

# AEROSPACE & DEFENSE

## MIDDLE MARKET LEADERSHIP FORUM

Position your firm in front of influential decision-makers across the A&D landscape.

The ACG Aerospace and Defense Middle Market Leadership Forum is purpose-built for senior-level operators, investors, and advisors looking to stay ahead in a fast-changing market. It offers an intimate setting for meetings among business leaders and deal professionals, along with expert-led sessions to help make sense of the latest industry trends.

Year after year, the Forum delivers what other industry events don't: powerful industry connections, highly relevant content, and insights you can use immediately.

### AEROSPACE & DEFENSE: A STRATEGIC ENGINE FOR DEAL FLOW

#### A&D M&A Volume Up 33.5%

2025 A&D M&A volume increased by 33.5% year over year, reflecting improving capital markets conditions and greater government funding certainty.

Source: Focus Investment Banking

#### Top A&D Assets Draw 20x Multiples

Demand for differentiated, IP-rich, and mission-critical businesses has pushed EBITDA multiples into the high teens to 20x for top assets.

Source: ACG A&D Middle Market Leadership Forum panelists; Datasite

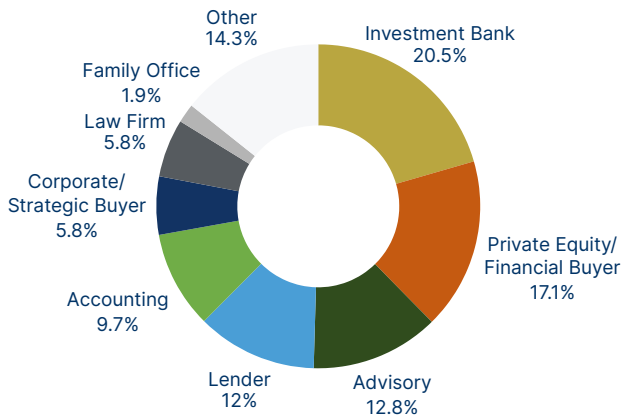
#### Middle-Market M&A Active for A&D

Middle-market deals are expected to dominate M&A activity in the A&D sector as business owners look for strategic partners.

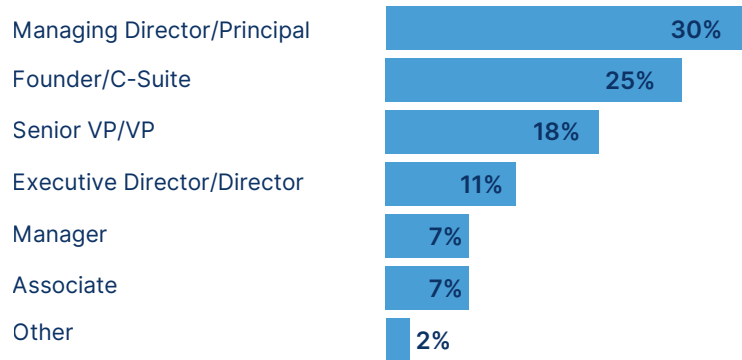
Source: N2M Capital Advisors



### PAST ATTENDEES BY FIRM TYPE



### PAST ATTENDEE SNAPSHOT



The ACG Aerospace & Defense Forum brings together a highly focused group of industry leaders—from OEMs to private equity and strategic advisors. It's a rare opportunity to gain actionable insights and build meaningful connections that help you navigate and succeed in the complex A&D landscape.

— Valued Sponsor



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## SPONSORSHIP OPPORTUNITIES

As a sponsor of the Aerospace and Defense Middle Market Leadership Forum, your firm will be prominently positioned in front of a highly targeted and influential audience.

From CEOs and CFOs to business development and operations leaders, this event brings together senior-level professionals in A&D responsible for critical investment decisions, partnerships, and strategic direction. Sponsorship packages include opportunities to elevate your brand, highlight your thought leaders onstage, and deepen your connections with key decision-makers. Don't miss the chance to put your firm at the center of this focused gathering of A&D leaders—secure your sponsorship today!

## SPONSORSHIP BASE PACKAGE

Get started with the \$5,000 Base Sponsorship Package, which includes:

- ✔ Branding on event signage
- ✔ Full attendee list with names and emails
- ✔ Two (2) complimentary registrations

Customize your package by selecting from the optional add-on opportunities below.

## SPONSORSHIP ADD-ON OPPORTUNITIES

*(Costs of add-on packages are in addition to the \$5,000 base sponsorship cost)*

| Add-On Sponsorship Options | Additional Cost | Availability | Speaking Opportunity  |
|----------------------------|-----------------|--------------|-----------------------|
| Lanyard                    | \$5,000         | 1            | —                     |
| Keynote                    | \$5,000         | 2            | Introduce Keynote     |
| Session                    | \$5,000         | 5            | Suggest Panel Speaker |
| ACG Access Scheduler       | \$3,000         | 1            | —                     |
| Lunch                      | \$3,000         | 1            | —                     |
| Breakfast                  | \$2,500         | 1            | —                     |
| Opening Reception          | \$2,000         | 3            | —                     |
| Closing Reception          | \$2,000         | 3            | —                     |
| Coffee Break               | \$1,500         | 2            | —                     |

## READY TO SPONSOR?

Contact Kaitlyn Gregorio at [KGregorio@acg.org](mailto:KGregorio@acg.org) to secure your sponsorship today.

