



ACG[®] Charlotte

DEAL CRAWL

2026 SPONSORSHIP PROSPECTUS

NOVEMBER 18-19, 2026
UPTOWN CHARLOTTE, NC

acgdealcrawl.com

ACG Global & ACG Charlotte: Driving Middle-Market Growth

- Founded in 1954, ACG is the premier M&A deal-making community with a mission of driving middle-market growth. ACG's global network operates within 61 local markets worldwide and comprises more than 100,000 middle market professionals who invest in, own and advise growing companies.
- ACG brings together every segment of the middle-market growth community and delivers the right people, in the right way, to our members.
- The return on investment has made ACG the most trusted and respected resource for middle-market dealmakers and business leaders.
- ACG Charlotte, founded in 1990, is dedicated to delivering quality programming and increasing networking opportunities for professionals in Charlotte and the surrounding areas.

THE ACG COMMUNITY INCLUDES



VISIT WWW.ACG.ORG/CHARLOTTE
TO LEARN MORE

Deal Crawl 2026

- Deal Crawl is a unique event bringing together leading investment bankers, private equity professionals, and trusted advisors from across the U.S.
- On Wednesday, November 18, the conference kicks off with our **Opening Networking Reception**.
- On Thursday, November 19, attendees will participate in a full day of 1-on-1 meetings and conference activities. For the convenience of attendees, all meetings and activities on Thursday will be at the JW Marriott. **Dealmakers' Lounge** will be open throughout the day offering attendees the opportunity to engage with our sponsors at their exhibit tables, have meetings, and network. We'll host a **Networking Breakfast, Seminar, and Keynote Lunch**. As meetings wrap up, attendees will be invited to a **Closing Happy Hour** to conclude networking.
- All attendees will have access to our scheduling platform in advance of the conference to preschedule meetings with other attendees.

ACG[®] Charlotte

DEAL CRAWL

**13TH ANNUAL
DEAL CRAWL CONFERENCE**

**NOVEMBER 18-19, 2026
UPTOWN CHARLOTTE, NC**



CONFERENCE AGENDA

Deal Crawl 2026 - Schedule of Events

WEDNESDAY, NOVEMBER 18

5:00PM – 7:00PM	Opening Networking Reception
-----------------	------------------------------

THURSDAY, NOVEMBER 19

7:30AM – 9:00AM	Networking Breakfast
-----------------	----------------------

8:00AM – 12:00PM	1-on-1 Meetings
------------------	-----------------

9:00AM – 10:00AM	Seminar
------------------	---------

12:00PM – 1:30PM	Keynote Lunch
------------------	---------------

1:30PM – 5:00PM	1-on-1 Meetings
-----------------	-----------------

4:30PM – 5:30PM	Closing Happy Hour
-----------------	--------------------

All meetings and events listed above, except the opening reception, will be held at the **JW Marriott Charlotte**. Dealmakers' Lounge will be open throughout the day on November 19 featuring an exhibit hall and space for meetings and networking at the JW Marriott.

All attendees will have access to the scheduling platform ahead of the conference to preschedule 1-on-1 meetings.



Conference Event Highlights

OPENING NETWORKING RECEPTION

Join ACG Charlotte for a fun evening of networking. Connect with industry professionals over delicious hors d'oeuvres and drinks. This event is a highlight and great way to kick off the conference!

DEALMAKERS' LOUNGE

Visit a sponsor exhibit table, hold meetings, catch up on emails, or mingle with other conference attendees in between meetings and sessions. Coffee and snacks will be provided.

NETWORKING BREAKFAST

Enjoy breakfast and coffee as meetings and networking begin.

1-ON-1 MEETINGS

Attendees will have access to our scheduling platform to preschedule meetings. For the convenience of attendees, all meetings will take place at the JW Marriott.

SEMINAR


Attend our seminar, where a panel of industry experts will lead a discussion covering important topics impacting the middle-market.

KEYNOTE LUNCH

Join all attendees for lunch and an engaging presentation from our keynote speaker.

