



ACG[®] Toronto

2ND ANNUAL CONFERENCE

ATLANTIC NETWORK

2023

Navigating Investment Opportunities in Atlantic Canada

September 27 & 28, 2023
Halifax, Nova Scotia

**CONFERENCE OVERVIEW – September 22, 2023 –
FOR DISTRIBUTION – Version #19.3**

**ACG presents the 2nd Atlantic Network Conference – September 27 &
28, 2023.**

The Association for Corporate Growth (ACG) Toronto is the premier organization driving middle-market growth for the Private Equity and Mergers & Acquisition industry in Canada.

The Atlantic Network Conference will kick off with a Welcome Reception for Speakers, Sponsors and Conference attendees - on Wednesday, September 27th – hosted at the rooftop patio at **STEWART MCKELVEY**.

The Conference takes place on Thursday September 28th from 8.00 a.m. to 1.30 p.m. at **The Halifax Convention Centre**.

The Toronto chapter facilitates opportunities for business leaders looking for capital, networking and thought leadership and hosts 35+ programs in Halifax, Toronto, Ottawa and Montreal in partnership with ACG Quebec.

The ACG Network has 52 chapters, 14,000+ members and hosts 1,000+ program across North America.

WHO SHOULD ATTEND:

- C-suite executives, Business owners and Founders
- Chartered Banks, Private equity, and institutional investors
- M&A Advisory and Investment Banks
- Service Providers and Intermediaries (law, accounting, and advisory firms)
- Single and Multi-Family Offices
- Government and Economic development Agencies
- Industry Associations

ATLANTIC NETWORK ADVISORY COMMITTEE

INDUSTRY REPRESENTATIVES – ACG Atlantic region

- Geoff Bennett – Bennett Brown Capital Partners
- Jack Dallaire – SeaFort Capital
- Derrick Dempster – Deloitte Canada
- Kevin Fraser – Grant Thornton LLP
- Andrew Frazer – CIBC
- Jeff MacKenzie – Confederation M&A
- Danny Morgan - HanMac Capital
- Christine Pound – Stewart McKelvey
- James Rathbun - BDC

ACG TORONTO MEMBERS

- Steve Conrad – Board member
- Sean Flinn – Board member and Membership Chair – BFL Canada
- Vaughn MacLellan – Past Board Chair – DLA Piper (Canada) LLP
- Mike Fenton – President & CEO

PRESENTING SPONSORS



2nd Annual Atlantic Network Conference 2023

September 27, 2023

● **Wednesday, September 27, 2023**

Location: Stewart McKelvey Office – Rooftop Patio,
1741 Lower Water St Suite 600, Halifax, NS B3J 0J2
<https://www.stewartmckelvey.com/>

6:00–9:00pm **Welcome Reception**

September 28, 2023

Conference Theme

- **Navigating Investment Opportunities in Atlantic Canada**

● **Thursday, September 28, 2023**

Location: Halifax Convention Centre,
1650 Argyle St, Halifax, NS B3J 0E6
<https://www.halifaxconventioncentre.com/>

08:00-08:15 **Registration and Networking Breakfast**

08:15-08:30 **Welcome Remarks**

Ben Gibbons – Board Chair, ACG Toronto, Founder & Managing Partner – Waterpoint Lane

Mike Fenton - President & CEO, ACG Toronto

08:30-9:45 **KEYNOTE PRESENTATION**

Session Theme: Navigating Investment Opportunities in Atlantic Canada

Moderator: Geoff Bennett – President, Bennett Brown Capital Partners

Confirmed Keynote Speaker:

- **Honorable Susan Corkum-Greek – Minister of Economic Development (Nova Scotia)**

Keynote Panel Discussion:

Confirmed Speakers:

- **Peter Nicholson Sr. - Chair of the Board, Canadian Climate Institute**
- **David Campbell – President, Jupia Consultants Inc.**
- **Don Mills – President, Crane Cove Holdings Limited**

9:50-10:35 **Capital Raising in the M&A Sector in Atlantic Canada**

Session Themes:

- Healthcare
- ESG – Key disclosure issues for PE and Private investment
- Cross-Border investment opportunities for U.S. PE funds

Moderator: Jonathan Calabrese – Vice Chair & Partner, Deloitte

Confirmed Speakers:

- **Loren Rafeson – Partner, BDC Growth Equity Partners and Board Representative, Resolute Health**
- **Matthew Towns – Partner, SeaFort Capital**
- **Charles Ackerman - Partner, Confederation M&A**

10:35-11:05 **Networking Break**

11:10-11:55 **Ag-Tech and Sustainable Investment**

Session Themes:

- Ag-Tech & Sustainable Investment

**Moderator: Andrew Frazer - Senior Manager, Leveraged Finance
CIBC**

**Opening Remarks: Sean Flinn - Vice-President, M&A Practice,
BFL Canada**

Confirmed Speakers:

- **James Rickert – Partner, Power Sustainable Lios**
- **Sam Doyle – Partner, Bonnefield Financial Inc.**
- **Marissa Bronfman – Advisor, Infusd Nutrition**

11:55-12:40 **The Blue Economy**

Session Themes:

- Canadas Ocean Supercluster
- University Innovation Programs

Moderator: Deanne MacLeod K.C. – Partner, Stewart McKelvey

Confirmed Speakers:

- **Joel Richardson – Vice President Public Relations, Cooke Inc.**
- **Robert Orr - CEO & Managing Director, Cuna del Mar**
- **Andrew Gannon – Managing Partner, Okeanos Capital**

12:40-1:15 **LUNCH**

1:20-2:10 **KEYNOTE PRESENTATION**

How Technology and Innovation are enhancing investment in Atlantic Canada

- **Moderator: Chris Crowell, GP & Co-Founder - Tidal Venture Partners**

Confirmed Speaker:

- **Dr. Dhirendra Shukla, PEng., Professor & Chair, Dr. J. Herbert Smith/ACOA, Technology Management & Entrepreneurship Program, University of New Brunswick**
- **Brendan Chard, Vice President of Power – EverWind Fuels**
- **Sally Ng, CEO – The Wallace McCain Institute**
- **Lauren Ledwell, CEO – Discovery Garden Inc.**

2:15-2:20pm **Closing Remarks & Networking**