The 27<sup>th</sup> Annual ACG Awards

# SMPHONY of SUCCESS

PRESENTED BY



Thursday, May 12, 2022 Irvine Marriott



# Message from the Co-Chairs

Welcome to the 27th Annual Orange County chapter of the Association for Corporate Growth (ACG) Awards event, which honors the highest performing middle-market companies in Orange County and the Inland Empire.

The Annual ACG Awards event provides us with an opportunity to celebrate many extraordinary companies in our community. Business achievement at the highest level occurs when individual talents come together to create a collective masterpiece. This evening we are thrilled to recognize 27 notable finalists for their own "Symphony of Success."

We had over 100 inspiring nominations this year. The ACG awards committee carefully conducted nearly 80 nominee interviews, then had the difficult task of narrowing the field down to three finalists per category. We are grateful to the members of the awards committee and their conscientious efforts to uphold this awards program with honesty and integrity.

Twelve independent judges, who are themselves former ACG award recipients, carried the responsibility of selecting each overall category winner. We value the time and effort they invested, and their careful, respectful consideration of each finalist. Category winners will become part of a distinguished group of companies recognized for leading successful growth throughout Orange County and the Inland Empire.

Tonight's award categories include: Emerging Growth, Sustained Growth, Reinventing, Green, Innovation, Startup, Corporate Responsibility, Founder's and Spotlight.

We would like to extend a special thank you to Fifth Third Bank, our presenting sponsor, and to Withum, our event sponsor, as well as the rest of our valued sponsors who make this annual awards event possible. Your support makes this evening a reality.

Congratulations to all category finalists and category winners. Each of you are instrumental to the Symphony of Success that is the theme of this year's event!



G Orange County

#### Lauren Ellermeyer

Lauren Ellermeyer President Beyond Fifteen Communications 27<sup>TH</sup> ACG Awards Co-Chair



Joseph Hirsch

Joseph Hirsch Director of Client Relations Globalview Advisors 27<sup>TH</sup> ACG Awards Co-Chair

#### COMMITTEE MEMBERS:

Brandon Barrett Julie Beckley Karl Brier Andrea Casaw Eric Codornez Michael Dalis Manisha Dhawan Chris Dewhurst Lauren Ellermeyer Steve Flynn Bill Fowler Joseph Hirsch Sven Johnston Scott Jones Shannon Keany David Krajanowski Kathy Lawson Michael Levine Michael Lutfi Richard Meyers Steve Paulin Serge Pavluk Mike Paleo David Plourde

Eric Roark Scott Robinson David Rofsky Jim Scheinkman Philip Schroeder Michael Shepherd Carolyn Shneider Larry Webb Paul Wirth

ACGOC 27<sup>™</sup> Annual Awards May 12, 2022





5:00 - 6:30 PM Reception

6:30 - 8:30 PM Dinner and Awards

### Emcee - Jane Wells



Jane Wells is an award-winning broadcast journalist with over 30 years experience in the news media. She's covered everything from earthquakes to riots, from the O.J. Simpson trials to Mother Teresa's funeral, from the massacre at Columbine to the 2008 financial collapse. She has questioned CEOs about poor business decisions, posed as a sex worker for a story on AIDS, appeared in the "Seinfeld" finale, and

even visited a group of professional cuddlers to see if the business was legit (it is). She is a Special Correspondent for CNBC, where she has worked for over 20 years. Jane also writes "Wells \$treet," a snarky take on the business world, for Meta's Bulletin platform.

# Thank You, MONTAGE!

ACG Orange County would like to thank the talented performers for this evening's gala from the Orange County High School of the Arts' MONTAGE performing repertoire. The award-winning Orange County School of the Arts provides a creative, challenging, and nurturing environment that offers bright and talented students unparalleled preparation for higher education and a profession in the arts. Thank you for making the evening a "Symphony of Success!"

G Orange County



## Message from the President

Welcome to the 27th Annual Association for Corporate Growth, Orange County Chapter (ACG OC) Awards Gala.

ACG OC is a dynamic membership organization primarily comprised of professional advisors, capital providers and business owners. We support middle market growth, and tonight, we celebrate some of the most exciting stories of business success in Orange County and the Inland Empire.

This evening's honorees join an impressive group of past winners, and each nominee has significantly contributed to the economic growth of Orange County and the Inland Empire. These companies have created jobs and pioneered products and services that have helped our region become a national powerhouse of growth and innovation.