CLOSING HAPPY HOUR

Gather for a final networking opportunity and toast to a successful Deal Crawl. Plus, don't miss the raffle drawing!

A nighttime photograph of a city skyline, featuring several illuminated skyscrapers. The image is partially obscured by a large green diagonal shape on the right side. The text 'SPONSORSHIP OPPORTUNITIES' is overlaid on the white background of the diagonal shape.

SPONSORSHIP OPPORTUNITIES

Sponsorship Opportunities At-A-Glance	Platinum	Gold	Silver	Bronze	Growth	Affinity
Exclusive sponsor of opening reception	•					
Stage time at opening reception	•					
Reserved area at opening reception	•	•	•			
Exclusive sponsor of keynote lunch		•				
Stage time at keynote lunch	•	•				
Acknowledgement at keynote lunch	•	•	•	•		
Branded, reserved table at keynote lunch	•	•				
Seat(s) at head table at keynote lunch	2	1				
Exhibit table in dealmakers' lounge	• (prominent location)	• (prominent location)	•	•	•	•
Exclusive sponsor of one of the following: Coffee Bar, Lanyards, Closing Happy Hour or Dealmakers' Lounge			•			
Exclusive sponsor of one of the following: Networking Breakfast, Wi-Fi, Pads & Pens, Featured Snacks, Beverage Stations, Conference Guide, ACG Access				•		
Exclusive sponsor of one of the following: Conference Map or Charging Station					•	
Sponsor of seminar						•
Branded conference welcome email to ACG Charlotte database	•					
Admission for attendees to conference	10	7	5	3	1	1
Registration for sponsor's investment banking, private equity, limited partner or lending arm (if applicable)	•	•				
Opportunity to submit content and/or possible speaker for seminar	•	•	•	•	•	•
Speaking opportunity during seminar	•					•
Logo placement on event website, emails, signage & conference guide	•	•	•	•	•	•
Attendee list 2 weeks out & post-event	•	•	•	•	•	•
Right of first refusal for next year's event	•	•				
	\$15,000 Exclusive - Limit 1	\$12,000 Exclusive - Limit 1	\$7,500 Limit 4	\$5,000 Limit 8	\$3,500 Limit 2	\$3,500 Limit 2

SOLD OUT

PLATINUM SPONSORSHIP

HIGHEST LEVEL OF ACKNOWLEDGEMENT AND EXPOSURE THROUGHOUT THE CONFERENCE. SPONSOR BENEFITS INCLUDE:

- **Exclusive sponsorship of conference opening reception on Wednesday, November 18**
- Opportunity to offer welcome remarks at opening reception
- Reserved area in most prominent location at opening reception
- Stage time at keynote lunch (Thursday, November 19)
- Prominent acknowledgement at keynote lunch
- 1 branded, reserved table at keynote lunch
- 2 seats at head table at keynote lunch
- Exhibit table in most prominent location in dealmakers' lounge
- 1 branded conference welcome email to ACG Charlotte database of 6,000+ contacts (*content to be approved by committee*)
- Admission for 10 attendees at conference (\$4,000+ value)
- Registration for sponsor's investment banking, private equity, limited partner or lending arm, if applicable (\$570+ value)
- Opportunity to submit content and/or potential speaker ideas for seminar (*subject to approval by committee*)
- Sponsor representative guaranteed speaking opportunity during seminar (*placement determined by committee*)
- Most prominent logo placement on event marketing including but not limited to event website, emails, conference guide, signage, etc.
- Attendee list provided 2 weeks pre-event & final attendee list provided post-event
- Right of first refusal to be next year's Deal Crawl Platinum Sponsor



\$15,000

Exclusive Opportunity
SOLD OUT

GOLD SPONSORSHIP

2ND HIGHEST LEVEL OF ACKNOWLEDGEMENT AND EXPOSURE THROUGHOUT THE CONFERENCE. SPONSOR BENEFITS INCLUDE:

- **Exclusive sponsorship of keynote lunch held at the JW Marriott on Thursday, November 19**
- Stage time at keynote lunch
- Sponsor acknowledgment at keynote lunch
- 1 branded, reserved table at keynote lunch
- 1 seat at head table at keynote lunch
- Reserved area at opening reception (Wednesday, November 18)
- Exhibit table in a prominent location in dealmakers' lounge
- Admission for 7 attendees at conference (\$2,800+ value)
- Registration for sponsor's investment banking, private equity, limited partner or lending arm, if applicable (\$570+ value)
- Opportunity to submit content and potential speaker ideas for seminar (*subject to approval by committee*)
- Sponsor representative may have speaking opportunity during seminar (*placement determined by committee*)
- Prominent logo placement on event marketing including but not limited to event website, emails, conference guide, signage, etc.
- Attendee list provided 2 weeks pre-event & final attendee list provided post-event
- Right of first refusal to be next year's Deal Crawl Gold Sponsor



\$12,000

**Exclusive Opportunity
Limited to 1 Sponsor**

SILVER SPONSORSHIPS (4)

CATEGORY EXCLUSIVITY AVAILABLE.* SPONSOR BENEFITS INCLUDE:

- **Exclusive sponsorship of ONE of the following:**
 - Coffee Bar
 - **Nametag Lanyards - SOLD**
 - Closing Happy Hour & Raffle
 - Dealmakers' Lounge
- Acknowledgment at keynote lunch (Thursday, November 19)
- Reserved area at opening reception (Wednesday, November 18)
- Exhibit table in dealmakers' lounge
- Admission for 5 attendees at conference (\$2,000+ value)
- Opportunity to submit content and potential speaker ideas for seminar (*subject to evaluation by committee*)
- Sponsor representative may have speaking opportunity during seminar (*placement to be determined by committee*)
- Logo placement on event marketing including but not limited to event website, emails, conference guide, signage, etc.
- Attendee list provided 2 weeks pre-event & final attendee list post-event

* EXCLUSIVITY AVAILABLE IN THE FOLLOWING CATEGORIES: PRIVATE EQUITY, INVESTMENT BANKING, DEBT PROVIDER, OTHER LENDER, COMMERCIAL BANKING, PRIVATE BANKING/WEALTH MANAGEMENT, ACCOUNTING, LEGAL, INSURANCE.



\$7,500

Limited to 4 Sponsors

SPECIAL EVENT SPONSORSHIP

NEW THIS YEAR!

WE ARE THRILLED TO OFFER THIS NEW OPPORTUNITY. SPONSOR BENEFITS INCLUDE:

- **Exclusive sponsorship of pre-conference event prior to the Opening Reception on Wednesday, November 18**
 - Opportunity to host pre-conference event
 - Sponsor representatives will help plan and run the event (*with input from committee*)
 - 2 branded emails sent by ACG Charlotte to database of 6,000+ contacts
 - 5 complementary registrations for the pre-conference event (\$250+ value)
- Acknowledgment at keynote lunch
- Exhibit table in dealmakers' lounge
- Admission for 3 attendees at conference (\$1,200+ value)
- Opportunity to submit content and potential speaker ideas for seminar (*subject to evaluation by committee*)
- Sponsor representative may have speaking opportunity during seminar (*placement to be determined by committee*)
- Logo placement on event marketing including but not limited to event website, emails, conference guide, signage, etc. (*with Bronze Sponsors*)
- Attendee list provided 2 weeks pre-event & final attendee list post-event



\$6,000

Limited to 1 Sponsor

BRONZE SPONSORSHIPS (8)

SPONSOR BENEFITS INCLUDE:

- **Exclusive Sponsorship of ONE of the following:**
 - Networking Breakfast
 - Conference Wi-Fi
 - **Pads & Pens - SOLD**
 - Featured Morning Snack
 - Featured Afternoon Snack
 - Beverage Stations
 - **Conference Guide - SOLD**
 - **ACG Access - SOLD**
- Acknowledgment at keynote lunch
- Exhibit table in dealmakers' lounge
- Admission for 3 attendees at conference (\$1,200+ value)
- Opportunity to submit content and potential speaker ideas for seminar (*subject to evaluation by committee*)
- Sponsor representative may have speaking opportunity during seminar (*placement to be determined by committee*)
- Logo placement on event marketing including but not limited to event website, emails, conference guide, signage, etc.
- Attendee list provided 2 weeks pre-event & final attendee list post-event

GROWTH SPONSORSHIPS (2)

SPONSOR BENEFITS INCLUDE:

- **Exclusive sponsorship of ONE of the following:**
 - **Conference Map**
 - **Charging Station**
- Exhibit table in dealmakers' lounge
- Admission for 1 attendee at conference (\$400+ value)
- Opportunity to submit content and potential speaker ideas for seminar (*subject to evaluation by committee*)
- Sponsor representative may have speaking opportunity during seminar (*placement to be determined by committee*)
- Logo placement on event marketing including but not limited to event website, emails, conference guide, signage, etc.
- Attendee list provided 2 weeks pre-event & final attendee list post-event

AFFINITY SPONSORSHIPS (2)

SEMINAR LEADERSHIP OPPORTUNITY. SPONSOR BENEFITS INCLUDE:

- **Joint-sponsorship of seminar**
- As a seminar sponsor, you will:
 - Be invited to submit content ideas and potential speakers (*subject to evaluation by committee*)
 - Provide introductory or closing remarks at seminar
 - Provide seat drop of marketing materials or other branded items at seminar
 - Display branded signage at the seminar (*provided by ACG Charlotte*)
- Exhibit table in dealmakers' lounge
- Admission for 1 attendee at conference (\$400+ value)
- Logo placement on event marketing including but not limited to event website, emails, conference guide, signage, etc.
- Attendee list provided 2 weeks pre-event & final attendee list post-event

An aerial night view of a city skyline, featuring several illuminated skyscrapers and buildings. The image is partially obscured by a large green diagonal shape on the right side. The text 'CONFERENCE REGISTRATION' is overlaid on the white background of the diagonal shape.

CONFERENCE REGISTRATION

REGISTER at www.acgdealcrawl.com

Registration Opens July 13

GENERAL REGISTRATION

General registration is designed for lenders, accountants, attorneys, consultants and other service provider participants. Registration includes access to the meeting scheduling software and all conference events including the Opening Reception, Dealmakers' Lounge, Networking Breakfast, Seminar, Keynote Lunch and Closing Happy Hour for **one individual**.

Early Bird (July 13 – September 11)

ACG Members: \$400

Non-Members: \$500

Regular (September 12 – November 17)

ACG Members: \$450

Non-Members: \$550

If space is available, on-site registration will be \$600 on November 18 & 19.



#DealCrawl

REGISTER at www.acgdealcrawl.com

Registration Opens July 13

INVESTMENT BANK & PRIVATE EQUITY REGISTRATION

For Investment Banks and Private Equity Firms. Includes access to the meeting scheduling software and all conference events including the Opening Reception, Dealmakers' Lounge, Networking Breakfast, Seminar, Keynote Lunch and Closing Happy Hour for **two individuals**.

Investment Banks - \$570

Private Equity Firms - \$1,550

Additional attendees may be added to IB and PE registrations for \$400/person.



#DealCrawl



CONTACT US

CONTACT US TO SECURE YOUR SPONSORSHIP TODAY!

ALLISON CHATMAN

Event Coordinator

ACG Charlotte

704-400-4471

dealcrawl@acg.org

MARTHA DUMAS

2026 Deal Crawl Chair

704-367-5973

martha.dumas@us.forvismazars.com

ACG[®] Charlotte

DEAL CRAWL

VISIT WWW.ACGDEALCRAWL.COM
FOR MORE DETAILS
AND
TO REGISTER

General Questions?

Contact us at: dealcrawl@acg.org