

Key takeaways.



Acquiring a new business can be risky.

Operational due diligence is critical for integration success. The benefits of an acquisition are not limited to the short-term, it's critical to assess the growth potential and fully understand your target's capabilities, quality, and operational abilities and risks. Work with an operational due diligence consultant to complete a coherent analysis of current performance, EBITDA potential, and prioritized integration efforts, so you realize a higher ROI, mitigate risk, and achieve a more impactful, tangible output.

It's worth the effort



Understand your target



Realize future performance

Three operational due diligence objectives

1 Analyze current performance

2 Identify EBITDA potential

3 Prioritize integration efforts



- Higher ROI,
- Risk mitigation,
- Be more impactful with tangible output



Contact us to learn more.



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Have a clear understanding.

Reveal hidden value and uncover risks. Deals that initially look attractive can often fail. Make sure your target organization measures up and delivers deal value quickly and efficiently.

Operational scorecard

| | | |
|--------------------|-----------------------------|---------------------------|
| Management Systems | Strategic Alignment | Innovation |
| | Continuous Improvement | Quality Systems |
| | Organizational Design | Employee Engagement |
| Production Model | Workforce Integration | Order Fulfillment |
| | Safety 5S | Productivity |
| | Lead Flow | Manufacturing Flexibility |
| Support Services | Sales Effectiveness | Technology Systems |
| | Back Office Effectiveness | Inventory Management |
| | Sales & Operations Planning | Costing |