

Where **Private Capital** Meets the World

## Latest Trends in Physician Practice Management:

With Private Capital Driving Consolidation, Integration and Growth, What are the Common Themes for Success Amongst Leading Platforms?

Moderator, **Jennifer Meyers**, Director, Marwood Group



Jennifer Meyers is a Director at the Marwood Group, where she advises senior corporate executives and investors in the healthcare sector as they evaluate acquisitions, new geographic markets and product/service lines, regulatory and policy matters as well as other strategic initiatives. Her prior experience includes working extensively with privately held and publicly traded companies on a broad range of financial advisory transactions, including buy-sides, sell-sides, private placements and joint ventures across a variety of healthcare sectors. Prior to joining the Marwood Group, Ms. Meyers was a Principal in Healthcare Investment Banking at Morgan Joseph TriArtisan and a Director at Bank of America Merrill Lynch, where she served as a senior member of the firm's M&A Group and primarily focused on transactions in healthcare services and medical technology. Previously, she held positions at JPMorgan Securities in the M&A Group; Prestwick Scientific Capital, a private biopharmaceutical company focused on early-stage treatments and technologies; CrossHill Financial Group, a boutique investment bank; and America's Community Bankers, a national banking trade association. Ms. Meyers received a Bachelor of Science, cum laude, in Business Administration from the University of North Carolina at Chapel Hill and an MBA from the Owen Graduate School of Management at Vanderbilt University.

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**Kevin Blank**, Operational Partner, Gryphon Investors; Chairman, OB Hospitalist Group



Kevin is a Partner and joined Gryphon in 2017 to co-lead the firm's Healthcare Group with Nick Orum. He works closely with senior management teams at Gryphon portfolio companies to maximize short and long-term operating and financial performance. He also participates on the investment review committee and assists Gryphon deal teams in identifying, evaluating, and executing investments. He had been a member of the Healthcare Group's Executive Advisory Board since 2015, and was an Exclusive Operating Consultant with Gryphon since December 2016.

Kevin has over 35 years of senior management experience in a range of healthcare technology and health services businesses, including businesses in multisite healthcare services, from retail medicine and physician practice management to payor services such as healthcare informatics, payment processing, SAAS technology, and population management. He was most recently the CEO of FastMed Urgent Care, the second largest independent urgent care operator in the U.S. and fifth overall. Prior to that, he spent more than five years as Executive Vice President of Evolution Benefits, a technology and debit card provider for tax advantaged accounts products. Earlier in his career, he was President and COO of Benefit Point, a leading Employee Benefit CRM and Insurance Procurement Company. He also worked as President at Women's Health USA and earlier Value Health, a NYSE company. Kevin has extensive

*Kevin Blank's biography continued....*

healthcare operational experiences across a broad spectrum of opportunities, particularly in payor services and multisite services. In addition to his role as a Partner at Gryphon, he currently Executive Chairman of OB Hospitalist Group and is a Board member of IntraAmerican Medical Centers, and D & S Community, and is a guest lecturer at Boston University School of Management.

He received his MPH, Health Systems, from Boston University School of Medicine and BA, Medical Sociology, Boston University.

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### **Otto Campo**, Executive Partner, Comvest Partners



Mr. Campo is an experienced executive in healthcare services, specifically in the Medicare Advantage sector. In addition, he has broad experience in global risk contracting, correctional healthcare, home healthcare and hospitalist groups. Mr. Campo serves as an Executive Partner for Comvest, an investment company with over \$2.5 billion under management and focus on the healthcare services industry amongst others.

In addition to serving as the Executive Chairman for IMC Health, Mr. Campo currently serves as the Chairman of AxisPoint Health, a complex care management services provider to over 95 health plans across 24 states. He is also Chairman of D & S Community Services, a behavioral health company that provides residential and health care services to individuals with intellectual disabilities.

Prior to joining Comvest, Mr. Campo served as President and a shareholder of MCCI Group Holdings, a global risk provider to large health plans throughout the United States. In 2005, he led the team that partnered with Goldman Sachs and grew MCCI from operating only in Florida to an additional six states, and from \$250 million in revenue to \$1.5 billion.