By recognizing these remarkable success stories, we also pay tribute to the ACG Orange County members who have worked tirelessly to produce this evening's event and create the acknowledgement that tonight's nominees richly deserve. We know that behind every successful company is a talented team, and tonight we also applaud the contribution that each team of professional advisors, many of them ACG OC members, has brought to the businesses being honored.

Congratulations to all of our finalists and their teams for their "Symphony of Success." We are proud to celebrate your tremendous contribution to the growth of the middle market!



CG Orange County

Allan Siposs

Allan Siposs Managing Director Keystone Capital Markets President, ACG Orange County





### 2022 Board of Directors

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President:	Allan Siposs, Keystone Capital Markets
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#### **Committee Chairs**

Chair – Academy:	Ben Everton, Knobbe Martens
Co-Chairs – Awards:	Lauren Ellermeyer, Beyond Fifteen
	Joseph Hirsch, Globalview Advisors
Chair – CEO Peer Group:	Paul Wirth, Blueprint for Entrepreneurial Growth
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# Special Thanks to Tonight's Sponsors



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## A Salute to Our Annual Sponsors



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# Judges

#### Darin Anderson



Darin is the Chairman and CEO of Salas O'Brien, a leading north-American consulting engineering firm with 1,000 team members delivering over \$6 billion annually in construction value across 39 offices across North America. Salas O'Brien focuses on delivering power, infrastructure, and comprehensive facility solutions to Fortune 500 clients, major universities, cities, counties, hospitals, K-12 and mission critical environments (data centers, etc.).

Darin has led Salas O'Brien to revenue exceeding \$200 million today from \$5 million when he purchased it in 2006. He is most proud of the 95%+ retention of all mid- and senior-level leaders, and 90%+ annual retention of all team members, over the last 12 years. Salas O'Brien is trusted by the largest national organizations for their most complex projects.

Darin is a Regent Emeritus for the University of California system and past board chair for the UC Riverside Foundation Board of Trustees. Additionally, he is the past chair for the California Coast Chapter of the Young President's Organization and served on the board of The Pegasus School.

#### **Charles** Antis



A well-respected and widely known roofing expert, entrepreneur and humanitarian, Charles has become one of the most trusted names in the roofing industry, country wide, as well as an inspirational business leader championing corporate social responsibility. Antis Roofing & Waterproofing celebrated its 30th Anniversary in 2019, or as Charles would say, "for 30 years, we've been keeping HOA families safe and dry!".

#### Michael Coburn



Michael has dedicated his career to aerospace manufacturing, fostering significant growth in the industry for over 25 years. As CEO of Noble Aerospace, he believes success is achieved through a shared vision of safety, environmental responsibility and an unwavering commitment to quality. Prior to joining Noble, Michael was the President & COO for Cadence Aerospace, a structures machining business with seven sites throughout North America. In addition to numerous leadership positions throughout his career, Michael's extensive experience

includes the Global VP of Operations at Permaswage, and Group VP for Precision Cast Parts Fastener Division where he had P&L responsibility for several businesses in Orange County and Los Angeles.

Michael graduated from San Diego State University, with a B.S. in Aerospace Engineering with an emphasis on Aerospace Structures, and earned his MBA from Pepperdine University. He is trained in the areas of Six Sigma and Lean Manufacturing, and is a certified corporate director through UCLA.

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# Judges

#### **Rick Gillespie**



Mr. Gillespie serves as Senior Vice President North America for REGENESIS® and Land Science®, directing a team of technical sales consultants and engineers across North America providing industryleading support to REGENESIS and Land Science customers. He has over 20 years of experience in the environmental remediation industry. Mr. Gillespie joined REGENESIS after a successful career as a Research Scientist at Battelle Memorial Institute.

His work experience has been focused on innovative remediation technologies for the treatment of chlorinated solvents, petroleum hydrocarbons, and metals in soils and groundwater. Mr. Gillespie was a co-author on the Multi-Site Air Sparging Design Paradigm. In addition, he was a contributor to the publication Principles and Practices of Enhanced Anaerobic Bioremediation of chlorinated Solvents. Mr. Gillespie earned his B.S. in Environmental Science from the University of Oklahoma.

#### Ed Jordan



Ed Jordan has been a respected Southern California corporate advisor and entrepreneur for decades. His most recent success: the launch of a new low calorie, all natural, gluten free flavored vodka brand in 2015, called Spa Girl.

