ACG[®] Seattle



2017 SPONSORSHIP



The Association for Corporate Growth - Seattle Chapter would like to engage with you in a partnership that is designed to provide more value throughout the calendar year. We have combined sponsorship of ongoing chapter activities with the proven success of the Northwest Middle Market Growth ConferenceTM (NWGCTM).

Many sponsors have been involved with the Seattle Chapter since the beginning, recognizing the value of promoting middle market growth. The Seattle Chapter is distinctively positioned in the region to provide the best and most current information on middle market growth. Our sponsors share this mission and want to be part of its success.

There are four sponsorship opportunities, Platinum, Gold, Silver, and Bronze which all provide dozens of opportunities for you to highlight your company with the area's leaders in the deal-making community.

WHY SPONSOR ACG SEATTLE?

CORPORATE VISIBILITY:

Your company name and logo will receive over 10,000 impressions from inclusion in the:

- Conference and chapter event advertising and marketing materials.
- Chapter website and conference pages with links to your company website.
- Visual and printed materials for the conference and each.
- Recognition at each Chapter program.

INFLUENCE AND NETWORKING:

Sponsors have a unique forum to engage with private equity firms and advisors through:

- Complementary registrations to the conference and each monthly chapter program.
- Dozens of opportunities to spotlight your services to leaders in the Puget Sound deal-making community and middle market companies seeking growth capital.
- One-year ACG memberships.

SPECIAL EVENTS:

Sponsors are provided the opportunity to extend invitations to their clients to attend and/or participate in ACG Chapter events, and sponsor appreciation functions throughout the program year.

2017 SEASON PROGRAM OVERVIEW

| JANUARY 18 | Monthly Program |
|--------------|--|
| FEBRUARY 8 | Monthly Program |
| MARCH 8 | Monthly Program |
| APRIL 19 | Monthly Program |
| MAY 10 | Monthly Program |
| JUNE 14 | Networking Event |
| JULY 27 | Northwest Middle Market Growth Conference™ |
| SEPTEMBER 14 | Networking Event |
| OCTOBER 11 | Monthly Program |
| NOVEMBER 8 | Monthly Program |
| DECEMBER 13 | Holiday Reception |



PLATINUM "PRESENTING" SPONSOR - \$17,500

(LIMITED TO 1)

| NAME ENTITLEMENT | |
|--|------------------|
| Name entitlement as <i>Platinum Presenting Sponsor</i> of the 2017 Northwest Middle Market Growth Conference (NWGC TM). | ce TM |
| MARKETING & PROMOTIONS | |
| Company name and logo on all printed conference materials. | |
| Company name and logo on all electronic conference promotions and marketing pieces. | |
| Your company will have a 100-word description in the conference brochure and receive a list of all conference registrants. | <i></i> |
| A display table will be provided throughout the conference for your company's collateral materials. | V |
| You will receive a full-page color advertisement and a full-page company description in the NWGC™ program. | V |
| Your company logo and a 100-word firm description featuring web link on NWGC™ webpages. | V |
| Company branded give-away opportunity at the conference to attendees. | ✓ |
| You company logo will be displayed (with a web link) on the chapter's website. | V |
| Company name and logo featured in ACG official member handbook. | ~ |
| ON-SITE RECOGNITION | |
| Verbal recognition in the opening and closing remarks as presenting sponsor of the NWGC™. | V |
| On-screen recognition during the conference welcoming and closing remarks and session breaks. | V |
| Signage will be provided for the Platinum Presenting Sponsor at the registration desk and on the conference badges. | ce |
| Company name and logo acknowledged on conference signage. | V |
| Receive a sponsor recognition ribbon. | V |
| On-screen recognition at all chapter meetings and events. | |
| SPEAKER ROLES | |
| A representative of the firm will be asked to address the opening welcome session of the NWGC™. | V |
| Opportunity to serve as a session moderator and/or on a panel at the conference. | V |
| Opportunity to serve as a session moderator and/or on a panel at one of the Chapter's monthly programs | S |
| An opportunity for a "sponsor spotlight" at one of the chapter monthly events. | |
| REGISTRATIONS & MEMBERSHIPS | |
| Up to eight (8) complimentary registrations to the conference will be provided and additional guests can register at the early-registration member rate. | V |
| A reserved VIP table for your guests during the conference breakfast and luncheon. | V |
| Up to eight (8) attendees to the Deal Makers Dinner, post-conference. | V |
| Premium, dedicated private meeting room for duration of the NWGC™. | V |
| Six (6) one-year complimentary ACG memberships. | |
| Six (6) complimentary registrations for each monthly chapter event. | V |