In 1992, he joined Seaboard Corporation, a publicly traded \$6 billion corporation that serves large multinationals, as CFO of Central and South America. Mr. Campo led the company growth from four countries to 12 through acquisitions, and was promoted to COO. He was also an executive and strategic advisor to Armor Correctional Healthcare, Atenda Home Health and Florida Acute Care Services.

After earning his B.A. in Accounting and M.B.A. Summa Cum Laude from the University of Miami, Mr. Campo began his career at KPMG, where he focused on international business with multinational clients.

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### **Dr. Richard Park**, MD, CEO, CityMD



Dr. Richard Park is board-certified in emergency medicine and completed his medical studies at Albert Einstein College of Medicine in New York. Dr. Park studied emergency medicine in the Long Island Jewish Medical Center's residency program, where he served as chief resident. He then worked as the Associate Program Director of the residency program in NS-LIJ's emergency department and was awarded the Teaching Attending of the Year Award by his residents in 2003, 2004, 2005 and 2006. Dr. Park was recognized as an expert educator, receiving a system-wide award in 2007. He then taught in the

"Teach the Teacher" fellowship program.

Dr. Park is the author and co-editor-in-chief of McGraw-Hill's Intensive Review of Emergency Medicine. He also educates both residents and attending physicians as the co-director of the NS-LIJ's Manhattan Board

*Dr. Richard Park's biography continued....*

Review for Emergency Medicine. Dr. Park holds expertise in all facets of urgent care delivery and

operation. His unparalleled education combined with his vision for delivering highly accessible, top-quality medical care has made CityMD the top urgent care in the NY metro area. Dr. Park lives on Long Island with his wife and two children.

**CityMD** was founded in 2010 by a passionate group of emergency medicine physicians with a mission to serve communities by providing quality medical care through convenient access and an exceptional experience.

The urgent care company's unwavering commitment to treating everyone with respect and genuine kindness while offering exceptional services and a cost-effective alternative to the ER, has enabled CityMD to grow from one Manhattan practice to more than 85 locations in the New York Metro Area and Seattle, Washington. To date, CityMD has treated over 5 million patients. For more information about CityMD and a list of locations, please visit [CityMD.com](http://CityMD.com).

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**Dr. Sam Weinstein, MD, MBA, CEO, SpecialtyCare, Inc.**



Sam Weinstein, MD, MBA, Chief Executive Officer, joined SpecialtyCare in 2015 as Chief Medical Officer and was promoted to President and CMO in 2016. During this period, Dr. Weinstein led SpecialtyCare's commitment to advancing patient outcomes in a way that controls costs for customers. He provided direction and oversight of the company's clinical performance, quality initiatives, research activities, operational processes, supply chain, and business partnerships. Sam's impressive results in these roles led to him being elevated to Chief Executive Officer in September 2017.

Prior to SpecialtyCare, Sam served as a medical operations consultant for a variety of healthcare companies, helping to improve performance in perioperative care, pediatric ICU, organ transplantation, blood utilization, and patient safety. He is a long-time proponent of evidence-based healthcare, with a special interest in quality reviews, data management, and medical leadership. Sam is a board member and surgical director for Heart Care International, whose mission is teaching congenital cardiac surgical techniques and critical management to local physicians in economically challenged countries. To date, he has taken over 30 mission trips to Guatemala, Dominican Republic, El Salvador, and Peru.

Sam holds active board certifications in cardiothoracic surgery, congenital cardiac surgery, and general surgery. He served as director of pediatric cardiothoracic surgery and surgical director of cardiac transplantation and mechanical assistance at The Children's Hospital at Montefiore. Previously, he was the surgical director of the adult congenital heart surgery program, director of extracorporeal membrane oxygenation for adult and pediatric services, and program director of the thoracic surgical residency program at Montefiore Medical Center.

Sam graduated with a BA in History from University of Pennsylvania and received an MBA from Fordham University. He earned his MD degree at The State University of New York at Stony Brook and received postdoctoral training in surgery and cardiac surgery at The Columbia Presbyterian Medical Center in New York. He obtained additional training in pediatric cardiac surgery at The Children's Hospital of Philadelphia. Dr. Weinstein is the author of more than 100 publications and presentations.