# **About the 2018 Florida ACG Capital Connection®**

November 12-14, 2018

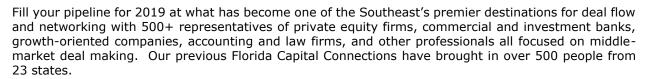
The Vinoy Renaissance St. Petersburg Resort and Golf Club

### The Florida ACG Capital Connections are just the right size for making worthwhile connections!

The Florida ACG Capital Connection®, now in its 14<sup>th</sup> year, is the last ACG Capital Connection® of 2018 and the collective effort of four ACG chapters spanning Florida. It puts "sun and fun" into deal-making for the middle market, bringing together hundreds of dealmakers in one location.

Just like in previous years, we are planning 2-1/2 fun, luxurious and efficient days, including:

- Early Arrivals Reception on Monday, Nov 12th for those arriving early
- Annual Golf Tournament
- Welcome Reception/Capital Connection "Wine Tasting"
- A schedule to give you maximum time to network





#### **About ACG Florida**

ACG Florida is a partnership of the four Florida Chapters of ACG in North Florida, Orlando, South Florida and Tampa Bay.

ACG members include representatives of middle market companies, private equity firms, commercial and investment banks, accounting and law firms, and other professionals serving the middle market. ACG provides a forum for its members to network and build valuable relationships. The conference facilitates the exchange of critical information and promotes corporate growth organically and through M&A transactions.

This year's event is hosted by ACG Tampa Bay and our co-chairs include:

#### **Lilies Lanway**

Senior Vice President Accord Financial (727) 527-3323 Ilanway@accordfinancialus.com

#### **Brooke Evans**

CEO
CFO Alliance
(813) 541-1614
bevans@cfoallianceinc.com

### **Emery Ellinger**

CEO
Aberdeen Advisors, Inc
(727) 639-4716
emery@aberdeenadvisors.com

#### **Gary Colbert**

President & Managing Partner Nperspective (941) 323-9555 gcolbert@npcfo.com

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### **AGENDA** (subject to change)

Monday, November 12, 2018	
5:00 to 7:00 pm	Early Arrival's Reception
9:00 to 10:00 pm	Game Night, presented by Emerging Professionals
Tuesday, November 13, 2018	
8:00 am to 1:00 pm	Golf Tournament (optional event)
10:00 am to 1:00 pm	Tennis Tournament (optional event)
10:00 am	Attendee Deal Lounge Open – begin your networking
11:00 am to 1:30 pm	Women's Forum Lunch (optional event)
2:30 to 4:00 pm	<b>DealSource I</b> – 20 minute meetings between PEG and IB exhibitors
4:00 to 5:00 pm	Welcome Speaker
5:30 to 7:30 pm	Capital Connection/All-Invited Welcome Reception/Wine Tasting with PEGs/IB exhibitors pouring wine
8:00 to 9:30 pm	Attendees on own for dinner
9:30 to 11:30 pm	Late Night Dessert/After Party
Wednesday, November 14, 2018	
7:30 am to 12:00 pm	<b>DealSource II</b> – 20 minute meetings between PEG and IB exhibitors
7:30 am to 4:00 pm	Attendee Deal Lounge Open
7:30 to 9:00 am	Breakfast Buffet
8:00 to 9:00 am	Moderated Table Topics
9:30 to 10:30 am	Roundtable
10:45 to 11:45 am	Roundtable
12:30 to 2:00 pm	Keynote Speaker/Lunch
2:00 to 3:30 pm	<b>DealSource III</b> – 20 minute meetings between PEG and IB exhibitors
3:30 to 5:00 pm	Closing Reception

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### **Conference Pricing**

Private Equity Exhibitors – (includes TWO registrations, which is recommended) - \$1,475 through 9/21/18

- Receive a dedicated 6' meeting table (Tuesday, 11/13 at 2:30 pm through Wednesday, 11/14 at 3:30 pm) to schedule dozens of brief meetings all in one location makes it easy to find you
- "Exhibit" during the Capital Connection/All-invited Welcome Reception & Wine Tasting from 5:30 to 7:30 pm on Tuesday, 11/13 to general attendees/non-exhibitors, which include private equity firms, commercial and investment banks, growth-oriented companies, accounting and law firms, and other professionals all focused on dealmaking). This is a great opportunity to network with those you don't have scheduled meetings set up with, ACG Florida to provide the wine at your table.
- **Brand Awareness** exhibiting firms will be provided with a 6' x 30" skirted table and are encouraged to bring logoed table cloths, company collateral, gadgets, premium items, raffle items, and PLENTY of business cards. Signage with your company name will be provided by ACG Florida. You may also bring a pop-up banner to be set up by your table.
- Exclusive access to software for scheduling meetings Exhibiting IBs will have exclusive access to software for scheduling DealSource meetings with exhibiting PEGs. Request meetings in advance and veto meeting requests, all through our software.
- **Flexibility to set your own meetings**, in addition to software scheduled meetings, with early access to the conference registration list with contact information.

Intermediary Exhibitors (includes TWO registrations, which is recommended) - \$695 (2 attendees); \$395 (1 attendee) through 9/21/18

- Receive a **dedicated 6' meeting table** (Tuesday, 11/13 at 2:30 pm through Wednesday, 11/14 at 3:30 pm) to schedule dozens of brief meetings all in one location makes it easy to find you
- "Exhibit" during the Capital Connection/All-invited Welcome Reception & Wine Tasting from 5:30 to 7:30 pm on Tuesday, 11/13 to general attendees/non-exhibitors, which include private equity firms, commercial and investment banks, growth-oriented companies, accounting and law firms, and other professionals all focused on dealmaking). This is a great opportunity to network with those you don't have scheduled meetings set up with, ACG Florida to provide the wine at your table.
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- **Flexibility to set your own meetings**, in addition to software scheduled meetings, with early access to the conference registration list with contact information.

**General Attendees (through 9/21/18)** 

ACG Members - \$395; Non-Members - \$495

<sup>\*</sup> Although general attendees do not have access to the DealSource software, they can still enjoy networking and pre-arranging their own meeting with other attendees/exhibitors