GOLD SPONSOR - \$12,500

(LIMITED TO 5)

| AME ENTITLEMENT - ONE OF THE FOLLOWING: | |
|--|------------------------|
| Conference Kick-off Reception Sponsor of the 2017 Northwest Middle Market Growth Con | nference™ night-of |
| Breakfast Sponsor of the 2017 Northwest Middle Market Growth Conference™ | |
| Keynote Luncheon Sponsor of the 2017 Northwest Middle Market Growth Conference™ | |
| Deal Makers Dinner Sponsor of the 2017 Northwest Middle Market Growth Conference™ | |
| Capital Connection Sponsor of the 2017 Northwest Middle Market Growth Conference™ | |
| MARKETING & PROMOTIONS | |
| Company name and logo on all printed conference materials. | |
| Company name and logo on all electronic conference promotions and marketing pieces. | |
| Your company will have a 50-word description in the conference brochure and receive a list registrants. | st of all conference |
| A display table will be provided throughout the conference for your company's collateral ma | aterials. |
| You will receive a full-page color advertisement and a half-page company description in the program. | ∍ NWGC™ |
| Your company logo and a 50-word firm description featuring web link on NWGC™ webp | ages. |
| Company branded give-away opportunity at the conference to attendees. | |
| You company logo will be displayed (with a web link) on the chapter's homepage. | |
| Company name and logo featured in ACG official member handbook. | |
| | |
| DN-SITE RECOGNITION | |
| Sponsor Signage at NWGC™ and additional signage for specific name entitlement. | |
| Company name and logo acknowledged on general conference signage. | |
| On-screen recognition during the conference welcoming and closing remarks and session b | reaks. |
| Receive a sponsor recognition ribbon. | |
| On-screen recognition at all chapter meetings and events. | |
| SPEAKER ROLES | |
| Provide welcoming remarks designated to the sponsor's specific entitlement. | |
| Opportunity to serve as a session moderator and/or on a panel at the conference. | |
| Opportunity to serve as a session moderator and/or on a panel at one of the Chapter's mo | onthly programs. |
| An opportunity for a "sponsor spotlight" at one of the chapter monthly events. | |
| REGISTRATIONS & MEMBERSHIPS | |
| Line to faur (4) complimentary registrations to the conference will be provided and additions | guests can |
| Up to four (4) complimentary registrations to the conference will be provided and additional register at the early-registration member rate. | |
| register at the early-registration member rate. | |
| register at the early-registration member rate. Premium, dedicated private meeting space for duration of the NWGC™. | |
| register at the early-registration member rate. | |
| register at the early-registration member rate. Premium, dedicated private meeting space for duration of the NWGC TM . Four (4) one-year complimentary ACG memberships. | |

SILVER SPONSOR - \$7,500

(LIMITED TO 10)

| MARKETING & PROMOTIONS | |
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| Company name and logo on all printed conference materials. | / |
| Company name and logo on all electronic conference promotions and marketing pieces. | / |
| Your company will have a 50-word description in the conference brochure and receive a list of all conference registrants. | √ |
| A display table will be provided throughout the conference for your company's collateral materials. | / |
| You will receive a half-page color advertisement and a half-page company description in the NWGC™ program. | √ |
| Your company logo and a 50-word firm description featuring web link on NWGC™ webpages. | / |
| Company branded give-away opportunity at the conference to attendees. | / |
| You company logo will be displayed (with a web link) on the chapter's homepage. | \checkmark |
| Company name and logo featured in ACG official member handbook. | √ |
| ON-SITE RECOGNITION | |
| Company name and logo acknowledged on general conference signage. | / |
| On-screen recognition during the conference welcoming and closing remarks and session breaks. | / |
| Receive a sponsor recognition ribbon. | / |
| On-screen recognition at all chapter meetings and events. | V |
| SPEAKER ROLES | |
| One speaking opportunity during the conference and/or at the chapter monthly events. | √ |
| REGISTRATIONS & MEMBERSHIPS | |
| Up to two (2) complimentary registrations to the conference will be provided and additional guests can register at the early-registration member rate. | V |
| Reserved dedicated private meeting space at the NWGC™. | \checkmark |
| Two (2) one-year complimentary ACG memberships. | \checkmark |
| Two (2) complimentary registrations for each monthly chapter event. | / |

