2020



# MEMBERSHIP PROSPECTUS



# NOW MORE THAN EVER:

# ACG ARIZONA CONNECTS YOU TO THE MIDDLE MARKET

The COVID-19 pandemic has disrupted just about every aspect of daily life — including how we network and find new business leads. But with these new challenges come opportunities, and there's never been a better time to be part of ACG Arizona and the global network it provides.

ACG Arizona is developing dynamic programs for the remainder of 2020 designed to educate, inform, and engage you with other professionals in the middle market:

- Our monthly meetings will focus on providing exceptional content and networking opportunities.
- Our Women in Business and Leadership and our Young Dealmakers groups will help women and young professionals expand their reach.

- Our new "Cup of Coffee" series will provide a quick and easy way to stay in touch with the M&A market.
- And if the public health environment allows for it, we'll start with smaller, outdoor in-person gatherings designed to provide safe, socially distanced opportunities to connect with other professionals.

Combine our local programming with the exceptional benefits ACG Global provides our members, and it becomes clear — there's never been a better time to be an ACG Arizona member.

# RESOURCES

### FOR NEW MEMBERS

#### WELCOME TO THE ASSOCIATION FOR CORPORATE GROWTH!

You're now part of an exclusive global community of top middle-market M&A deal-makers and corporate growth professionals, located across 59 chapters in 10 countries.

To make the most of your ACG membership, leverage these key benefits to jumpstart your networking and business development.

#### **Getting Started: The Power of a Global Network**

- Log in to "My ACG" and complete your profile.
- Search the exclusive ACG member directory and start connecting.

### Knowledge Is Power: Unlock the Wealth of Expert Intelligence Available Through ACG

- Register for any of ACG's upcoming complimentary Middle-Market Insights Webinars or view a playback.
- Log in to ACG CapitalLink®, a comprehensive database on deals, capital providers, intermediaries, and service providers powered by PitchBook.
- ACG's strategic alliance with Insperity provides HR solutions for ACG members, all at exclusive ACG member rates.
- ACG JobSource<sup>SM</sup> and The Ladder e-newsletter: career resources whether you're looking for a new opportunity or to fill an open position.

#### The Power of Your Stories in Middle-Market Growth

- Read the award-winning magazine showcasing midmarket M&A in print and online.
- Subscribe to Middle Market Growth daily, a news aggregator.
- Listen to the Middle Market Growth Conversations podcast series on iTunes.
- Follow on Twitter at @ACG\_MMG and @acgglobal and on LinkedIn at Middle Market Growth and ACG Global.

### The Power of Your Voice in Washington, D.C. and Locally (U.S.-based members only)

- Join the Public Policy Committee: Stay up-to-date on the latest legislation actions and make visits to Capitol Hill.
- Help with local chapter grassroots efforts.
- Attend ACG's annual Middle-Market Public Policy Summit in Washington, D.C.
- Become a member of the Private Equity Regulatory Task Force (PERT).

#### Tap Into the Power of Your Local Community

- Get involved with your local chapter's events, board committees, and more.
- Contact your local chapter executive for more details.

We hope you take full advantage of all of the benefits ACG has to offer, creating your own unique Power of ACG member experience. If you have any questions about your ACG membership, please contact your local chapter executive who will be happy to help.

# ACG ARIZONA

### 2020 EVENT SCHEDULE

#### August:

- Women of the Southwest Virtual Forum: Women leaders from ACG chapters in Dallas, Los Angeles, and Arizona are teaming up to kick off a new virtual event series.
- New Member Happy Hour: Anyone who has joined ACG Arizona in 2020 is invited to attend a virtual happy hour to learn how to best engage and connect with other ACG members.

#### September:

- ACG Arizona Virtual Breakfast: Tuesday, September 8
  at 8 a.m. Featuring Thomas Olmsted, a dedicated and
  experienced leader with nearly a decade of special
  operations experience and a record of high performance
  in complex, high-risk environments. Olmsted served for
  nine years as a U.S. Navy SEAL and was a professional
  football player for the Miami Dolphins. Register for the
  event at www.acg.org/arizona/events.
- "Cup of Coffee": Join ACG Arizona as we kick off our "Cup of Coffee" series, a shorter virtual conversation with a local business leader.
- ACG Arizona Young Dealmakers: Our under-40 networking group will hold its regularly scheduled Happy Hour toward the end of the month.

#### October:

- "A Taste of Private Equity" virtual wine tasting event:
   Our most popular event may be going virtual, but it's
   still going to be an event you won't want to miss! We'll
   send you a care package to give you that wine tasting
   vibe and give you a chance to connect with a broad
   spectrum of PE firms.
- In-Person Golf Event\*: If the public health environment allows for it, ACG Arizona will host an in-person golf outing for members only. (Additional information on inperson events below).
- Women in the Southwest: Look for the second in our series of events to connect women professionals.
- "Cup of Coffee": Join ACG Arizona as we continue our "Cup of Coffee" series, a shorter virtual conversation with a local business leader.

#### November:

- "A Celebration of Leadership" Spotlighting Our 15th
   Anniversary: Join ACG Arizona for our annual "A
   Celebration of Leadership" event and help us celebrate
   a big milestone! The event will take place on Tuesday,
   November 10. The event will likely be held virtually but
   could have an in-person component\* if the public health
   environment improves significantly.
- ACG Arizona Young Dealmakers: Our under-40 networking group will hold its regularly scheduled Happy Hour toward the end of the month.
- "Cup of Coffee": Join ACG Arizona as continue our "Cup of Coffee" series, a shorter virtual conversation with a local business leader.
- In-Person Hiking Event\*: If the public health environment allows for it, ACG Arizona will host an in-person hiking outing for members only.

#### December:

- 2020 Holiday Social: Save The Date for the evening of Tuesday, December 8 for the ACG Arizona Holiday Social. Format and location (if possible to hold in person) TBD.
- In-Person "ACG In The Park" Event\*: If the public health environment allows for it, ACG Arizona will host an in-person event for members only.broad spectrum of PE firms.
- \* About In-Person Events: ACG Arizona will only host inperson events if the public health environment allows us to do so, and all events will be held outdoors with social distancing requirements in place. Attendees will be required to sign a safety waiver in order to attend an in-person event. These events are subject to cancellation based on public health needs.

# JOIN BY AUGUST 31\_ FOR EXTRA BENEFITS!

There's never been a better time to join ACG Arizona. And if you join by August 31, 2020, you'll get even more benefits, including:

- A "Welcome to ACG Arizona" new member package including some great ACG Arizona merchandise.
- Free admission to our next in-person "social" event. When it's safe for us to gather in person again, you'll get free admission to either the 2020 Holiday Social, 2021 Spring Social, or 2021 Summer Socia.





### CONNECT WITH



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