

## AGI Partners LLC

## Private Equity Host

**Description:** Middle Market focused Private Equity Firm

**Other Comments:** AGI Partners LLC is an alternative investment management firm that deploys capital from our network of investors. We produce creative solutions and invest in private equity where we can add value. We identify and partner with best-in-class management teams by providing the financial and strategic resources required to grow businesses. We have a broad, flexible mandate to invest in liquid and illiquid securities throughout the capital structure. We strive to achieve risk-adjusted performance through investment selection, capital allocation, and risk management of fundamental value and growth securities. AGI specializes in middle-market companies, and our network of investors have the flexibility to invest across a broad range of differentiated opportunities and innovative structures. AGI supports management teams with whom we partner and provides the necessary resources for them to thrive.

**Website:** <https://agi-llc.com/>

**Transaction Type:** Buyout/Recap

**Industry Focus:** Business and Marketing Services, TMT and Niche Manufacturing

**Total Funds Under Management:** Independent Sponsor

**Current Fund:** Independent Sponsor

**Target Transaction:** <\$100MM

**Target Investment Size:** \$2-\$25mm

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** Impact XM, One Inc., Pristine Environments

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**Akerman, LLP****Platinum Sponsor**

**Description:** One of the largest firms in the U.S., Akerman is known for our ability to close sophisticated transactions effectively, efficiently, and responsively. We are recognized nationally as a leading law firm and are routinely included in the league tables as among the most active law firms for M&A and private equity. The volume, breadth, and pace of our client engagements give our lawyers extensive insights into current market terms, conditions, and trends. With a deep understanding of the sectors in which our clients operate and their key organizational and transaction-specific objectives, we are adept at implementing creative and pragmatic strategies designed to anticipate and overcome our clients' challenges, effectively mitigate risk, and rapidly close deals. Priding ourselves in accessibility and responsiveness, we advise private equity firms and their portfolio companies, public and private companies, strategic investors, financial institutions and borrowers, boards of directors, family offices, management teams, emerging growth companies, and entrepreneurs on complex and transformational transactions. Because our clients' transactions often involve difficult business, legal, and diligence issues and require rapid execution, all transactions are led by senior lawyers with support from a deep and talented bench that can quickly mobilize to meet client objectives. We form specialized teams for each deal—drawing on the right mix of specialists to achieve the best results. Our experienced team of specialists include tax, finance, capital markets, executive compensation and benefits, bankruptcy and reorganization, intellectual property, technology, data security and privacy, real estate, environmental, litigation, healthcare, labor and employment, policy, antitrust, government contracts, and regulatory lawyers. We advise clients in a broad variety of transactions including buy-side and sell-side M&A, leveraged buyouts, recapitalizations, spin-offs, carve-outs, growth equity and minority investments, distressed-company acquisitions, joint ventures, and cross-border transactions. And because sourcing, negotiating, financing, and closing transactions are enhanced by constructive relationships, we routinely introduce our clients to the opportunities, relationships, and insights afforded by our national platform. In private equity transactions, we ensure that each tier of the capital structure works in harmony with the others and is aligned with financial objectives, management incentives, and exit strategy. We also implement strategies designed to drive efficiencies, improve governance, and facilitate smooth exit processes.

**Website:** [www.akerman.com](http://www.akerman.com)

**Industry Focus:** Aerospace and Defense, Agriculture and Other Resources, Automotive Retail, Business Products and Services, Cannabis, Consumer Products and Services, Distribution, Logistics and Transportation, Energy Services, Financial Services and Fintech, Healthcare and Life Sciences, Higher Education, Hospitality and Restaurants, Industrials, Insurance, Manufacturing, Media, Real Estate, Retail Sports, Leisure and Entertainment, Technology, Software and Telecommunications

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Midwest U.S., Northeast U.S.

