



Introducing
ACG NJ's DealExpo Keynote Speaker

An Interview with
Alexander Foreman
Managing Director
KKR Credit

*Conducted by Sally Glick, Past President, ACG New Jersey
Principal of the Firm and Chief Growth Strategist, SobelCo*

About KKR

KKR is a leading global investment firm that offers alternative asset management and capital markets and insurance solutions. Founded in 1976 in New York City, KKR today has 20 offices around the world and manages approximately \$252 billion in assets on behalf of its clients which include pension funds, endowments, sovereign wealth funds, family offices and individual investors. The firm aims to generate attractive investment returns by following a patient and disciplined investment approach, employing world-class people, and supporting growth in its portfolio companies and communities. KKR sponsors investment funds that invest in private equity, credit and real assets and has strategic partners that manage hedge funds.

About KKR Credit

KKR launched its dedicated credit business in 2004 after identifying an opportunity to provide more flexible capital to companies beyond private equity investment. Today KKR's approximately \$79 billion credit business invests on behalf of its managed funds, clients and accounts across the corporate credit spectrum, including secured credit, bank loans and high yield securities and alternative assets such as mezzanine financing, special situations investing and structured finance. With over 300 employees, including approximately 130 investment professionals, KKR Credit's investment teams are closely aligned with KKR's wealth of private equity investment and industry resources.

Alex Foreman Biography



Since Alex Foreman joined KKR in 2018, he has drawn on his vast experience in the private credit and capital markets to help provide financing solutions to the firm's financial sponsor and corporate clients. Prior to joining KKR, Alex was a principal in the credit group at Ares Management L.P., where he focused on U.S. direct lending. Previously, he was an analyst in the leveraged finance and high yield syndicate groups at Goldman Sachs & Co. Alex holds a B.B.A., with distinction, from Emory University's Goizueta Business School, with concentrations in Accounting, Finance, and Management.

Insights from Alex Foreman

When Alex delivers his keynote comments to kick off the Association for Corporate Growth NJ's first annual DealExpo on March 17, 2021, he will discuss the state of markets and share insights based on his career investing in middle market companies.

We sat down with Alex (virtually) ahead of the event and he shared three important observations:

- The middle market continues to be a vital part of the US and global economy and KKR believes private credit can provide middle market companies with more tailored and holistic financing solutions than other traditional sources of capital
- The COVID-19 pandemic has shown the value investment firms like KKR can bring by working closely with management teams and sponsors to help navigate through this period of economic uncertainty; it has also demonstrated the overall resilience of private credit investment portfolios
- As markets began to normalize in the back half of 2020, credit markets began to see a resurgence of activity and KKR believes private credit will continue to be an attractive solution for middle market borrowers seeking stability of capital and strong execution in the year ahead

This event is open to middle market dealmakers, including Private Equity Investors, Investment Bankers, Corporate Development Officers, Family Offices, and PE Lenders. It is the most efficient way to meet, network and develop new partnerships in the New Jersey deal community.

This is where deals happen!

ACG NJ DealExpo

Wednesday, March 17, 2021

9:00 AM – 10:45 AM

Followed by scheduled 1:1 meetings with IB Sponsors