



Michael Givner
President
IMG Business Advisors

Michael Givner founded IMG Business Advisors in 2013 after spending 16 years working for large investment banks, most of that time with Jefferies Group. IMG specializes in business sales and exit strategies for small business owners. The lower end of the M&A middle market, companies with annual revenues from \$2 to \$50 million, is their focus with clients across a wide array of industries. Whether advising on the sale of a family-owned business or assisting a growth-minded company with acquisition and expansion, Michael and his teams' services are tailored to the individual needs of each client.

Analyzing company financials, comparing valuations, and identifying business acquisition candidates has been a part of Michael's professional life since receiving his BS in Accounting from Binghamton University in 1996. His extensive experience within the financial markets and deal analysis laid the perfect foundation for advising entrepreneurs and business owners. He is joined by a team with decades of business experience under their belts. They bring not only a wealth of knowledge to the firm, but also an understanding of the financial and emotional challenges that come with a business sale or purchase.

IMGbusinessadvisors.com mgivner@imgbusinessadvisors.com 973-840-2200