

## The direction of capital allocation: two Louisville leaders speak



Image: US Mint

ACG Kentucky's May 12 panel features market observations from two very visible Louisville leaders - Jackson Andrews and Terry Gill.

Jackson Andrews is Managing Director of Louisville's Endeavor office. Founded in 1997, Endeavor is a global movement to catalyze job creation, wealth creation, and inspiration in often overlooked and underserved markets. Endeavor supports high-growth entrepreneurs by providing access to talent, markets, & capital in 33 countries and 6 U.S. markets.

Terry Gill serves on the investment committee of Access Ventures, a Louisville-based private operating foundation working to initiate systemic community changes that result in a more inclusive and creative economy. It launched Render Capital, a new regional fund focused on providing risk capital for local entrepreneurs.



**From left: Jackson Andrews, Managing Director, Endeavor; and Terry Gill, investment committee, Access Ventures**

Gill is the former Secretary of the Kentucky Cabinet for Economic Development, where he was responsible for promoting economic growth and supporting economic development. He previously served as the President of OneTouchPoint, a private equity controlled marketing services organization serving Fortune 500 companies with a full range of brand support and marketing services. He had led FetterGroup, changing its strategic focus after it was acquired.

### ANNUAL SPONSORS



### CORPORATE SPONSORS



### TABLE SPONSORS



### EDUCATIONAL SPONSOR



### MEDIA PARTNER



## UPCOMING ACG KENTUCKY EVENTS

June 9 | Tuesday | 1 p.m. | ACG Kentucky Virtual

A panel of accounting, legal and human resources representatives assesses opportunities and challenges in the private equity space. Watch the ACG Kentucky website for details.

June | Mid-South Capital Connection

This special two-day event, scheduled for June 16-17 in Nashville, has been cancelled for 2020 due to the impact of COVID-19. Louisville will host the next Capital Connection in June 2021 to bring together capital and M&A resources for deal sourcing and networking.

August 31 | ACG Kentucky Executive Golf Outing | Cardinal Club

Our annual golf shamble is a magnificent networking event and it raises money for Junior Achievement of Kentuckiana. Watch for announcements.

Go to [www.ACG.org/Kentucky/events](http://www.ACG.org/Kentucky/events) for more information.



## Joining ACG Kentucky

ACG Kentucky is the premier association for driving middle-market growth. Our Thought Leadership programs offer industry insights while fostering opportunities for networking and deal-making. **Be a part of this active business-building ecosystem** and interact with investment bankers, private equity experts, bankers, attorneys, accountants and other support professionals, while gaining access to ACG Global's many resources.

### RETURN ON INVESTMENT

- ACG Kentucky and ACG Global membership
- Free admission to ACG Kentucky meetings and special events
- Member discount to attend the 2020 Mid-South Capital Connection
- Priority to play in ACG Kentucky's annual executive golf outing
- Discounts to Intergrowth & Eurogrowth
- A wealth of professional networking and business building relationships

## ACG Kentucky 2020 DEAL OF THE YEAR

Fall 2020 | Date to be announced

The annual Deal of the Year honors companies, private equity firms and investment groups for a merger, acquisition or capital markets transaction in 2019 impacting Louisville in the past year.

A committee comprised of veteran M&A, capital markets and transaction

professionals evaluates nominations, conducts additional research and chooses the Deal of the Year. The deals and the executives driving them are normally honored in March. The ceremony, as well as a recap of M&A activity, will take place this fall.

### ACG Kentucky board leadership

#### President

**Brad Smith**, Managing Partner, MCM CPAs and Advisors

#### Secretary

**Bill Strench**, Member, Frost Brown Todd

#### Directors

- **Matt Berrian**, Director, BKD CPAs and Advisors
- **Ken Berryman**, Managing Partner, Weller Equity Partners
- **Dan Fisher**, Partner, Dentons Bingham Greenebaum

- **Vernon Foster**, Exec. Dir.: MBA Programs, Career Mgmt. & PR, U of L College of Business
- **Darrin McCauley**, Senior Vice President, Old National Bank
- **Matt Saltzman**, Director of Strategic Advisory Services, Strothman and Co.
- **John Sweeney**, Managing Director, Baird Business Owner Solutions
- **Jack White**, Partner, Todd Asset Management

**Want to join ACG Kentucky?** Print, complete, scan and email this form to [ACGKentucky@gmail.com](mailto:ACGKentucky@gmail.com).

Name \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

Type of Membership (check)

Regular

Emerging Leaders (Under 40)