**Main Contact**

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## Alpine Investors

## Private Equity Host

**Description:** Alpine is a software- and services-focused private equity firm that specializes in majority or full buy-outs. We look for companies with \$1-35 million in EBITDA, or \$10-350 million in enterprise value and have CEO in Residence program through which we can help facilitate management transitions where needed.

**Website:** <https://www.alpineinvestors.com/>

**Transaction Type:** Buyout

**Industry Focus:** Software & Services

**Total Funds Under Management:** \$2.4B

**Current Fund:** VII

**Target Transaction:** 10-350

**Target Investment Size:** 5-200

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** ESGI, SouthernAir, CarolinasDentist

### Main Contact

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## Arcline Investment Management

## Private Equity Host

**Description:** Arcline is a private equity firm with \$1.5 billion in capital, investing in niche, market-leading companies that we are passionate about growing. We approach investments from multiple perspectives, but share a single vision—to identify and unlock the breakout potential in our companies. While we are deliberately sector generalists, some of our primary interest areas include Industrials, Technology, Life Sciences, and Specialty Chemicals.

**Website:** <https://arcline.com/>

**Transaction Type:** Buyout/Recap

**Industry Focus:** Industrials, Specialty Chemicals, Life Sciences, Technology

**Total Funds Under Management:** \$1.5 billion

**Current Fund:** Fund I

**Target Transaction:** \$50M - \$1B

**Target Investment Size:** \$25M - \$500M

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** Actera Ingredients, Pride Engineering, Cooper Machinery Services

### Main Contact

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## Aterian Investment Partners

## Private Equity Host

**Description:** Aterian Investment Partners is an operationally-focused middle market private investment firm with over \$700 million in capital under management, providing resources to further enhance operations, growth and investment initiatives. The firm invests in businesses generating \$25 million to \$500 million of annual revenue with strong, proven franchises. Aterian, in partnership with management, seeks to focus on the critical growth, operational and liquidity initiatives of a business in an effort to drive value creation for all stakeholders.

**Website:** <http://aterianpartners.com/>

**Transaction Type:** Buyout

**Industry Focus:** Manufacturing, Industrials, Materials, Consumer, Business Services, Energy Services

**Total Funds Under Management:** +\$700 Million

**Current Fund:** Fund 3

**Target Transaction:** \$30 Million - \$200 Million

**Target Investment Size:** \$10 Million - \$65 Million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** Bright International Corporation; Pace Companies / PJ Mechanical; Hain Pure Protein

### Main Contact

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**Audax Group****Private Equity Host**

**Description:** Private Equity

**Website:** [www.AudaxGroup.com](http://www.AudaxGroup.com)

**Transaction Type:** Buyout

**Total Funds Under Management:** 7 Billion

**Current Fund:** VI

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S., Europe

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## BBH Capital Partners

## Private Equity Host

**Description:** BBH Capital Partners (“BBHCP”) is a private equity fund sponsored by Brown Brothers Harriman & Co. that provides highly customized capital solutions to lower middle market companies in the following sectors: (i) healthcare; (ii) technology, media, and telecommunications; and (iii) business products and service.

**Website:** [www.bbh.com](http://www.bbh.com)

**Transaction Type:** Buyout / Recap / Growth

**Industry Focus:** (i) Business Products & Services; (ii) Healthcare; (iii) Technology, Media & Telecom

**Total Funds Under Management:** \$1.95 billion

**Current Fund:** \$802 million

**Target Transaction:** Up to \$500 Million

**Target Investment Size:** \$5 million to \$30 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** Ethos Veterinary Health; Bradford Airport Logistics; 700 Valve Supply

### Main Contact

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## Bertram Capital

## Private Equity Host

**Description:** Bertram Capital is a private equity firm with over \$1.4 billion in committed capital targeting investments in lower middle market companies. In addition to supplying strategic growth capital, Bertram Capital leverages proprietary processes and services, Bertram High 5sm and Bertram Labs, to empower its portfolio companies to unlock their full business potential. The Bertram High 5sm is an operationally-focused value creation strategy, which includes management augmentation, operational initiative implementation, complimentary business acquisition, sales and marketing improvements and leveraging technology and IP. The cornerstone of this strategy is Bertram Labs, its in-house technology team, which drives growth and value through digital marketing, e-commerce, big data and analytics, application development and internal and external platform optimization.

