



Dear Executive -

Your company has been identified as a possible nominee for the 2020 Deal Maker Awards. Now in its 21<sup>st</sup> year, the Deal Maker Awards are the industry standard in the Tri-State region for recognizing excellence in mergers, acquisitions and corporate finance transactions. ACG honors and acknowledges the deals and deal makers as well as the accountants, bankers, lawyers, private equity firms and other stakeholders who initiate, structure and negotiate deals for growing organizations.

### **About the program**

The Deal Maker program recognizes outstanding organizations and individuals with proven track records of leadership, innovation and success through the art of the deal. Each of the winners has, in some way, challenged conventional thinking in order to drive growth in their organization and the business community. The program focuses primarily on transactions and growth within the last 18 to 24 months. Prior nominees and honorees include the most prominent and successful companies in the region. Honorees are announced at a grand event, with over 500 senior business leaders attending. The Deal Maker Awards Program is one the most prominent business events in the city.

### **What's in it for me?**

Past honorees have noted the following benefits:

- Heightened profile within the local, regional and national private equity industry
- Personal recognition for leadership excellence for C-Suite executives
- Acknowledgement within the business community for achievement in driving growth
- Team-building and employee retention by celebrating the achievements of the group
- Increased profile with business media and coverage in Business Courier Supplement
- Enhanced recruiting appeal in a tight market for top finance talent
- Marketing exposure to highlight corporate strategic vision and value proposition for customer retention and new sales opportunities

### **Lifetime Achievement Award**

The Lifetime Achievement Award is the chapter's highest recognition, reserved only for those exceptional leaders who have driven significant corporate growth, organizational achievement and community impact by visionary, tenacious, and inspired deal making through acquisitions, joint ventures, strategic alliances, and financing transactions. This year's honoree is Jack Wyant, Managing Director and Founder of Blue Chip Venture Company.

### **Judging Process**

The selection process is highly competitive with fewer than 10 awards given annually in three categories from an initial field of over 40 possible candidates. Like any major award, it may take more than one year/nomination in order to demonstrate the ultimate promise of a deal. An independent panel of judges, selected from former Deal Maker Honorees, hear presentations from the companies and nominators before facing the challenging task of identifying this year's honorees. The strictest standards of confidentiality are upheld and nominations are shared only with the panel of judges.



**Past Nominees and Honorees**

Size of the company or the dollar amount of the deal are not limiting factors. Deals are evaluated on the complexity, challenges and benefits as well as any unique attributes. The impact on the company's market share, growth trajectory and industry impact are also considered. Past nominees/honorees include:

**Lifetime Achievement**

Glen Mayfield  
Ted Robinson  
Dr. Candace Kendle  
Jim Wainscott  
Bob Castellini  
Jeff Wyler  
James Anderson  
AG Lafley  
John Barrett  
George Schaefer, Jr.  
John Pepper, Jr. Richard Farmer  
Mel Fisher  
Frank "Bo" Wood  
Michael Burke

**All other categories:**

AdvancePierre Foods  
Ahalogy  
AK Steel  
Amantea Nonwovens  
American Trailer  
Ampac  
Anderson LeNeave & Co.  
ArkMalibu Group  
Armour Metal Group  
Ascendum Solutions  
Ashland  
AssureRx  
Belcan  
Blue Chip Ventures  
BlueStar  
Brandery  
Brixy Capital  
Bon Secours - Mercy Health  
Care Point Partners  
Castellini Group  
CE Power  
CECO Environmental  
Chemed  
Christ Hospital Christian  
Moerlein Brewing  
Cincinnati Bell Cincinnati  
Childrens Cincinnati  
SubZero Cincy Tech  
Cintas  
Cintrifuse  
Claritas

Clark Schaefer Hackett  
CM Paula  
Cold Jet  
Conexio Technology  
Consolidated Health  
Construction Software Technologies  
Contech  
Convergys  
Cors & Bassett  
CTI Clinical  
Definity Partners Devicor-  
Mammotome Dr. John's  
Products Dinsmore &  
Shohl  
Doc Halo  
DotLoop  
DNA Diagnostics DuBois  
Chemical  
Duke Energy  
dunnhumbyUSA Enerfab  
Engyro  
Enova Partners  
Erik Kahn - Revitalize  
Capital  
Everything but the House  
EW Scripps  
F&W Publications  
Federated  
Fifth Third Bank  
First Financial Bank First  
Group  
First Watch  
Formica Group  
Frank Chaiken  
Frisch's  
Frost Brown Todd  
Full Service Networking  
Fund Evaluation Group  
Galaxy Associates  
Gardner Publications GE  
Transportation General  
Cable  
General Data  
Hauser Private Equity  
Health Carousel  
HCDC  
Hillenbrand  
Hillman Group  
Hill-Rom

Hilltop Basic Resources  
Hoge-Warren-Zimmerman  
HomeCare by Blackstone  
Home City Ice  
iNET Interactive  
Infintech  
Intelligrated  
Intelliseek  
Joe Rippe - RKCA  
Katz Teller  
KDM POP Solutions  
Keith Carlson  
Kendle  
KMK Law  
KOI  
Kroger Company  
LCA Vision  
LISNR  
Luxottica  
Lykins  
MadTree  
MCM  
Meridian Bioscience  
Michelman  
Midland  
Milacron  
Miller Valentine  
Motz Group  
Multi-Color  
Munninghoff Lange  
Neace Lukens  
Nehemiah  
Manufacturing  
Northcreek Mezzanine  
O'Gara Group  
Omnicare  
Paycor  
Phillips Edison  
Plus Group  
Pomeroy  
Powernet Global  
ProMach  
Procter & Gamble  
ProFill Holdings  
ProSource  
Prudential Capital  
Pure Romance  
QLab  
Queen City Angels  
Ray Attiyah/Definity Partners

Redox Brands  
RDI  
Regent Communications  
RelaDyne  
Resolve Staffing  
River Cities Capital  
River Cities Furniture  
RKCA  
RoundTower  
Rumpke  
Seapine Software  
Sheakley Group  
Silverstone Capital  
Sims-Lohman  
St. Gregory Development  
Standard Textile  
Stand Energy  
Stant USA Corp  
Storopak  
Strength Capital Partners  
Sunny Delight Beverages  
Taft Law Firm  
Talmatrix  
Terry Moore - Kohnen &  
Patton  
Tim Schigel – Cintrifuse  
Tier1 Performance  
Tire Discounters  
Totes  
TQL  
Tracey Puthoff -Taft  
Triathlon Medical Ventures  
TriHealth  
TripleFinn  
TVOne  
Unifund  
Union Springs  
Universal Trailer  
XBSS  
Vora Ventures  
Washing Systems Inc. West  
WorldPay  
Capital Advisors Western  
Southern Financial  
WinSupply  
Winton Associates  
Xanodyne