



Presented by



Dear Executive -

Your company has been identified as a possible nominee for the 2019 Deal Maker Awards. Now in its 20th year, the Deal Maker Awards are the industry standard in the Tri-State region for recognizing excellence in mergers, acquisitions and corporate finance transactions. ACG honors and acknowledges the deals and deal makers as well as the accountants, bankers, lawyers, private equity firms and other stakeholders who initiate, structure and negotiate deals for growing organizations.

About the program

The Deal Maker program recognizes outstanding organizations and individuals with proven track records of leadership, innovation and success through the art of the deal. Each of the winners has, in some way, challenged conventional thinking in order to drive growth in their organization and the business community. The program focuses primarily on transactions and growth within the last 18 to 24 months. Prior nominees and honorees include the most prominent and successful companies in the region. Honorees are announced at a grand event, with over 500 senior business leaders attending. The Deal Maker Awards Program is one the most prominent business events in the city.

What's in it for me?

Past honorees have noted the following benefits:

- Heightened profile within the local, regional and national private equity industry
- Personal recognition for leadership excellence for C-Suite executives
- Acknowledgement within the business community for achievement in driving growth
- Team-building and employee retention by celebrating the achievements of the group
- Increased profile with business media and coverage in Business Courier Supplement
- Enhanced recruiting appeal in a tight market for top finance talent
- Marketing exposure to highlight corporate strategic vision and value proposition for customer retention and new sales opportunities

Lifetime Achievement Award

The Lifetime Achievement Award is the chapter's highest recognition, reserved only for those exceptional leaders who have driven significant corporate growth, organizational achievement and community impact by visionary, tenacious, and inspired deal making through acquisitions, joint ventures, strategic alliances, and financing transactions. This year's honorees are the founders of ACG Cincinnati: Donald Feldmann, Bill Kohlhepp, Christopher Lockhart, Dale Medford, Ron Moss, Chuck Comfort (posthumous), and Joe Rippe (posthumous).

Judging Process

The selection process is highly competitive with fewer than 10 awards given annually in three categories from an initial field of over 40 possible candidates. Like any major award, it may take more than one year/nomination in order to demonstrate the ultimate promise of a deal. An independent panel of judges, selected from former Deal Maker Honorees, hear presentations from the companies and nominators before facing the challenging task of identifying this year's honorees. The strictest standards or confidentiality are upheld and nominations are shared only with the panel of judges.

Past Nominees and Honorees

Size of the company or the dollar amount of the deal are not limiting factors. Deals are evaluated on the complexity, challenges and benefits as well as any unique attributes. The impact on the company's market share, growth trajectory and industry impact are also considered. Past nominees/honorees include:

Lifetime Achievement

Glen Mayfield
 Ted Robinson
 Dr. Candace Kendle
 Jim Wainscott
 Bob Castellini
 Jeff Wyler
 James Anderson
 AG Lafley
 John Barrett
 George Schaefer, Jr.
 John Pepper, Jr. Richard Farmer
 Mel Fisher
 Frank "Bo" Wood
 Michael Burke

All other categories:

AdvancePierre Foods
 ArkMalibu Group
 AK Steel
 Amantea Nonwovens
 Armour Metal Group
 Ampac
 Anderson LeNeave & Co.
 Ascendum Solutions
 Ashland
 AssureRx
 Belcan
 Blue Chip Ventures
 BlueStar
 Brandery
 Care Point Partners
 Castellini Group
 CE Power
 CECO Environmental
 Chemed
 Christ Hospital Christian
 Moerlein Brewing
 Cincinnati Bell Cincinnati
 Childrens Cincinnati
 SubZero Cincy Tech
 Cintas
 Cintrifuse
 Clark Schaefer Hackett
 CM Paula
 Cold Jet

Conexio Technology
 Consolidated Health
 Construction Software Technologies
 Contech
 Convergys
 Cors & Bassett
 CTI Clinical
 Definity Partners
 Devicor-Mammotome
 Dr. John's Products
 Dinsmore & Shohl
 Doc Halo
 DotLoop
 DNA Diagnostics
 DuBois Chemical
 Duke Energy
 dunnhumbyUSA Enerfab
 Engyro
 Enova Partners
 Erik Kahn - Revitalize
 Capital
 Everything but the House
 EW Scripps
 F&W Publications
 Federated
 Fifth Third Bank
 First Financial Bank
 First Group
 First Watch
 Formica Group
 Frank Chaiken
 Frisch's
 Frost Brown Todd
 Full Service Networking
 Fund Evaluation Group
 Galaxy Associates
 Gardner Publications
 GE Transportation
 General Cable
 General Data
 Hauser Private Equity
 Health Carousel
 HCDC
 Hillenbrand
 Hillman Group
 Hill-Rom

Hilltop Basic Resources
 Hoge-Warren-Zimmerman
 HomeCare by Blackstone
 Home City Ice
 iNET Interactive
 Infintech
 Intelligrated
 Intelliseek
 Joe Rippe - RKCA
 Katz Teller
 KDM POP Solutions
 Kendle
 KOI
 Kroger Company
 LCA Vision
 LISNR
 Luxottica
 Lykins
 MadTree
 MCM
 Meridian Bioscience
 Michelman
 Midland
 Milacron
 Miller Valentine
 Motz Group
 Multi-Color
 Munninghoff Lange
 Neace Lukens
 Nehemiah
 Manufacturing
 Northcreek Mezzanine
 O'Gara Group
 Omnicare
 Paycor
 Phillips Edison
 Pomeroy
 Powernet Global
 ProMach
 Procter & Gamble
 ProFill Holdings
 ProSource
 Prudential Capital
 Pure Romance
 QLab
 Queen City Angels
 Ray Attiyah/Definity Partners

Redox Brands
 RDI
 Regent Communications
 RelaDyne
 Resolve Staffing
 River Cities Capital
 River Cities Furniture
 RKCA
 RoundTower
 Rumpke
 Seapine Software
 Sheakley Group
 Silverstone Capital
 Sims-Lohman
 Standard Textile
 Stand Energy
 Stant USA Corp
 Storopak
 Strength Capital Partners
 Sunny Delight Beverages
 Taft Law Firm
 Terry Moore - Kohnen & Patton
 Tim Schigel – Cintrifuse
 Tier1 Performance
 Totes
 TQL
 Tracey Puthoff -Taft
 Triathlon Medical Ventures
 TriHealth
 TripleFinn
 TVOne
 Unifund
 Union Springs
 Universal Trailer
 XBSS
 Vora Ventures
 Washing Systems Inc. West
 WorldPay
 Capital Advisors Western
 Southern Financial
 WinSupply
 Winton Associates
 Xanodyne