**Website:** [www.bcap.com](http://www.bcap.com)

**Transaction Type:** Buyout

**Industry Focus:** Business Services, Consumer, Industrial/Manufacturing, Technology

**Total Funds Under Management:** 1.4B

**Current Fund:** Fund III

**Target Transaction:** 50-500

**Target Investment Size:** 25-250

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** Perennials & Sutherland, Flow Control Group, Best Version Media

### Main Contact

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**BHI****Table Sponsor**

**Description:** BHI is a commercial lending bank that combines the personal attention of a prestigious boutique bank with the expertise and financial strength of Bank Hapoalim – the leading financial institution in Israel. With a footprint in the largest U.S. metropolitan areas, BHI is committed to creating innovative funding solutions for your short- and long-term needs and providing convenient banking and liquidity products for your everyday business needs.

**Other Comments:** Our Specialty & Sponsor Finance Team, operating out of BHI's New Jersey Representative Office, is comprised of industry experts who work to provide working capital lines of credit to C&I companies and the private equity segment.

**Website:** [www.bhiusa.com](http://www.bhiusa.com)

**Industry Focus:** Middle Market Commercial Bank – C&I, PE, Food & Beverage, CRE, Apparel & Retail, Brand Financing, Hi-Tech, Corporate Banking.

**Geographical Area:** New York with Representative Offices in New Jersey, Florida, and California

**Main Contact**

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## Blue Wolf Capital

## Private Equity Host

**Description:** Blue Wolf Capital Partners, LLC is a private equity firm that specializes in control investments in middle market companies. Leading by experience, and with a commitment to excellence, Blue Wolf transforms companies strategically, operationally and collaboratively. Blue Wolf manages challenging situations and complex relationships between businesses, customers, employees, unions, and regulators to build value for stakeholders.

**Website:** <https://www.bluewolfcapital.com/>

**Transaction Type:** Buyout

**Industry Focus:** Healthcare/Forest & Building Products/Energy Services/Industrial & Engineering Services/Niche Manufacturing

**Total Funds Under Management:** \$1.4 Billion

**Current Fund:** \$541 Million

**Target Transaction:** \$50 - \$500 million

**Target Investment Size:** \$25 - \$250 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** Kirlin, ClearSky, RHA, FOX

### Main Contact

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**Branford Castle Partners, L.P.****Private Equity Host**

**Description:** Headquartered in New York City, Branford is a pre-eminent private market investor. We are focused on working with already strong companies that typically have under \$100MM in sales. Since Branford's founding in 1986, our mission has been to work with these companies to maximize their potential, both in terms of strengthening operations and facilitating growth.

**Website:** <https://branfordcastle.com/>

**Transaction Type:** Buyout

**Industry Focus:** "Niche Market Leaders", Consumer goods and services, Industrial and manufacturing, Value-added commercial distribution, Business services, Marine products and services

**Total Funds Under Management:** 350MM

**Current Fund:** 250MM

**Target Transaction:** Up to \$100 million

**Target Investment Size:** \$1.5 to \$15.0 million of EBITDA

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Mexico, Northeast U.S.

**Last 3 Investments:** Pulse Veterinary Technologies, ABC Industries, Sunless, Inc.

**Main Contact**

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**Brookside Equity Partners LLC****Private Equity Host**

**Description:** Private Equity Fund

**Website:** [www.brooksideequity.com](http://www.brooksideequity.com)

**Transaction Type:** Buyout/Recap/Growth

**Industry Focus:** Generalist

**Total Funds Under Management:** \$500MM-\$1000MM

**Current Fund:** N/A

**Target Transaction:** \$50MM

**Target Investment Size:** \$20MM

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** Brookside Flavors, AUL, Estis

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## Centre Partners Management LLC      Private Equity Host

**Description:** Centre Partners, founded in 1986 and headquartered in New York City, is a middle market private equity firm which has invested nearly \$2.5 billion of capital in over 80 transactions in its history.