His professional resume also includes CFO and senior executive duties at Nolet Spirits, where he was a member of the Ketel One Executive Team that grew the company from virtually an unknown to one

of the leading top shelf vodka importers in the U.S. and the world. He also served as Ketel One lead manager for the U.S. finance and personnel function, completing the distribution joint venture between the company and London-based distiller, Diageo.

Ed is Past Chair of the California Society of CPAs, as well as holding similar leadership roles for the Mission Hospital Foundation and the Latino Leadership Council at Mission Hospital. He earned his MBA from the University of Southern California.

#### Wing Lam



Wing Lam is the eldest of the three founding brothers and the enigmatic character widely recognized as the face of the iconic Wahoo's Fish Taco brand. A 30-plus-year restaurant industry veteran, he is often in the public eye participating as a panelist and speaker at global events such as the IEG Conference and guest lecturing for MBA programs at Yale, UCLA and USC. In addition to being featured on the ABC hit show "The Secret Millionaire," Lam also starred in a national Merrill Lynch commercial and two

Food Network shows, "Unwrapped" and "Beach Eats USA," he actively supports and attends many national and local community-based events..

Orange County

# Judges

#### Guy Marsala

CG Orange County



Guy Marsala is the Chairman of the Board for Saxco International, a company he previously turned around and sold as CEO. He is an accomplished CEO, Independent Director, Operating Partner, Consultant, Executive Coach and a military veteran. He has built companies ranging from Fortune 500 (PepsiCo, Aramark, and American Hospital Supply), to Private Equity portfolio companies (Saxco International, Goldman Sachs owned EZ Lube, LLC), to public companies (Medbox, Inc.: MDBX), to small-caps (All American Leadership, Kaenon).

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He is equally adept at building companies in high-growth mode, as he is with turnarounds.

Guy has served on six public company and private boards, as well as seven non-profits. He is an active member of The Forum for Corporate Directors and the National Association of Corporate Directors (NACD), at the National level, and in the Southern California Chapter.

#### Liz McKinley



Liz McKinley founded Pinnacle Petroleum, Inc., a petroleum wholesale marketing and distribution company in 1995. Pinnacle Petroleum, Inc. is a best-in-class provider of fuel and fuel management services to commercial, retail, and government clients throughout the United States. Operating initially out of her home, the company has steadily grown to now be over \$250,000,000 in revenue.

Liz began her career in the petroleum industry at Koch Industries, a large integrated privately owned company, in Wichita, Kansas. She was the first woman hired at a commercial level as a Petroleum Commodities Trader. Following her assignment to Long Beach, CA, she was transferred to Birmingham, Alabama to establish a regional marketing/trading office. She returned to California to work for several specialized petroleum companies and in 1995 decided to leverage her experience and start her own business.

Liz has received the following awards and honors: California State Assembly Certificate of Recognition, Certificate of Special Congressional Recognition; Entrepreneur magazine's Top 10 Fastest Growing Women-Owned Companies; Working Woman 500, Working Woman magazine's list of largest women-owned businesses in the country; and the Enterprising Woman of the Year Award, Women's President Organization - Fastest Growing Company. The "Pinnacle" of her career, however, was receiving the Ernst and Young Entrepreneur of the Year Award in 2010 as well as the ACG Award in 2021.

#### Francisco J. Morales



Francisco is the CEO and co-founder of 5.11 Tactical. 5.11 is the global leading supplier of purpose-built apparel, footwear and gear for first responders and military personnel. Prior to 5.11 Tactical Francisco was President of Royal Robbins and held different positions at Dick's Sporting Goods as well as L.L. Bean.

Francisco earned an executive MBA at the Thunderbird School of Global Management, where he graduated with honors. He earned his BS in Fashion Apparel Management from Jefferson University (formerly Philadelphia College of Textiles and Science) where he graduated cum laude.

Francisco has a passion for business and is involved in various business ventures. He became a member of YPO at the age of 30.

#### THE 27<sup>TH</sup> ANNUAL ACG AWARDS

# Judges

#### Joni Rogers-Kante



Joni is the visionary and driving force behind SeneGence®. Her dream of developing a company that gave women an opportunity to build their own business regardless of age, background, or education has become a phenomenal success, with offices in five countries and hundreds of thousands of Independent Distributors across the globe.

