

# Membership Guide

Driving Middle Market Growth



**ACG**<sup>®</sup> Denver

[acg.org/denver](http://acg.org/denver)

# The Power of ACG



Founded in 1954, the Association for Corporate Growth has chapters worldwide representing 14,500 members. ACG serves 90,000 investors, executives, lenders and advisers to growing middle-market companies. ACG's mission is to drive middle-market growth.

**75% of ACG members report that they have done business with fellow members.**

This return on investment has made ACG the most trusted and respected resource for middle-market dealmakers and business leaders who invest in growth and build companies.

The Denver Chapter of ACG is the premier business association in the Rocky Mountain Region offering access to the expert people and essential resources that help drive middle-market growth.



ACG 101 Corridor

ACG Arizona

ACG Atlanta

ACG Austria

ACG Barcelona

ACG Birmingham Network

ACG Boston

ACG Brazil

ACG British Columbia

ACG Calgary

ACG Central Texas

ACG Charlotte

ACG Chicago

ACG China

ACG Cincinnati

ACG Cleveland

ACG Columbus

ACG Connecticut

ACG Dallas/Fort Worth

ACG Edmonton

ACG France

ACG Germany

ACG Global

ACG Holland

ACG Hong Kong

ACG Houston

ACG Indiana

ACG Kansas City

ACG Kentucky

ACG Los Angeles

ACG Louisiana

ACG Madrid

ACG Maryland

ACG Minnesota

ACG National Capital

ACG Nebraska

ACG New Jersey

ACG New York

ACG Philadelphia

ACG Pittsburgh

ACG Portland

ACG Raleigh Durham

ACG Richmond

ACG San Diego

ACG San Francisco

ACG Seattle

ACG Silicon Valley

ACG South Florida

ACG St. Louis

ACG Tampa Bay

ACG Tennessee

ACG Toronto

ACG UK

ACG Utah

ACG W. Michigan

ACG Wisconsin

Florida ACG Capital  
Connection



## Local Community, Global Reach

Founded in 1954, the Association for Corporate Growth has 59 chapters and 14,500 members around the world. ACG serves 90,000 investors, executives, lenders and advisers to growing middle-market companies. ACG's mission is to drive middle-market growth.

This return on investment has made ACG the most trusted and respected resource for middle-market dealmakers and business leaders who invest in growth and build companies. Face-to-face events, online tools, structured networking opportunities, exclusive member benefits and leading-edge market intelligence provide ACG members with powerful business-building resources.

Private equity professionals, investment bankers & intermediaries, attorneys, auditors & accountants, lenders, corporate development officers, company leaders and others focused on the middle market make ACG your resource for opportunities, capital and services. ACG brings together every segment of the growth community. Specific benefits include:

- Rocky Mountain Corporate Growth Conference, InterGrowth® and EuroGrowth®
- Member Discount Pricing at chapter events
- *Middle Market Growth* suite of publications
- ACG JobSource® – online job board serving the middle-market dealmaking community
- *Mergers & Acquisitions* magazine
- GrowthEconomy.org – reporting on the impact of private capital-backed companies in the U.S.
- Policy briefings on Capitol Hill and at local chapter events
- MiddleMarketVoice.org – ACG, the voice of the middle market
- Searchable online member directory
- Content library featuring research, white papers, webinars and benchmarking studies

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### **ACG Cup**

A competition designed to give students from leading MBA programs valuable M&A experience and insights through a case-study format.

*Chair: Bill Shepard*

### **Leadership 20**

Bringing together 20 emerging leaders from Colorado's professional service firms in a series of leadership development sessions.

*Chair: Michelle Carr*

### **Membership**

Responsible for acquiring and retaining a diverse membership of middle-market business leaders who have proven experience to enhance the sharing of creative, breakthrough solutions to issues involving mergers and acquisitions as well as organic growth strategies.

*Chair: Mike Deatly*

### **Programs**

Responsible for the strategic development of programming across all ACG Denver audiences, featuring prominent business leaders with timely corporate growth success stories who are willing to share their perspectives and lessons learned to benefit the ACG Denver members and guests.

*Chair: Dave Johnson*

### **Rocky Mountain Corporate Growth Conference**

Responsible for developing the annual conference designed to be a catalyst for corporate growth in the region's middle-market, showcasing thought leadership from speakers experienced in mergers and acquisitions as well as organic growth strategies, direct access to deal flow and capital sources, and robust opportunities for nurturing collaboration and relationships across the business community.

*2018 Chair: Dan Bruder*

### **Sponsorship**

Responsible for developing sponsorship opportunities that provide participating organizations with high-profile exposure to the leaders in middle-market growth as well as valuable benefits to increase ROI.

*Chair: Josh Cashman*



**For More Information and to Register please visit [www.acg.org/denver](http://www.acg.org/denver)**

### **Corporate Executive Series**

The Corporate Executive Series is a special forum for CEO's and CFO's of mid-size companies (Non-Service Provider Companies with annual revenue of \$5MM or more). The forum provides an opportunity for CEO's and CFO's to interact with their peers and discuss from a business owner's perspective the tools and strategies for what you should be doing...and what you shouldn't. Seven events are scheduled annually.

### **Dealmaker's Forum**

The Dealmaker's Forum is a half-day event that brings together corporate executives, private equity professionals, and investment banking experts from the Denver/Rocky Mountain region. Scheduled annually in October, attendees gain insight into how fellow dealmakers are managing the challenges and opportunities being presented within the current M&A market.

### **Membership Lunch Programs**

Lunch programs offer an opportunity for networking and education. Topics vary from CEO's sharing experiences about growth strategies – to advisors from financial, customer, or cultural perspectives – to panels on anything related to growing strong companies. Luncheon attendees include private equity, intermediary, service provider and C-Level corporate members.

### **Private Equity / Intermediary Networking**

Twice a year, in September and January, dealmakers from local and regional firms gather for vibrant networking events in Denver's hotspots.

### **Rocky Mountain Corporate Growth Conference**

The annual conference is designed to be a catalyst for corporate growth in Colorado's middle-market by showcasing speakers experienced in mergers and acquisitions as well as organic growth strategies and by providing direct access to deal flow, capital sources and robust opportunities for developing and nurturing relationships across the business community.