**Other Comments:** A large majority of Centre's investments represent first institutional capital into a business in partnership with founders and entrepreneurs. Centre seeks to utilize its dedicated network of 45+ Operating Partners in executive and Board roles to add value in the Consumer and Healthcare industries.

**Website:** <http://www.centrepartners.com/>

**Transaction Type:** Buyout

**Industry Focus:** Consumer and Healthcare

**Total Funds Under Management:** \$1.0 billion

**Current Fund:** \$400 million

**Target Transaction:** \$50 - \$500 million

**Target Investment Size:** \$25 - \$50+ million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** One World Fitness (fitness club operator); Guy & O'Neill (personal care product manufacturer); IMA Group (leading provider of outsourced independent medical examinations)

### Main Contact

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**Clearlake Capital Group****Private Equity Host**

**Description:** Private Equity Firm

**Website:** <https://clearlake.com/>

**Transaction Type:** Buyout

**Industry Focus:** Technology, Industrials, Business Services, Consumer

**Total Funds Under Management:** \$10BN

**Current Fund:** \$3.6BN

**Target Transaction:** \$150M-2BN+

**Target Investment Size:** \$50-600M

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** Apriss, Dude Solutions, Digidert

**Main Contact**

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## Corporate Resolutions

## Table Sponsor

**Description:** Corporate Resolutions is a leading specialized due diligence firm. We work primarily with private equity and venture capital firms as well as alternative asset managers and provide them with in-depth background investigations on management teams and asset managers.

**Website:** corporateresolutions.com

**Industry Focus:** Investigative Services

**Geographical Area:** National and International

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**Eos Partners, L.P.****Private Equity Host**

**Description:** Formed in 1994, Eos is a private investment firm with approximately \$1.0 billion of committed capital dedicated for middle market private equity investments. Eos focuses on working with management teams and committing its resources and experience to help grow businesses to larger scale enterprises.

**Website:** [www.eospartners.com](http://www.eospartners.com)

**Transaction Type:** Buyouts, Recaps & Growth Equity; Majority and Minority Transactions

**Industry Focus:** Business Services, Consumer, Food, Healthcare & Human Services, Financial Services & Logistics / Transportation

**Total Funds Under Management:** \$1 billion

**Current Fund:** V

**Target Investment Size:** \$25 - 100 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** Consolidated Analytics (2019), Legacy Supply Chain Services (2018) & South Mill (2018)

**Main Contact**

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## Falcon Private Holdings

## Private Equity Host

**Description:** Private investment arm of the co-founders of SK Capital Partners.

**Other Comments:** Falcon offers patient capital with a flexible investment horizon. Our differentiation stems from combining the long term orientation of a family office with the active support of an operationally-experienced team.

**Website:** [www.falconph.com](http://www.falconph.com)

**Transaction Type:** Buyout

**Industry Focus:** Industrials, services, consumer

**Total Funds Under Management:** \$2 billion+

**Current Fund:** Family office with permanent capital.

**Target Transaction:** \$50-250 million

**Target Investment Size:** \$25-75 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** Halcon Ceramics, Ascend Performance Materials, Aristech Surfaces

### Main Contact

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## GarMark Partners

## Private Equity Host

**Description:** Private Debt and Equity

**Other Comments:** GarMark is one of the longest tenured managers of private debt and structured equity in North America, with approximately \$1.1 billion invested in over 70 transactions since our founding in 1997.