She began her career at 16, working for the Sav-On Corporation. By 23, she was Assistant Manager of the brand's highest-performing store. Having learned from high-level management, buyers, and operations experts, she knew the corporate structure was not for her. Joni was introduced to a direct sales cosmetic company, and her 13-year career produced jewelry, cars, awards, trips, and recognition, and most importantly, a burning desire to create her own company.

In 1999, SeneGence and its flagship product, LipSense®, were born. Joni's guiding principle for the company every step of the way has been, "Choose to Live Life in Love and Abundance, and Then Work for It!"

#### Brad Schmidt



Brad Schmidt is Chief Financial Officer at OneSmile, LLC, and Smile Brands Inc. (SBI). Brad co-founded OneSmile in 2015 and prior to OneSmile's acquisition of SBI in 2016, Brad was with SBI from 1998 through 2013, initially serving as Vice President and Controller through 2002, then subsequently as Chief Financial Officer for over a decade.

While under Brad's financial leadership, OneSmile and Smile Brands have collectively grown from a start-up to one of the largest dental support organizations (DSO) in the United States, serving approximately 650 dental practices with annual revenues greater than \$900 million. In supporting the company's growth, Brad has played a leading role in the integration of the company's three initial platform acquisitions and Smile Brands' subsequent acquisitions of Monarch Dental Corporation, Castle Dental Centers Inc, DecisionOne Dental Partners and Midwest Dental Inc. He also oversaw the company's initial de novo expansion efforts, which led to the successful development of more than 170 dental practices.

#### Raul Silva



Deluxe Auto Carriers, Inc. was established in 2005 by my business partner and myself with eight trucks. Together we focused on expanding the company's fleet and customer base. Today, Deluxe Auto Carriers, Inc. has come a long way from its modest beginnings with 200+ trucks and with almost every car manufacturer OEM under contract, making it the biggest auto transport company within California. Creating systems, structure and empowering our staff with my vision is what motivates me to assure our customer the best service within our space

of commercial trucking. I enjoy traveling with my fiancée to the best fine dining destination restaurants, in whatever country that may be. Living in Corona Del Mar, I enjoy riding our EV bikes down to the beach and up the coast.

G Orange County





### Order of Awards

#### Start-Up

A company with at least one million in current revenue, in existence five years or less, that offers a unique or disruptive product or service and has significant growth prospects.

#### Green Sustainability

An environmentally friendly company that has a unique product, manufacturing process, service or vendor relationship benefitting our environment. A company that stewards long-term consumer and employee value by implementing a "green strategy" designed to respect and sustain the natural environment.

#### Innovation

A company that uses innovation to differentiate itself in the marketplace and drive the success of its business.

#### Corporate Responsibility

A company that has contributed to the community in a significant way.

#### Reinventing

A company that reinvented a process, system or business to compete in their market. May also be a successful turnaround.

#### Emerging Growth

A dynamic, growing company headquartered in Orange County or the Inland Empire with operations worldwide.

#### Sustained Growth

An established company that exhibits distinctive strategic positioning, as well as sustained growth and profitability.

#### Founders

Long-standing business leader for corporate growth and community service.

#### Spotlight

A company that has experienced a significant M&A transaction, or a PE-backed company, demonstrating above average financial performance.





#### GREEN/SUSTAINABILITY



With over 50 years of excellence in helping businesses keep cool and stay cooking, the Aire Rite family of companies serves an ever-growing variety of businesses throughout Southern California & beyond. Established by Carol & "Punky" Langston in 1972, Aire Rite has grown responsibly and consistently for five decades. The Aire Rite vision is to provide exceptional value through its experience, teamwork, and pride: delivering solutions that work. Our long list of happy clients includes some of the nation's largest food service industries. With Imperial Ice, specializing in world-class ice machine leasing and sales, and Rite Equipment, specializing in sales for the whole gamut of kitchen-related equipment, the Aire Rite Family continues to position itself for the next 50 years of outstanding growth.

#### Aire Rite

15122 Bolsa Chica St Huntington Beach, CA 92649 *airerite.com* 

#### INNOVATION



#### Alignment Healthcare

Alignment Healthcare is a consumer-centric platform delivering customized health care in the United States to seniors and those who need it most, the chronically ill and frail, through its Medicare Advantage plans. Alignment Healthcare provides partners and patients with customized care and service where they need it and when they need it, including clinical coordination, risk management and technology facilitation. Alignment Healthcare offers health plan options through Alignment Health Plan and also partners with select health plans to help deliver better benefits at lower costs.

