

# Nomination Form

Nomination Deadline: Friday, March 6, 2020 at 5:00pm

ACG<sup>®</sup> Cincinnati

## Nominee Information

Company or Individual(s) Nominated for Award: \_\_\_\_\_

**Corporate Category**

Privately-held (including private equity vehicles and family offices) or public company that has successfully achieved significant growth through acquisition, joint venture or divestiture with an emphasis on achievement during the past two years

**Entrepreneur Category**

Individual or Group of individuals holding equity who have successfully executed one or more significant mergers, acquisitions, divestitures, joint ventures, venture or financings with an emphasis on the past two years

- Individual Entrepreneur
- Start-Up (Group or Company)

### Primary Contact for Company or Individual Nominated:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Phone: \_\_\_\_\_

E-Mail: \_\_\_\_\_

## Nominating Team

**Team Leader Name:** \_\_\_\_\_

Relationship to Nominee: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**Nominator #2:** \_\_\_\_\_

Relationship to Nominee: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**Nominator #3:** \_\_\_\_\_

Relationship to Nominee: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

**Nominator #4:** \_\_\_\_\_

Relationship to Nominee: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_



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## CONFIRM THE DATES

Nominators (or a delegate) and a representative of the company nominated who is knowledgeable about the deal activity covered in the nomination should be available on **Wednesday, April 8th from 8:00am to 10:00am** to make a brief presentation to, and answer questions from, the panel of judges, in person. An approximate presentation time will be scheduled with you during this window.

At least one key executive from the company nominated is expected to attend each Deal Maker event (two tickets provided). The **Finalists Reception on Wednesday, April 1st from 5:00pm to 7:00pm** at Taft Center on Fountain Square. The Awards Program is on **Wednesday, May 20th from 5:00pm to 8:00pm** at Music Hall Ballroom. Please confirm availability before nominating.

## Financial Metrics:

Please provide the judges (prior Deal Maker winners) with as much of the following financial information as your company is comfortable disclosing. Financial questions are intended to provide an opportunity to strengthen a company's application and ensure the integrity of the Deal Maker Award. **Financial data will be viewed and kept in confidence by panel of judges.**

### Revenue Range:

- Less than \$10 Million
- \$10 to \$50 Million
- \$50 to \$100 Million
- \$100 to \$500 Million
- Over \$500 Million

### Revenue or Growth (as a %):

\_\_\_\_\_ % in last year  
\_\_\_\_\_ % in last three years  
\_\_\_\_\_ % in last five years

**Estimated Revenue Growth:** \_\_\_\_\_ % (estimated range is fine)  
from deal activity in past two years (if available)

### # of Employees:

- Less than 10
- 10 to 25
- 25 to 50
- 50 to 100
- 100 to 500
- Over 500

### Employment Growth (as a %):

\_\_\_\_\_ % in last year  
\_\_\_\_\_ % in last three years  
\_\_\_\_\_ % in last five years

**Estimated Employee Growth:** \_\_\_\_\_ % (estimated range is fine)  
from deal activity in past two years (if available)

### EBITDA as a % of sales:

- 0 to 10%
- 11% to 19%
- above 20%
- prefer not to disclose

### Equity as a % of Assets:

- under 50%
- 51 to 80%
- 81 to 100%
- prefer not to disclose



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**Required Business Description (for publication in Deal Maker Supplement, Event Program and other promotional materials).**

What does the organization do? How does the organization deliver products or services? Who are the customers/clients? What is the organization's value proposition? *Please limit your response to 400 characters.*

**Required Ownership Structure & Organizational Structure:** Who owns the business? Are there other businesses or entities associated with the company?



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**Required** Business History (for Corporate or Service Providers) or Career Achievements (for Individual Service Provider/Financier) or Prior Companies Owned by Entrepreneur):



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**Required Transaction Details:** Date of merger/acquisition/divestiture/joint venture/financing transaction. Who were the parties involved?



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**Required Impact Statement:** What has been the impact of the individual, company, organization or transaction on the local/region and industry sector?



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**Required** Please describe any unique structuring details that differentiate the transaction from other deals.

**Required** What was the single most rewarding/challenging aspect of the deal process?



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## Additional Information Needed:

C-Suite Contacts within organization nominated (CEO, CFO, COO, CMO)

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

C-Suite Contacts within organization nominated (CEO, CFO, COO, CMO)

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

C-Suite Contacts within organization nominated (CEO, CFO, COO, CMO)

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Primary Attorney for organization nominated

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Commercial Banker for organization nominated

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Investment Banker for organization nominated

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Intermediary for organization nominated

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Key Advisor/Consultant for organization nominated

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

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Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Key Advisor/Consultant for organization nominated

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Marketing Contact or Other Personnel Helping to Prepare Nomination

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Submit this nomination form along with a logo and photo to Marcie Taylor (mtaylor@acg.org) by Friday, March 6, 2020 at 5:00pm. Please include:

- Digital artwork with the logo for company nominated in hi-res jpeg or png format
- Headshots of key executives in a hi-res jpeg or png format