**Website:** [www.garmark.com](http://www.garmark.com)

**Transaction Type:** Buyout/Recap/Growth

**Industry Focus:** Manufacturing/Consumer/Business Services

**Total Funds Under Management:** \$500 million

**Current Fund:** \$280 million

**Target Transaction:** \$25-100 million

**Target Investment Size:** \$15-25 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Midwest U.S., Northeast U.S.

**Last 3 Investments:** Allison Marine Pro-Vision West Shore Home

### Main Contact

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**Goode Partners LLC****Private Equity Host**

**Description:** Private Equity

**Website:** [www.goodepartners.com](http://www.goodepartners.com)

**Transaction Type:** Buyout - Recap - Growth (all 3)

**Industry Focus:** Consumer

**Total Funds Under Management:** \$1 Billion

**Current Fund:** 225 Million

**Target Transaction:** 30-150 Million

**Target Investment Size:** 10-50 Million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.,

**Last 3 Investments:** Forman Mills, Marolina Outdoor Inc., and Strong Roots

**Main Contact**

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## Graycliff Partners

## Private Equity Host

**Description:** Lower MM PE Buyouts (and Credit)

**Other Comments:** Prefer to partner with Family/Founder owned businesses

**Website:** [www.graycliffpartners.com](http://www.graycliffpartners.com)

**Transaction Type:** Buyout, Recap

**Industry Focus:** Broad industrial (niche manufacturing, business/industrial services, T&L, etc)

**Total Funds Under Management:** \$1B

**Current Fund:** \$250mm

**Target Transaction:** \$25-\$100mm

**Target Investment Size:** \$10-\$30mm

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Midwest U.S., Northeast U.S.

**Last 3 Investments:** Sweetners Plus, Worldwide Electric, PebbleTec

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## Gryphon Investors

## Private Equity Host

**Description:** Managing over \$4.8 billion of equity investments and capital since 1997, Gryphon Investors is a highly respected private equity firm focused on middle market investment opportunities. Backed by the team's deep operational expertise and a focused industry investment strategy, Gryphon has delivered exceptional results for all stakeholders. Since its founding in 1995, Gryphon has partnered with existing management teams, making investments of \$50 million to \$200 million, and worked together with management to build new market leaders.

**Website:** [www.gryphoninvestors.com](http://www.gryphoninvestors.com)

**Transaction Type:** Buyout

**Industry Focus:** Industrial Growth, Business Services, Consumer, Healthcare, Software

**Total Funds Under Management:** \$4.8 Billion

**Current Fund:** Gryphon V w/ \$2.1B in commitments

**Target Transaction:** \$100-500M

**Target Investment Size:** \$100-300 million investment range

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Midwest U.S., Northeast U.S.

**Last 3 Investments:** LEARN Behavioral, RegEd, ROC Skincare, Transportation Insight

### Main Contact

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## H.I.G. Capital

## Private Equity Host

**Description:** H.I.G. is a leading global private equity and alternative assets investment firm with over \$31 billion of equity capital under management.\* Based in Miami, and with offices in New York, Boston, Chicago, Dallas, Los Angeles, San Francisco, and Atlanta in the U.S., as well as international affiliate offices in London, Hamburg, Madrid, Milan, Paris, Bogotá, Rio de Janeiro and São Paulo, H.I.G. specializes in providing both debt and equity capital to small and mid-sized companies, utilizing a flexible and operationally focused / value-added approach.

**Website:** <https://higcapital.com/>

**Transaction Type:** Buyout / Recap / Growth

**Industry Focus:** We consider investments across all industries.

**Total Funds Under Management:** over \$31 billion

**Current Fund:** LBO, Distressed Debt, Growth, Middle Market, Advantage, Direct Lending, BioHealth, Real Estate

**Target Transaction:** \$25 to \$1,750 (millions)

**Target Investment Size:** \$10 to \$200 million in equity

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, South America, Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** Medpro Advantage, Metalprint, Cardinal Logistics

### Main Contact

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## Hamilton Robinson Capital Partners Private Equity Host

**Description:** Hamilton Robinson Capital Partners founded in 1984, is a lower-middle market private equity firm with decades of hands-on experience making control investments in US-based commercial service, distribution and specialty industrial manufacturing businesses. The Stamford, CT firm has completed over \$1.5 billion in transactions supporting over 55 family businesses and corporate divestitures. Investors include leading financial institutions, funds, family offices and individuals in the U.S. and Europe.