#### ALIGNMENT HEALTHCARE

1100 W. Town & Country Rd, Ste 1600 Orange, CA 92868 alignmenthealthcare.com

#### STARTUP



ARTEMIS DNA 310 Goddard

Irvine, CA 92618 artemisdna.com Emylee Thai is a serial entrepreneur who started her first business at the age of 16 and has led five different e-commerce startups to profitability. She is currently looking to revolutionize the world of healthcare as the Founder of Artemis DNA, an innovative and full-service, Clinical Laboratory Improvement Amendments certified, College of American Pathologists (CAP) accredited, high-complexity clinical diagnostic laboratory that provides cutting-edge laboratory services, with emphasis on genetics, that promote precision medicine. Emylee's goal is to make genetic testing inclusive and to bring affordable, actionable healthcare solutions to everyone. Starting in 2019 with a first location in Houston, Texas, she has grown her business to multiple locations and recently established a commercial laboratory and corporate headquarters for Artemis DNA in Irvine, California. In a challenging reimbursement environment, Emylee obtained rapid revenue growth, to over \$40,000,000 in 2 years. By managing explosive growth and resources, she reached profitability within the same time frame. Based on her previous background in bootstrapping and bringing digital e-commerce startups to profitability, Emylee has created a sustainable business model for Artemis DNA that is based on two primary revenue streams: the sale of genetic testing services as well as laboratory testing kits.



#### CORPORATE RESPONSIBILITY



Aviation Capital Group 840 Newport Center Dr, Ste 300 Newport Beach, CA 92660 aviationcapitalgroup.com We are a premier global full-service aircraft lessor focused on building long term partnerships with, and value creation for, our airline customers and investors. Founded in 1989, we have developed and cultivated long-standing relationships with manufacturers, airlines, and financial institutions. We invest in liquid, high demand aircraft with an order book consisting of fuel-efficient, new technology aircraft. Our flexible business approach allows us to opportunistically evaluate and execute upon a diverse array of strategic transactions and effectively adapt to ever changing market conditions. We are an

indirect wholly owned subsidiary of Tokyo Century Corporation, a globally diversified leasing and specialty finance conglomerate. Faced with the greatest industry crisis in commercial aviation since WWII, we have relied on a nimble structure and high caliber professional team to support our customers and stake holders during the COVID-19 pandemic. From keeping our team safe and healthy to restructuring deals with our customers, ACG has turned the corner on the worst of the crisis and continues to work towards better times.

#### INNOVATION



As a leading provider of gold standard data, analytics and platforms, CoreLogic enables real estate professionals, financial institutions, insurance carriers, government agencies, and other housing market participants to help people make their dream of homeownership a reality.

We have continued to innovate by providing new solutions for realtors to provide a Netflix-like experience for consumers to find, buy and protect the house they love, a digital tax platform that sits at the intersection of tax authorities, lenders and consumers to ensure accurate straight through processing. Furthermore, we are conducting several R&D initiatives including impacts to the real estate economy due to climate change and providing solutions that identify suitable land for housing development, targeted at a certain median income and provide an ROI back to the land and building developers.dunt inibh elestie delesendreet wis dignim

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40 Pacifica Irvine, CA 92651 *corelogic.com* 

# ECOS are

#### ECOS

11150 Hope St Cypress, CA 90630 ecos.com

#### GREEN/SUSTAINABILITY

Family owned and operated since 1967, ECOS makes household and commercial cleaning products that are safer for people, pets, and the planet. With four geographically diverse facilities across the U.S. and a European manufacturing platform, the company has received many awards for its innovations in safer green chemistry, including the U.S. EPA's Safer Choice Partner of the Year five times. ECOS products are sold at major club and grocery retailers and natural foods stores throughout the U.S., internationally, and online.

ECOS is the first company in the world to achieve carbon neutrality, water neutrality, and TRUE Platinum Zero Waste certification. In 2021, ECOS became Climate Positive, restoring 110% of its impacts in energy, carbon, and waste. In 2022, ECOS became the first manufacturer to achieve LEED Zero certification for net-zero emissions in energy, carbon, and waste.

As a certified women-owned and minority-owned company, ECOS has a corporate culture of diversity and empowerment, with C-Suite and executive teams that are 63% female and 45% minority. In 2021, ECOS received the Shelby Report's Diversity, Equity & Inclusion Award for advancing DE&I in the U.S grocery industry. ECOS's exceptional business practices have made it a model for sustainable companies in the U.S.