DEAL MAKERS DINNER SPONSOR - IN-KIND

(LIMITED TO 3)

| MARKETING & PROMOTIONS | |
|--|--------------|
| Company name and logo on all printed conference materials. | / |
| Company name and logo on all electronic conference promotions and marketing pieces. | / |
| Company name and logo on Deal Makers Dinner promotions and invitation. | / |
| Your company will have a 50-word description in the conference brochure and receive a list of all conference registrants. | √ |
| A display table will be provided throughout the conference for your company's collateral materials. | √ |
| You will receive a half-page color advertisement and a half-page company description in the NWGC™ program. | √ |
| Your company logo and a 50-word firm description featuring web link on NWGC™ webpages. | \checkmark |
| You company logo will be displayed (with a web link) on the chapter's homepage. | \checkmark |
| Company name and logo featured in ACG official member handbook. | $\sqrt{}$ |
| ON-SITE RECOGNITION | |
| Company name and logo acknowledged on general conference signage. | / |
| On-screen recognition during the conference welcoming and closing remarks and session breaks. | / |
| Receive a sponsor recognition ribbon. | / |
| On-screen recognition at all chapter meetings and events. | / |
| SPEAKER ROLES | |
| One speaking opportunity during the conference and/or at one of the chapter monthly events. | √ |
| REGISTRATIONS & MEMBERSHIPS | |
| Up to two (2) complimentary registrations to the conference will be provided and additional guests can register at the early-registration member rate. | \checkmark |
| Half-day dedicated private meeting space at the NWGC™. | \checkmark |
| Two (2) one-year complimentary ACG memberships. | \checkmark |
| Two (2) complimentary registrations for each monthly chapter event. | |
| Up to 15 attendees at the Deal Makers Dinner. | |
| Sponsors' prepares and sends invitation to their client list and targeted conference list. | I |

BRONZE SPONSOR - \$3,500

(LIMITED TO 10)

| MARKETING & PROMOTIONS | |
|--|----------|
| Company name and logo on all printed conference materials. | / |
| Company name and logo on all electronic conference promotions and marketing pieces. | / |
| Your company will receive a list of all conference registrants. | / |
| A display table will be provided throughout the conference for your company's collateral materials. | / |
| You will receive a half-page color advertisement and a half-page company description in the NWGC™ program. | J |
| ON-SITE RECOGNITION | |
| Sponsor Signage at NWGC™. | / |
| Company name and logo acknowledged on general conference signage. | / |
| On-screen recognition during the conference welcoming and closing remarks and session breaks. | / |
| Receive a sponsor recognition ribbon. | √ |
| REGISTRATIONS & MEMBERSHIPS | |
| Up to one (1) complimentary registrations to the conference will be provided and additional guests can register at the early-registration member rate. | V |
| One (1) one-year complimentary ACG memberships. | / |
| One (1) complimentary registrations for each monthly chapter event. | / |
| One (1) attendee at the Deal Makers Dinner | / |

SPONSOR DEADLINES & OTHER INFORMATION

- 1) All sponsorships are offered on a first-come, first-served basis. Act today to secure your preferred spot by emailing Karin Martinez at karin@acgseattle.org.
- 2) Complete the attached Sponsorship Agreement and returned to ACG Seattle by December 31, 2016.
- 3) ACG Seattle will invoice your company.
- **4)** Send a high resolution of your company logo to ACG at jennie@acgseattle.org. Logos must be received by January 31, 2017. All logos must meet the following requirements:

Please send your logo as a vector image with all text converted to outlines and a minimum resolution of 300+ dpi. Accepted file formats are PDF, PNG, JPEG, or EPS.

5) Submit your designated word description of your firm by January 31, 2017.



KEY CONTACTS FOR ACG SEATTLE

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