**Website:** [www.hrco.com](http://www.hrco.com)

**Transaction Type:** Buyout

**Industry Focus:** Industrial B2B services and North American manufacturing

**Total Funds Under Management:** \$150mm

**Current Fund:** \$50mm

**Target Transaction:** \$20mm-\$200mm

**Target Investment Size:** \$5mm-\$50mm

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** American Roller Company, PNE Corporation, GrayMatter Systems

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## Harbour Group

## Private Equity Host

**Description:** Harbour Group is a private equity firm which invest in companies operating in the manufacturing, distribution, energy, mining and specialty services sectors. It invests in companies based in North America for its new core acquisitions. The firm is based in Saint Louis, Missouri and was founded in 1976.

**Website:** [www.harbourgroup.com](http://www.harbourgroup.com)

**Transaction Type:** Buyout

**Industry Focus:** Manufacturing and distribution with a focus on industrial technology

**Total Funds Under Management:** \$1.2B

**Current Fund:** \$672M

**Target Transaction:** \$4-60M

**Target Investment Size:** \$30-100M

**Geographical Area:** Northwest U.S., Southeast U.S., Asia, Southwest U.S., Canada, South America, Midwest U.S., Mexico, Africa, Northeast U.S., Europe

**Last 3 Investments:** Cattron Holdings, Inc.; LOFA Industries, LLC; EVoCharge, Inc.

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## High Road Capital Partners

## Private Equity Host

**Description:** High Road Capital Partners is a private equity firm focused on buying and building leading companies at the smaller end of the middle market. High Road seeks to acquire, in partnership with management, controlling positions in niche manufacturers, business-services companies, specialty distributors across most industry groups, and consumer products companies. Our target companies have revenues of \$10M to \$100M, EBITDA of \$3M to \$10M, EBITDA margins greater than 10%, and attractive growth prospects. Our mission is to work together with management to develop and implement strategies to build value and take companies to the next level.

**Other Comments:** We will consider investments in most industry groups. Our platform companies must be headquartered in the U.S. or Canada.

**Website:** <https://www.highroadcap.com/>

**Transaction Type:** Buyout/Control Recap

**Industry Focus:** Industry agnostic

**Total Funds Under Management:** \$470M

**Current Fund:** Fund II (\$320M)

**Target Transaction:** \$10M-\$75M

**Target Investment Size:** \$5M-\$35M

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** Radix Wire & Cable, John Henry Foster Minnesota, Eco Chemical (add-on to U.C Coatings)

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## Hammond, Kennedy, Whitney & Company, Inc. Private Equity Host

**Description:** Hammond, Kennedy, Whitney & Company, Inc. (HKW) is a private equity firm focused on making investments alongside talented managers in the middle market. We bring a unique set of capabilities to find companies and assist them in their strategic plan with the aim of ultimately driving value alongside the management teams. Above all, we believe in a culture of mutual respect and integrity, and strive to exhibit these values in all that we do.

**Website:** <https://www.hkwinc.com/>

**Transaction Type:** Buyout/Majority Recap

**Industry Focus:** Business Services & Health & Wellness

**Total Funds Under Management:** 720 million

**Current Fund:** \$375

**Target Transaction:** \$40-200 million

**Target Investment Size:** \$15-75 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** Fresh Direct Produce, Indigo Wild, Urban Armor Gear

### Main Contact

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## Insight Equity

## Private Equity Host

**Description:** Insight Equity is a private equity firm with ~\$1.4 billion of capital under management that makes control investments in strategically viable, middle market companies striving to achieve their full potential. Insight Equity's experienced principals have acquired and managed businesses with over \$4B in aggregate revenue since 2000. Insight Equity has expertise in complex or challenging situations and has the ability to execute quickly in circumstances where speed is a priority. The firm leverages a proven collaborative value creation model to facilitate operational improvements leading to significant cash generation and growth. Insight Equity's headquarters is conveniently located near the Dallas / Ft. Worth International Airport in Southlake, Texas. The firm also has an office in New York City.