#### FOUNDERS

#### \varTheta Fluidmaster.

Fluidmaster is the #1 toilet repair brand in the world. Fluidmaster parts are found in more toilets than all other brands combined. As a customer's first choice and preferred supplier of toilet tank trim, Fluidmaster has been ingeniously engineering the internal flushing mechanisms of toilets for more than half a century. Built on and inspired by an unsurpassed history of innovation, Fluidmaster has become an icon in the plumbing industry. Fluidmaster's reputation for superior quality continues to grow as retail, wholesaler and international trade business and OEM partnerships are cultivated, further establishing the company as an innovative leader and global supplier in the toilet care industry.

#### FLUIDMASTER

30800 Rancho Viejo Rd San Juan Capistrano, CA 92675 *fluidmaster.com* 

#### REINVENTING



Hammerhead is a turnkey supplier of storage and material handling systems for warehouses, distribution centers and manufacturers nationwide. We design and engineer all types of pallet rack systems, mezzanines, pick modules, and then supply and install them, including all permits. We also offer a wide variety of accessory equipment and supplies, such as pallet supports, wire decks, rack guarding for the rack systems and warehouse facilities.

#### HAMMERHEAD MATERIAL HANDLING

27141 Aliso Creek Rd, Ste 200 Aliso Viejo, CA 92656 hammerheadllc.com

# BASEt

INNOVATION iBASEt is a software company that simplifies how complex products are built and maintrined. Founded in Southary California in 1024 (1945). Let

maintained. Founded in Southern California in 1986, iBASEt solutions ensure digital continuity across manufacturing, quality, and maintenance, repair, and overhaul (MRO) operations on a global scale. The iSeries, powered by Solumina, is a cloudnative platform that establishes a digital ecosystem to drive innovation and improve operational performance. With offices in the U.S., UK, France, and India, iBASEt drives the manufacturing operations for customers that include Lockheed Martin, Northrop Grumman, Rolls Royce, Pratt & Whitney, and Textron.

#### **BASE**T

27442 Portola Pkwy, Ste 300 Foothill Ranch, CA 92610 *ibaset.com* 



#### STARTUP

### KADENWOOD

Founded in 2019, Kadenwood is a privately held consumer products lifestyle company relentlessly focused on shaping CBD into a trusted and safe mainstream plant-based wellness category. To drive this mission, Kadenwood is backed by decades of CPG marketing and category innovation expertise and industry-leading, vertically integrated CBD farming to ensure quality CBD oil from seed-to-shelf that contains 0% THC. In 2019, Kadenwood launched its first branded products under LEVEL SELECTTM in personal care. In late 2020, Kadenwood launched the Purity PetTM Pet business, as well as Purity Organic® hot teas, to add to its portfolio of CBD brands. Kadenwood expanded its global presence in Summer 2021 with the acquisition of Healist Advanced Naturals, an innovative CBD wellness brand focused on high quality botanical ingredients, along with Social CBD, a brand committed to delivering calming formulas with the added benefit of CBD. Since then, Kadenwood has become the first CBD company to have a portfolio of multiple brands across approximately 18,000 retail stores.

#### KADENWOOD

450 Newport Center Dr, Ste 550 Newport Beach, CA 92660 kadenwoodbrands.com



**M S INTERNATIONAL** 2095 N Batavia St Orange, CA 92865 *msisurfaces.com* 

#### SUSTAINED GROWTH

Founded in 1975, MSI is a leading supplier of flooring, countertop, wall tile, and hardscaping products in North America. Headquartered in Orange, California, MSI also maintains over 40 state-of-the-art showrooms and distribution centers across the U.S. and Canada, directly employs over 3000 people, and supports over 150,000 jobs globally. MSI's product line includes an extensive offering of quartz, porcelain, ceramic, luxury vinyl tile, natural stone, and glass products imported from over 37 countries on six continents. MSI's products can be found in every corner of the country, supporting local Mom and Pop flooring dealers, independent contractors, interior designers, big box stores, and national homebuilders. MSI even supplied the black Granite used in the Vietnam Memorial in Washington, DC.

