+ honoree companies
- **24 industries represented**
- **55% of honorees have won this award before**
 - 13 honorees this year have won more than 3 times
- **45% were honored for the first time this year**



Annual Report: *Taste of ACG Atlanta*

The Taste of ACG Atlanta is an annual networking event with hand-selected wines, bourbons, and beverages from around the world. This event expanded several years ago to also include Atlanta's great culinary scene for lite bites and desserts.

As a return to our members, this event is heavily discounted as a thank you for membership. It is also a great entry point for ACG sponsorship.

2025 - By The Numbers

- **249 attendees**
 - 25% Advisors
 - 20% Lenders
 - 17% Other
 - 13% Law Firms
 - 11% Accounting Firms
 - 8% Investment Banks
 - 4% Private Equity
 - 3% Corporate
- **Added additional restaurant groups and non-alcoholic options**



Annual Report: **Coporate Connection**

Invitation Only, Exclusive, Curated events focused for the Middle Market CEO, CFO, and the COO, or top leader in finance and operations to connect directly with peers in Atlanta to network and share best practices

Benefits of being part of this ecosystem:

- Meet Peers in the Middle Market
- Gain Market Insights
- Strategies for Talent Acquisition and Retention
- Strategic Partnerships & Deal-Making
- Access to Capital Sources

We committed to keeping the networking events to under 50 people and dinners to under 20 people for greater connectivity to peers.

2025 - By The Numbers

- **160+ registrants**
- **5 new ACG Members**
- **4 events**
 - January Kickoff - Lions Head
 - March Dinner - Lions Head
 - May Reception - Atlanta History Center
 - in conjunction with Spring Summit
 - August Happy Hour - The Perlant



Annual Report: *Programs*



Greenville Drive Game with Upstate SC

- September 3rd, 2024
- Fluor Field
- 18 Attendees



Birmingham Network Spring Happy Hour

- April 17th, 2025
- The Country Club of Birmingham
- 39 Attendees



Emerging Leaders Fall 2024 Luncheon

- October 22nd, 2024
- Carr, Riggs and Ingram
- 57 Attendees



ACG Atlanta Below the Chop - Braves vs Cardinals

- April 22nd, 2025
- Truist Park
- 55 Attendees



ACG Southeast Region Women's Forum

- October 23rd – 24th
- Raleigh Marriott
- 18 Atlanta, 2 Birmingham, 2 Upstate SC Attendees



ACG Upstate SC Network – Breakfast & Insight

- May 2nd, 2025
- City Club of Greenville
- 46 Attendees



ACG Atlanta presents: Founder Friendly Capital

- November 6th, 2024
- Buckhead Club
- 97 Attendees



ACG Atlanta Below the Chop - Braves vs Nationals

- May 13th, 2025
- Truist Park
- 36 Attendees



Birmingham Network Fall Happy Hour

- November 19th, 2024
- Mountain Brook Club
- 42 Attendees



Pop Up Happy Hour - 2025

- June 6th, 2025
- Sweetwater Brewing Company
- 64 Attendees



ACG Atlanta 2024 Holiday Party

- December 17th, 2024
- Spaceman
- 149 Attendees



2025 Southeast Region DealSchool

- June 24th – 25th, 2025
- King & Spalding
- 55 Attendees



M&A South 2025 Preview Event

- January 8th, 2025
- SweetWater Brewing Company
- 96 Attendees



Pop Up Wine Tasting - 2025 Taste of ACG Atlanta

- July 31st, 2025
- Perrine's Sandy Springs
- 47 Attendees



ACG Upstate SC Market Update

- January 29th, 2025
- Elliott Davis
- 60 Attendees



ACG Atlanta Presents: Talent, Transitions, and Transformation

- August 6th, 2025
- Buckhead Club
- 41 Attendees



Emerging Leaders Speed Networking

- March 6th, 2025
- City National Bank
- 44 Attendees



2025 ACG Atlanta Summer Soiree

- August 28th, 2025
- Fox Theatre – Egyptian Ballroom
- 123 Attendees
 - Members Only & Sponsor Appreciation

ACG[®] Atlanta

About Us

ACG Atlanta's membership is composed of over 600 individuals in decision-making positions who have personal and professional interest in corporate growth, including organic growth, mergers and acquisitions, joint ventures, licensing arrangements, or in the provision of services facilitating such activities. We are one of the oldest of the 59 Global chapters

We believe that ACG Atlanta provides the best forum in Atlanta to exchange information on corporate growth and meet others with similar professional interests. ACG members have the opportunity to:

- Enjoy great content at programs and events, offered each month
- Connect with others focused on best practices, organic and acquisitive growth
- Enrich the community with volunteer opportunities
- Access a variety of exclusive print and online resources



Connections

- Across Georgia & Around the World
- Chapter Events & ACG Capital Connections[®]
- Online Member Directory and Social Media Platform
- ACG JobSource
- Networking with Members



Knowledge

- Corporate Growth & Development
- Mergers and Acquisitions Journal
- White Papers and Industry Insights
- Public Policy Briefings
- Online Library
- E-Newsletters



Opportunities

- M&A South
- ACG DEALMAX[®]
- Chapter and Regional Events
- Exclusive Member Benefits,
- Discounts, Services and Pricing

OUR MISSION:

► DRIVING MIDDLE-MARKET GROWTH ◀

ACG Atlanta is the leading network for middle-market M&A focused on facilitating relationships valuable in sourcing and successfully completing transactions; educating our members on current trends and best practices; and promoting awareness of our regional dealmaking community.



**Thank you for your partnership with the
Atlanta Chapter of the Association for Corporate Growth.**

**We look forward to future opportunities to expand our
relationship with your firm.**

**Please feel free to reach out at any time. We could not
have such an exceptional chapter without your support.**

Your ACG Atlanta Contacts

Meg Williams
Executive Director

Gloria Kantor
Vice President of Operations

Colin Blouin
Chapter Manager

Contact Information

Phone:
404-846-4455

Email:
acgatlanta@acg.org



@ACGAtlanta



www.acg.org/atlanta



acgatlanta@acg.org