

Nomination Form

Nomination Deadline: Friday, March 5, 2021 at 5:00pm

ACG[®] Cincinnati

Nominee Information

Company or Individual(s) Nominated for Award: _____

Corporate Category

Privately-held or public company that has successfully achieved significant growth through acquisition, joint venture or divestiture with an emphasis on achievement during the past two years

Entrepreneur Category

Individual or Group of individuals holding equity who have successfully executed one or more significant mergers, acquisitions, divestitures, joint ventures, venture or financings with an emphasis on the past two years

- Individual Entrepreneur
- Start-Up (Group or Company)

Primary Contact for Company or Individual Nominated:

Name: _____

Title: _____

Phone: _____

E-Mail: _____

Nominating Team

Team Leader Name: _____

Relationship to Nominee: _____

Phone: _____

Email: _____

Nominator #2: _____

Relationship to Nominee: _____

Phone: _____

Email: _____

Nominator #3: _____

Relationship to Nominee: _____

Phone: _____

Email: _____

Nominator #4: _____

Relationship to Nominee: _____

Phone: _____

Email: _____



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CONFIRM THE DATES

Nominators (or a delegate) and a representative of the company nominated who is knowledgeable about the deal activity covered in the nomination should be available on **Wednesday, April 7th from 8:00am to 10:00am** to make a brief presentation to, and answer questions from, the panel of judges. An approximate presentation time will be scheduled with you during this window.

At least one key executive from the company nominated is expected to attend each Deal Maker event (two tickets provided). The Awards Program is on **Wednesday, May 19th from 4:00pm to 7:00pm**. Please confirm availability before nominating.

Financial Metrics:

Please provide the judges (prior Deal Maker winners) with as much of the following financial information as your company is comfortable disclosing. Financial questions are intended to provide an opportunity to strengthen a company's application and ensure the integrity of the Deal Maker Award. **Financial data will be viewed and kept in confidence by panel of judges.**

Revenue Range:

- Less than \$10 Million
- \$10 to \$50 Million
- \$50 to \$100 Million
- \$100 to \$500 Million
- Over \$500 Million

Revenue or Growth (as a %):

_____ % in last year
_____ % in last three years
_____ % in last five years

Estimated Revenue Growth: _____ % (estimated range is fine)
from deal activity in past two years (if available)

of Employees:

- Less than \$10 Million
- \$10 to \$50 Million
- \$50 to \$100 Million
- \$100 to \$500 Million
- Over \$500 Million

Employment Growth (as a %):

_____ % in last year
_____ % in last three years
_____ % in last five years

Estimated Employee Growth: _____ % (estimated range is fine)
from deal activity in past two years (if available)

EBITDA as a % of sales:

- 0 to 10%
- 11% to 19%
- above 20%
- prefer not to disclose

Equity as a % of Assets:

- under 50%
- 51 to 80%
- 81 to 100%
- prefer not to disclose

Deal Maker
A·W·A·R·D·S

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Required Business Description (NOTE: This copy will be publicized). What does the organization do? How does the organization deliver products or services? Who are the customers/clients? What is the organization's value proposition? **150 words or less.**

Required Ownership Structure & Organizational Structure: Who owns the business? Are there other businesses or entities associated with the company?



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Required Business History (for Corporate or Service Providers) or Career Achievements (for Individual Service Provider/Financier) or Prior Companies Owned by Entrepreneur):



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Required Transaction Details: Date of merger/acquisition/divestiture/joint venture/financing transaction. Who were the parties involved?



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Required Impact Statement: What has been the impact of the individual, company, organization or transaction on the local/region and industry sector?



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Required Please describe any unique structuring details that differentiate the transaction from other deals.

Required What was the single most rewarding/challenging aspect of the deal process?



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Additional Information Needed:

C-Suite Contacts within organization nominated (CEO, CFO, COO, CMO)

Name: _____ Title: _____
Phone: _____ E-Mail: _____

C-Suite Contacts within organization nominated (CEO, CFO, COO, CMO)

Name: _____ Title: _____
Phone: _____ E-Mail: _____

C-Suite Contacts within organization nominated (CEO, CFO, COO, CMO)

Name: _____ Title: _____
Phone: _____ E-Mail: _____

Primary Attorney for organization nominated

Name: _____ Title: _____
Phone: _____ E-Mail: _____

Commercial Banker for organization nominated

Name: _____ Title: _____
Phone: _____ E-Mail: _____

Investment Banker for organization nominated

Name: _____ Title: _____
Phone: _____ E-Mail: _____

Intermediary for organization nominated

Name: _____ Title: _____
Phone: _____ E-Mail: _____

Key Advisor/Consultant for organization nominated

Name: _____ Title: _____
Phone: _____ E-Mail: _____

Key Advisor/Consultant for organization nominated

Name: _____ Title: _____
Phone: _____ E-Mail: _____

Key Advisor/Consultant for organization nominated

Name: _____ Title: _____
Phone: _____ E-Mail: _____

Marketing Contact or Other Personnel Helping to Prepare Nomination

Name: _____ Title: _____
Phone: _____ E-Mail: _____

Submit this nomination form along with a logo and photo to Marcie Taylor (mtaylor@acg.org) by Friday, March 5, 2021 at 5:00pm. Please include:

- Digital artwork with the logo for company nominated in hi-res jpeg or png format
- Headshots of key executives in a hi-res jpeg or png format