MSI has grown organically every year since its inception, experiencing 40% growth in 2021 with revenue exceeding \$2 Billion. In 2021, MSI was one of the 15 largest importers of goods into the US. In addition, in the last three years, MSI has expanded into domestic manufacturing and now operates manufacturing facilities in the United States for quartz and luxury vinyl tile. MSI is currently undergoing its largest expansion ever, with ten new distribution centers in development. More information on MSI can be found at www.msisurfaces.com.

#### SPOTLIGHT

MeridianLink® (NYSE: MLNK) is a leading provider of cloud-based software solutions for financial institutions, including banks, credit unions, mortgage lenders, specialty lending providers, and consumer reporting agencies. Headquartered in Costa Mesa, California, MeridianLink provides services to more than 1,900 customers, including a majority of the financial institutions on Forbes' 2021 lists of America's Best Credit Unions and Banks. The company completed a successful IPO in July 2021. Further information can be found at meridianlink.com.

#### MERIDIANLINK

3560 Hyland Av, 2nd Floor Costa Mesa, CA 92626 www.meridianlink.com

meridianlink





#### CORPORATE RESPONSIBILITY



MISSION CRITICAL ELECTRONICS 1580 Sunflower Ave., Suite 100 Costa Mesa, CA 92626 mission-critical-electronics.com Headquartered in Costa Mesa, Mission Critical Electronics (MCE) is a global leader in designing and manufacturing power solutions enabling electrification of mobile and industrial systems. MCE's clean energy solutions include patented idle mitigation and battery-electric auxiliary power systems specifically designed to reduce or eliminate the use of fossil-fuel generators and internal combustion engines. In 2022, MCE won an award for its innovation in shore power connectivity for electric powering of refrigerated trailers. The solution, called SAFEX, enables fleets, warehousing facilities, and trailer manufacturers to meet the CARB regulations for zero emissions. In 2019, MCE won an award for developing an innovative generator replacement solution called FREEDOM eGEN. Freedom eGEN, which also includes solar, replaces gas and diesel generators with zero-emissions, batteryelectric standby power. MCE operates three US manufacturing facilities and employs over 300 people. Today, MCE solutions are used in a variety of applications including RVs, boats, fire trucks, ambulance, military & speciality vehicles, public safety, network and telecommunication infrastructure.

#### SPOTLIGHT



Mobilitie, a BAI Communications company, is a leading wireless infrastructure provider in the United States. Mobilitie's next-generation infrastructure includes communication towers, indoor and outdoor neutral host DAS networks, small cells, fiber, IoT, Wi-Fi and private networks which help deliver wireless connectivity wherever it is needed. Our engineers improve wireless service at the largest and most complex venues, including sports and entertainment arenas, commercial real estate and hospitality properties, universities, healthcare facilities, government agencies and transportation terminals.

In October 2021, Mobilitie was acquired by BAI Communications, a global leader in neutral host infrastructure. The acquisition enabled each organization to strengthen and expand its current services, coupling Mobilitie's expertise in above-ground connected venue infrastructure solutions with BAI's ability to deliver 5G communications infrastructure in complex transit environments.

#### MOBILITIE

660 Newport Center Dr, Ste 200 Newport Beach, CA 92660 *mobilitie.com* 



MONARCH DIAGNOSTICS 17791 Sky Park Cir, Bldg 6, Ste A Irvine, CA 92614 monarchdiagnostics.com

#### STARTUP

Monarch Diagnostics is a leading diagnostic testing service provider specializing in drug screening, high complexity urine analysis, and PCR Covid-19 testing. Established in September of 2019, we now serve partners of all sizes across the country, from individual patients to major corporate chains including Toyota, GE, Netflix, Hyatt, and more. Monarch Diagnostics is strategically located in Irvine California, just blocks away from the John Wayne airport. This is extremely important to the support of all out of area partners. Since we have opened, we have grown from 4 initial employees to over 170 employees and our services have expanded in 6 different states nationwide.





#### EMERGING GROWTH

#### orangepeople

OrangePeople (OP) is a technology services boutique headquartered in Irvine, CA. With a core focus on Enterprise Architecture, Delivery, and Creative Services, OP helps Mid-Large Cap businesses to achieve a competitive edge by leveraging tech. Our strategy & advisory offering includes cloud, data analytics, information security, systems integration, app modernization, telematics/mobility, and enterprise apps. In the past year OP has expanded internationally to EMEA & APAC regions with operations in Dublin and Singapore.

