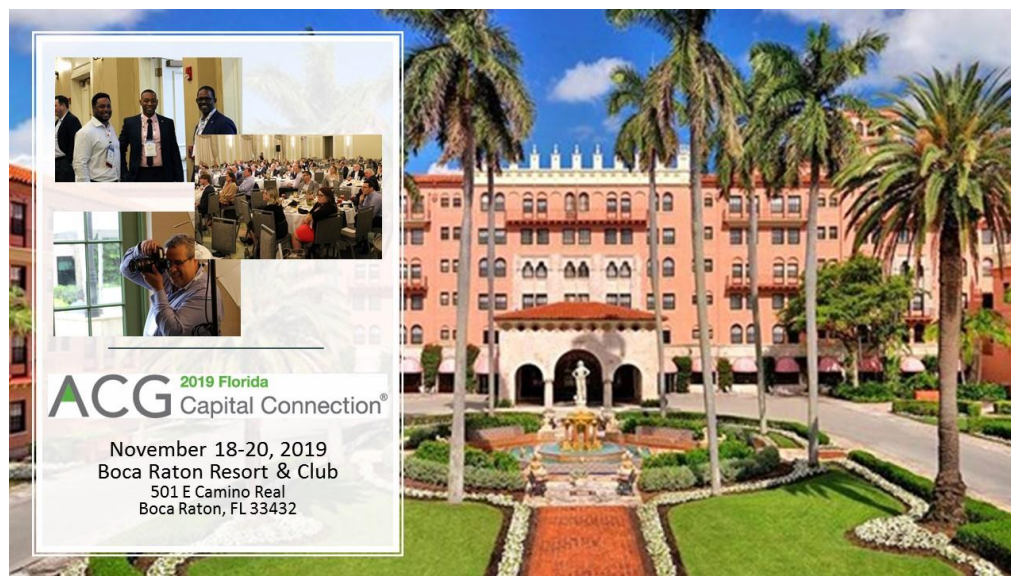


# 2019 Florida ACG Capital Connection

Boca Raton Resort & Club, Boca Raton, FL

November 18 – 20, 2019

## ABOUT THE 2019 CONFERENCE



### Background of the Florida ACG Capital Connection Conference

The Florida ACG Capital Connection is an annual event of the four Florida chapters of the Association for Corporate Growth (ACG) focused on bringing growth to middle market businesses. The Conference attracts representatives from:

- Private equity firms
- Investment banks
- Commercial banks
- Middle market companies seeking growth capital
- Accounting firms
- Law firms
- Marketing/Promotional firms
- Insurance brokers
- Other Transaction Professionals

Each year about 600 attendees gather with about 65% being from outside of Florida to meet and build relationships leading to transactions which foster corporate growth in a broad variety of industries including technology, healthcare, hospitality, real estate, retail, aviation and manufacturing.

The Conference features events designed to promote networking, including speakers, educational breakout sessions and golf and tennis.

Prominent speakers at the Conference have included Robert Johnson of BET, Arthur Laffer (of the Laffer Curve), Governor Rick Scott, Steve Forbes, Editor in Chief of Forbes Media, Alonzo Mourning and many others.

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Our 2019 keynote speaker is Lawrence Levy, former CFO and director of Pixar Animation Studios, who led the company in its initial public offering and sale to Disney. Mr. Levy will provide insight on the process by which he led two initial public offerings for prominent tech companies (he also guided Electronic Imaging in its IPO). In order to succeed while leading Pixar, he had to learn to work collaboratively with Steve Jobs, one of the most notoriously difficult but successful innovators of our time. After leaving Pixar, Mr. Levy studied Indo-Tibetan meditation practices founding a non-profit called Jupiter Foundation. In his recent, Harvard Business Review article, "Finding the Healthy Tension Between Being Confident and Collaborative," he explored blending business and meditation. In his presentation he will discuss such topics as creativity, collaboration and finding a healthy work-life balance.

## **Description of Certain Events at the Conference**

### Private Equity Panel

We are planning a panel of deal participants and professionals led by Weatherford Capital that will include prominent family offices that participate as lead and co-investors in private equity investments.

### Emerging Growth Companies

The Conference will feature FastPitch, a competition of emerging growth companies looking to become the next unicorn investment, comparable to Uber and Magic Leap and other Florida success stories.

### Women's Forum

Our second annual Women's Forum will focus on a topic relevant to women in business, both corporate and financial, and include a speaker or panel of women entrepreneurs, women who lead or have led significant businesses, and women who hold prominent positions with financial service firms, including private equity, venture capital, commercial and investment banking, and other business professionals.

### Emerging Young Professionals

We will also have an event for our Emerging Young Professionals which will provide networking opportunities to accelerate their advancement into the world of dealmaking.

