# ACG<sup>®</sup>St. Louis

## SPONSORSHIP OPPORTUNITIES

2021



#### **2021** SPONSORSHIP OPPORTUNITIES

#### ANNUAL SPONSORS

- □ Platinum: \$12,500
- □ Gold: \$5,000
- □ Silver: \$1,750

#### **EMERGING LEADERS**

- Event Sponsor: \$1,500
- STL Emerging 20 Program Sponsor: \$5,000

#### WOMEN'S PEER GROUP

Event Sponsor: \$1,500

#### ANNUAL WINE TASTING

□ Wine Table Sponsor: \$2,250

#### **GOLF TOURNAMENT**

- □ Hole Sponsor: \$500
- □ Hole-in-One Sponsor: \$1,500
- Vodka Bar Sponsor:\$2,000

## ACG<sup>®</sup> St. Louis

#### **INTRODUCTION**

On behalf of ACG St. Louis, we thank our sponsors, members, and the business community for making ACG St. Louis the premier organization for corporate growth in the St. Louis region.

Many of you have supported ACG St. Louis throughout the years and we hope that you will continue to be a part of this influential group of constituents. We look forward to many more years of partnership and your continued involvement with ACG St. Louis.

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#### PRESIDENT

Patrick Nolan, Nolan & Associates pjnolan@nolanassoc.com 314-241-0707

#### SPONSORSHIP CHAIR

Mike Andrews, Husch Blackwell mike.andrews@huschblackwell.com 314-345-6405

#### **EXECUTIVE DIRECTOR**

Amy Ruebsam, ACG St. Louis aruebsam@acg.org 314-862-6751

## THIS IS ACG<sup>®</sup>St. Louis



Monthly Breakfasts 1200+ attendees

> Elite Speaker Series

Social Events: -Wine Tasting -Golf Tournament -Holiday Party

**Peer Groups** 

Annual Economic Forecast 400+ attendees

STL Emerging 20 Leadership Program

#### Membership by Primary Function

- Corporates
- Capital Providers & Intermediaries

Advisers



## The Power of ACG

- Gain exposure to key dealmakers and business leaders in the St. Louis community
- Position your company as an industry leader
- 75% of ACG members do deals with other members
- Brand recognition: Annual and event sponsorships offer countless opportunities to showcase your brand to ACG members
- Curated audience: 40+ meetings and events offer the opportunity to network and build relationships



#### **ANNUAL PROGRAM SPONSORSHIPS**

#### Platinum Sponsor: \$12,500

- > One (1) Platinum sponsor per industry category
- > Right of first refusal for all sponsorship opportunities
- Corporate sponsor for the Monthly Breakfast Meetings, Elite Speaker Series, Wine Tasting and Holiday Social
- > One (1) attendee at each Corporate Peer Group event
- > **NEW!** Exclusive access to sponsor only events with key leaders
- NEW! Middle Market Pulse Webinar Series-Showcase an expert from your organization directly to ACG members
- > Leaderboard ad on the ACG St. Louis website
- > Prominent logo on all ACG St. Louis meeting slideshows
- > Prominent logo on banners used at all ACG St. Louis meetings and events
- > Sponsor recognition at all monthly breakfast meetings
- > Featured sponsor on the ACG St. Louis website and weekly e-mail newsletters
- > Two (2) complimentary ACG memberships
- > One (1) complimentary ACG membership for a corporate client
- > One (1) foursome in the ACG St. Louis Golf Tournament
- ➢ Four (4) tickets to the Annual Wine Tasting
- > Ten (10) breakfast meeting passes for guests
- > Two (2) guest registrations for the Annual Economic Forecast

#### Gold Sponsor: \$5,000

- > **NEW!** Exclusive access to sponsor only events with key leaders
- > Billboard ad on the ACG St. Louis website
- Logo on monthly meeting slideshows
- Logo on banners used at monthly breakfast meetings
- Sponsor recognition at all monthly breakfast meetings
- > Featured sponsor on the ACG St. Louis website
- > One (1) complimentary ACG membership
- > Two (2) golfers in the ACG St. Louis Golf Tournament
- > Two (2) tickets to the Annual Wine Tasting
- Six (6) breakfast meeting passes for guests