#### **ORANGE**PEOPLE

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Technologent is a global provider of information technology solutions and services to Fortune 1000 companies. We help our clients outpace the new digital economy by creating IT environments that are agile, flexible, efficient, transparent and secure. Technologent mobilizes the power of technology to turn vision into reality, enabling organizations to focus on driving business innovation, increasing productivity and outperforming the market. Our partners include established leaders of technology such as Dell, Cisco, IBM and HPE. We deliver the best IT products and solutions in the market today.

Technologent has grown into a 253-employee strong organization across 14 offices, operating in 7 countries and generates half a billion dollars in yearly business. Our recent highlights include producing \$458 million dollars in bookings for 2020 and \$652 million for 2021, while our GP grew from \$62 million to \$84 million dollars during the same period. This is a roughly 42 percent year-over-year growth in our sales revenue and a 34 percent growth in GP. Furthermore, even through the recent challenges of COVID-19 we have retained our core staff of IT experts over the past two years – never dropping below the 250-employee mark.



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Under the Empowering Future Generations banner, ViewSonic is focused on furthering the advancement of learning at all levels by providing professional expertise and innovative technologies in partnership with well-known organizations that align with the company's mission and core values.

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Founded and headquartered in Orange County, California, our mission at VIZIO Holding Corp. (NYSE: VZIO) is to deliver immersive entertainment and compelling lifestyle enhancements that make our products the center of the connected home. We are driving the future of televisions through our integrated platform of cutting-edge Smart TVs and powerful SmartCast operating system. We also offer a portfolio of innovative sound bars that deliver consumers an elevated audio experience. Our platform gives content providers more ways to distribute their content and advertisers more tools to target and dynamically serve ads.

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Westcliff University is a global higher education institution founded in 1993 and based in Irvine Calif., offering bachelor's, master's and doctorate degrees spanning 21 areas of study including business, education, technology, computer science, engineering and law. The university currently serves more than 4,000 enrolled students.

Among its many achievements over the past year, Westcliff launched an Innovation Hub and Business Incubator as a center of excellence committed to creating a transformational teaching and learning experience. The Innovation Hub firmly asserts Westcliff at the intersection of education and entrepreneurship with the creation of IGNITE, an incubator program that provides students with hands-on experience supporting the growth of real start up companies. Faculty and university partners further the university's mission to educate, inspire and empower students through research projects, cross-college collaborations, presentations from industry leaders and new program development in in-demand fields such as web development, cybersecurity, AR/VR. and data science.

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telehealth triage; medical exam and travel program management; onsite services and clinics; consulting medical directors; industrial athlete interventions; wellness; and absence management. Milestones in the past year include the asset purchase of AlOne Health Resources' occupational

health business segment and acquisition of Wellness Solutions, which specializes in first responder health monitoring Our comprehensive suite of COVID-19 services leverages applications in our WorkMatters portal. Other accomplishments include significant expansion of our workforce, including executive leadership, clinical, business development, IT, operations and HR teams.

#### REINVENTING

Xperience Restaurant Group (XRG) is a leading casual and fine dining operator having iconic brands that serve unique experiences, great food, and unparalleled beverage offerings. Through its bold leadership, innovation, and brand development, XRG has transformed the U.S. Mexican dining landscape with its origination of Taco Tuesday, tableside presentations, and pioneering cocktail program. For over 65 years XRG's brands have become synonymous with being the best-in-category with recent accolades including Best Mexican Restaurants, Best Taco Tuesday, and Best Happy Hours in various media outlets throughout the country. XRG currently operates 68 restaurants. Over the past year XRG has gained double digit growth and record-setting profits. The continued success has allowed XRG to continue to expand their restaurant concepts with announcements of new locations set for the Sol Cocina, Solita Tacos and Margs, and Chevys brands. Additionally, XRG continues to be committed to continuously look for ways to care for the community. The organization's "Taco 'Bout Kindness" program has fed over 20,000 families in the past year during their times of need and crisis as well as provided in-trade and financial contributions to various non-profits.



WESTCLIFF UNIVERSITY

Irvine, CA 92614

westcliff.edu

17877 Von Karman Av, 4th floor

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At Hughes Marino we know that we grow as a company when we grow as individuals. We strive to be thought leaders in our area of expertise in tenant representation to provide best in class service to our clients. We want to congratulate all of the 2022 ACG OC Award winners and finalists who are thought leaders in their own right, that are committed to making our community an enjoyable place to both live and work. Your leadership and dedication is an inspiration!

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