### Industry Roundtables

The Conference will include industry roundtables on a variety of topics. Past topics have included cybersecurity, middle market M&A updates, opportunities in foreign trade and investment, and cryptocurrencies and the Blockchain.

### Other

The Conference will include additional networking opportunities, including golf and tennis, and a closing reception featuring a catamaran cruise on the inter-coastal waterway adjacent to the resort.

*The details of these events are still being determined and may be different than as described above.*

Attendees, exhibitors and sponsors are welcome to attend most of these events (**though the Women's Forum, golf and tennis and certain first day networking events require separate registration and fees**) and mix and mingle with some of the country's top deal makers.

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Rob Brighton, our Conference chair, and Sherry Smith, the Conference Administrator, are available to discuss the Conference, including information about sponsoring, exhibiting, and attending the event.

**You can obtain current information about the Conference, its agenda and opportunities to exhibit, sponsor and attend at the Conference website, [acgflorida.org](http://acgflorida.org).**

## HOPE TO SEE YOU IN NOVEMBER!

This year's event is hosted by ACG South Florida and our Conference Chair is:

### **Robert C. Brighton, Jr.**

Shareholder

Becker & Poliakoff

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**ACG** Florida  
Capital Connection®  
[www.acgflorida.com](http://www.acgflorida.com)

The **Florida ACG Capital Connections®** are hosted each year in November and are the collective efforts of the four Association for Corporate Growth chapters spanning Florida:

- ▲ ACG Orlando
- ▲ ACG North Florida
- ▲ ACG Tampa Bay
- ▲ ACG South Florida



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## AGENDA (subject to change)

<b>Monday, November 18, 2019</b>	
	Early Arrivals Networking Events (TBD)
3:00 pm	Registration begins
5:00 to 7:00 pm	Early Arrival's Reception
9:00 to 11:00 pm	Emerging Professionals' Cocktail Party
<b>Tuesday, November 19, 2019</b>	
7:00 am	Registration begins
8:30 am to 1:00 pm	Golf Tournament (optional event)
10:00 am to 1:00 pm	Tennis Tournament (optional event)
11:00 am	Attendee Deal Lounge/Sponsor Area Open
11:00 am to 1:30 pm	Women's Forum Lunch (optional event)
2:00 pm	"Fast Pitch", entrepreneurs and middle market companies looking for capital
2:00 to 4:00 pm	<b>DealSource/Exhibit Hall Opens</b> – PEG and IB exhibitors
4:00 to 5:00 pm	Welcome Speaker/Panel
5:30 to 7:30 pm	<b>Capital Connection/All-Invited Welcome Reception/Wine Tasting with PEGs/IB exhibitors pouring wine</b>
8:00 to 9:30 pm	Attendees on own for dinner
9:30 to 11:30 pm	Late Night Dessert/After Party/Poker/Games
<b>Wednesday, November 20, 2019</b>	
7:30 am to 3:00 pm	<b>DealSource/Exhibit Hall Opens</b> – PEG and IB exhibitors
7:30 am to 3:00 pm	Attendee Deal Lounge/Sponsor Area Open
7:30 to 9:00 am	Breakfast Buffet
8:00 to 9:00 am	Breakfast Breakout/Roundtable/Speaker
9:30 to 10:30 am	Breakout/Roundtable
10:45 to 11:45 am	Breakout/Roundtable
10:45 to 11:45 am	CEO Panel/Reception (invitation only)
12:00 to 1:30 pm	Keynote Speaker/Lunch
1:30 to 3:00 pm	<b>DealSource/Exhibit Hall Opens</b> – PEG and IB exhibitors
3:00 pm	Catamaran Sail/Closing Reception

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## Conference Pricing

### General Attendees

**ACG Members** - \$495 (early bird through 9/20/19); \$595 (9/14/19 through 11/12/19)

**Non-Members** - \$550 (early bird through 9/20/19); \$650 (9/14/19 through 11/12/19)

**Emerging Professional Members** - \$395 (early bird through 9/20/19); \$495 (9/14/19 through 11/12/19)

General Attendee Registration includes:

- Early Arrivals Cocktail Reception
- All-Invited Welcome Reception (PEGs/IBs/Sponsors to host tables)
- Late Night Dessert Social & Poker Tournament
- Breakfast & Breakfast Speaker
- Lunch & Keynote Speaker
- Roundtables/Knowledge Forums/Breakouts
- Closing Reception

### Private Equity Exhibitors – (includes TWO registrations, which is recommended)

**\$1,475** (early bird through 9/20/19; then \$1,675)

### Intermediary Exhibitors

**\$695** (early bird through 9/20/19; then \$895)

- Two registrations to conference (which is recommended)