#### Silver Sponsor: \$1,750

- Logo on monthly meeting slideshows
- > Logo on banners used at monthly breakfast meetings
- > Sponsor recognition at monthly breakfast meetings
- > **NEW!** Skyscraper ad on the ACG St. Louis website
- > Two (2) tickets to the Annual Wine Tasting
- > Two (2) breakfast meeting passes for guests

#### ANNUAL SPONSORSHIP BENEFITS AT-A-GLANCE

	Platinum	Gold	Silver
Industry Exclusivity			
Logo on Meeting Slideshows			
Logo on Banners at Meetings & Events			
Annual Golf Tournament	Four (4) Golfers	Two (2) Golfers	
Annual Wine Tasting	Four (4) Tickets	Two (2) Tickets	Two (2) Tickets
Monthly Breakfast Meetings	Ten (10) Guest Passes	Four (4) Guest Passes	Two (2) Guest Passes
ACG St. Louis Annual Membership	Two (2) Annual Membership	One (1) Annual Membership	
Corporate Client Membership	One (1) Annual membership for a corporate client		
Corporate Peer Group Participation			
Website Advertisement	Prominent Leaderboard Ad	Billboard Ad	Skyscraper Ad
Podium Recognition			
Sponsor Exclusive Events			

#### **EMERGING LEADERS**

Emerging Leaders group events are designed to allow professionals, 40 and under, to connect with their peers and form valuable relationships. Interested in getting your company name and logo in front of the rising stars in the St. Louis deal making community? This is your opportunity to sponsor a happy hour, golf outing or an executive roundtable.

#### **Emerging Leaders Sponsor: \$1,500 per event**

- Exclusive event sponsor
- Two (2) guest registrations
- Opportunity to address attendees on behalf of your firm
- Logo on e-mail invitation and website
- Company recognition in social media posts
- Ability to provide company-branded giveaway and brochure to be distributed at the event
- Attendee list provided for post event follow-up

#### **STL EMERGING 20 LEADERSHIP PROGRAM**

The STL Emerging 20 Leadership Program is geared towards rising young professionals in the M&A community. The three-part program offers participants educational sessions, networking opportunities and senior-level mentorship. The STL Emerging 20 class represents the next generation of deal-makers supporting corporate growth including private equity investors, intermediaries, corporate development professionals, lenders, M&A advisors and service providers.

#### STL Emerging 20 Program Sponsor: \$5,000

- Official sponsor to be promoted in all program correspondence and social media posts
- Exclusive Program Sponsor
  - Kick-off reception
  - Five (5) educational sessions
  - Three (3) social events
  - Closing reception

## ACG<sup>®</sup>St. Louis



## WOMEN'S PEER GROUP

#### WOMEN'S PEER GROUP

Women's Peer Group events are a highlight of membership in ACG St. Louis. Attendees comprise a similar professional demographic to the broader ACG membership, including executives, capital providers, attorneys, CPAs, investment bankers and other deal professionals. These quarterly events present women an authentic and often intimate opportunity for dialogue, business networking, and personal connections.

Learn more about the Women's Peer Group on our website under Networks.

#### Women's Peer Group Sponsor: \$1,500 per event

- Exclusive event sponsor
- Two (2) guest registrations
- Premium seating
- Opportunity to address attendees on behalf of your firm
- Logo on e-mail invitation and website
- Company recognition in social media posts
- Ability to provide company-branded giveaway and brochure to be distributed at the event
- Attendee list provided for post event follow-up



## **ACG St. Louis Events**

ACG St. Louis is scheduled to host **40+** meetings and events in 2021. Through our strategic partnerships and investments in technology, we are prepared to offer a combination of in-person, virtual and hybrid options.

Our line-up of premiere events are designed to provide networking and educational opportunities to deal professionals directly involved in sourcing, financing and executing M&A transactions. Attendees are given the opportunity to meet business leaders in the St. Louis market and build the kinds of relationships that matter most.