**Website:** [www.insightequity.com](http://www.insightequity.com)

**Transaction Type:** Buyout

**Industry Focus:** Aerospace & Defense, Automotive & Transportation, Chemicals & Gases, Commercial Goods & Services, Containers & Packaging, Distribution, Energy Services, Industrial & Consumer Products, Manufacturing, Metals, Semiconductors

**Total Funds Under Management:** Four

**Current Fund:** Insight Equity III

**Target Transaction:** \$30M – \$500M

**Target Investment Size:** \$50M - \$1B

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Mexico, Northeast U.S.

**Last 3 Investments:** CSAT Solutions Holdings LLC, Strauss Brands LLC, Eddy Packing Co., Inc.

### Main Contact

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**J.F. Lehman & Company, LLC****Private Equity Host**

**Description:** Mid-market buyout firm with exclusive focus on the US and UK aerospace, defense, maritime and environmental industries

**Website:** <http://jflpartners.com/>

**Transaction Type:** Buyout

**Industry Focus:** Aerospace, defense, maritime, government and environmental

**Total Funds Under Management:** \$1.5 billion

**Current Fund:** JFL Fund IV

**Target Transaction:** \$100 - \$500+ million

**Target Investment Size:** \$50 - \$100+ million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** Lone Star Disposal; Inland Pipe Rehabilitation; International Marine & Industrial Applicators

**Main Contact**

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**JLL Partners****Private Equity Host**

**Description:** Private Equity

**Website:** JLLPartners.com

**Transaction Type:** Buy/Recap/Growth

**Industry Focus:** Healthcare/Business Services/Aerospace/Industrial/Financial Services

**Total Funds Under Management:** 5

**Current Fund:** Fund VII

**Target Transaction:** \$150 million Equity/\$300million

**Target Investment Size:** \$150 million equity

**Geographical Area:** Northwest U.S., Southeast U.S., Asia, Southwest U.S., Canada, Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** Patheon/Loar Group/Xact Data Discovery

**Main Contact**

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New York, NY 10168

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**Phone:** 212-210-9382

## Kohlberg & Company

## Private Equity Host

**Description:** Private Equity Fund

**Website:** [www.kohlberg.com](http://www.kohlberg.com)

**Transaction Type:** buyout/recap/take private/corporate carve-outs/growth

**Industry Focus:** Industrial, Consumer, Business Services, Healthcare Services and Financial Services

**Total Funds Under Management:** \$7.5 billion

**Current Fund:** Fund VIII - \$2.2 billion

**Target Transaction:** \$100 million to \$1 billion

**Target Investment Size:** \$50 million to \$500 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** EN Engineering, Nelipak, Worley Insurance Claims Management

### Main Contact

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## LongueVue Capital

## Private Equity Host

**Description:** Founded in 2001, LongueVue Capital is a New Orleans-based private equity firm that focuses on providing human capital, financial capital, and a skill set built upon a successful 18-year track record of partnering with entrepreneurs and management teams to drive value creation in middle market companies. Having managed over \$500 million of capital spanning three funds coupled with 150 years of combined operating and investing experience, our team is the ideal partner for middle market companies at inflection points and seeking to maximize value.