In 2021, monthly breakfast meetings will feature speakers from the National Center for the Middle Market, Ballpark Village St. Louis, TriCor Braun, St. Louis CITY SC, ITR Economics and more.

View the most up to date calendar on our website at www.acg.org/stlouis/events.





### ACG<sup>®</sup> St. Louis ANNUAL WINE TASTING April 29, 2021

#### Table Sponsor: \$2,250

- Host a wine table dedicated to your company. Enjoy premium visibility as you serve tastings of a pre-selected wine exclusive to your table.
- Logo on event signage and promotional materials including the ACG St. Louis website and weekly e-mail newsletters.
- Invitation for two (2) company representatives to attend the Pre-Event featuring a private tasting of food and wine presented by the sommelier of the Saint Louis Club.
- Two (2) complimentary tickets to the Wine Tasting Event.



#### ANNUAL GOLF TOURNAMENT SEPTEMBER 13 2021

Sponsorship Opportunities		
Hole Sponsor: \$500	•	Logo on signage at the tee box and sponsor banner Logo advertisement on the live scoring app
Hole-In-One Sponsor: \$1,500	•	Logo signage on the tee box Tent and table setup at the green Interact with golfers and pass out promotional items
Vodka Bar Sponsor: \$2,000 The Most Popular Spot on the Course!	•	Exclusive host of the Vodka Bar with premium visibility Serve drinks to the golfers as they make the turn Prominent signage and recognition at the event





#### **INDEX OF PROGRAM CONTACTS**

	Contact	Email
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Emerging Leaders	Joe Mantovani, Polsinelli	jmantovani@polsinelli.com
Women's Peer Group	Peggy Northcott, Capital Performance	peggyn@capitalperformance.net
Wine Tasting	Kevin Prunty, RGA	kprunty@rgare.com
Golf Tournament	Amy Ruebsam, ACG St. Louis	aruebsam@acg.org

#### Grow your book of business. Build relationships. Gain visibility.

It's all possible at ACG St. Louis We look forward to your participation in our 2021 events.



#### ACG St. Louis 2021 Calendar of Events

January	
Corporate Peer Group	January 12, 2021
Monthly Breakfast Meeting	January 15, 2021
STL Emerging 20 Session	January 21, 2021
February	
STL Emerging 20 Networking Event	February 4, 2021
Elite Speaker Series	February 5, 2021
Family Office Peer Group	TBD
Women's Peer Group	TBD
STL Emerging 20 Session	February 16, 2021
Monthly Breakfast Meeting	February 19, 2021
March	
STL Emerging 20 Session	March 4, 2021
Middle Market Pulse	TBD
Corporate Peer Group	March 9, 2021
Monthly Breakfast Meeting	March 19, 2021
April	
Sponsor Wine Pre-Event	TBD
Family Office Peer Group	TBD
Monthly Breakfast Meeting	April 16, 2021
STL Emerging 20 Session	April 20, 2021
Women's Wine Pre-Event	April 29, 2001
Annual Wine Tasting	April 29, 2021
May	
Corporate Peer Group	May 11, 2021
STL Emerging 20 Closing Reception	May 13, 2021
Monthly Breakfast Meeting	May 21, 2021

#### ACG St. Louis 2021 Calendar of Events

June				
Family Office Peer Group	TBD			
Monthly Breakfast Meeting	June 18, 2021			
July				
Corporate Peer Group	July 13, 2021			
Elite Speaker Series	TBD			
August				
Family Office Peer Group	TBD			
Women's Peer Group	TBD			
Middle Market Pulse	TBD			
September				
Annual Golf Tournament	September 13, 2021			
Corporate Peer Group	September 14, 2021			
Monthly Breakfast Meeting	September 17, 2021			
October				
Family Office Peer Group	TBD			
Annual Economic Forecast	October 2021			
November				
Elite Speaker Series	TBD			
Corporate Peer Group	November 9, 2021			
STL Emerging 20 Kickoff	November 11, 2021			
Monthly Breakfast Meeting	November 19, 2021			
Women's Peer Group	TBD			
December				
Holiday Social	TBD			
Family Office Peer Group	TBD			