**Website:** [www.lvcpartners.com](http://www.lvcpartners.com)

**Transaction Type:** Buyout

**Industry Focus:** Healthcare, Transportation & Logistics, Manufacturing, Business Services, Industrial Services, Energy Services, and Consumer

**Total Funds Under Management:** \$500 million

**Current Fund:** \$250+ million

**Target Transaction:** \$20 million to \$75 million

**Target Investment Size:** \$10 to \$40 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Midwest U.S., Northeast U.S.

**Last 3 Investments:** Soho Studio & Tile Bar, Select Express Logistics, Pod Pack Interational

### Main Contact

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## LynnCo Supply Chain Solutions

## Platinum Sponsor

**Description:** LynnCo provides strategic and operational solutions for Supply Chain value creation. With CFO-level analytics and performance metrics. Covering valuation, input modeling, and execution at all stages of deal flow and growth cycles. We work with private equity firms of all sizes, who are committed to a growth philosophy in their portfolio.

**Other Comments:** We deliver flexible solutions based on your firm's distinct needs, which includes helping strategically evaluate and efficiently close transactions.

**Website:** [www.lynnco-scs.com](http://www.lynnco-scs.com)

**Industry Focus:** PE firms with manufacturing, retail, consumer goods companies in their portfolio.

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Mexico, Northeast U.S.

### Main Contact

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## Main Street Capital Corporation

## Private Equity Host

**Description:** Main Street is a publicly traded investment firm (NYSE: MAIN) that provides debt and equity capital to lower middle market companies and debt capital to middle market companies. Main Street's portfolio investments are typically made to support management buyouts, recapitalizations, growth financings, refinancings and acquisitions of companies in diverse industry sectors. Main Street seeks to partner with entrepreneurs, business owners, management teams and other equity sponsors. Main Street invests in lower middle market companies with EBITDA of \$3 million to \$20 million. Typical investment ranges in size from \$5 million to \$75 million with the ability to syndicate larger transactions.

**Website:** <https://www.mainstcapital.com/>

**Transaction Type:** Buyout / Recap / Growth

**Industry Focus:** Generalist

**Total Funds Under Management:** \$4.4B+

**Current Fund:** N/A

**Target Transaction:** \$5 million to \$75 million

**Target Investment Size:** \$5 million to \$75 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Northeast U.S.

**Last 3 Investments:** 1. Analytical Systems KECO (ASK) Recapitalization, \$11,000,000, Majority Equity 2. Trantech, Management-Led Buyout, \$18,850,000, Majority Equity 3. CompareNetworks, Management-Led Buyout, \$10,975,000, Majority Equity

### Main Contact

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## Monomoy Capital Partners

## Private Equity Host

**Description:** Private Equity Fund (Managed Fund)

**Other Comments:** Operations team is based out of our office in Lexington, KY. We also have a distressed credit product.

**Website:** <http://www.mcpfunds.com/>

**Transaction Type:** Buyout

**Industry Focus:** Industrials, Consumer, Distribution, Manufacturing

**Total Funds Under Management:** \$1.5bn

**Current Fund:** Fund III

**Target Transaction:** \$150-\$300mm

**Target Investment Size:** \$50-\$70mm

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** Kauffman Engineering, Edsal Manufacturing, West Marine

### Main Contact

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## New State Capital Partners

## Private Equity Host

**Description:** We founded New State Capital to be more nimble, more decisive and more cooperative than bigger, institutional private investment firms. In short, we aim to be good partners. We also think of ourselves as entrepreneurs, not just asset managers. In this context, we pride ourselves on our long-term outlook. We approach each potential investment as an opportunity to create a long lasting and valuable relationship. This is why our prior counterparties serve as our strongest advocates. Our success will be directly linked to the success of our portfolio companies individually. By contrast with other firms who have large, diverse portfolios, and who de-emphasize the importance of any given investment, our entrepreneurial approach maximizes the chances for shared success. This must-succeed attitude creates an alignment of interests with our management partners. As a new firm we have made a deliberate choice to employ an experienced team. Because our senior principals execute our investments, we must be highly selective. However, this also allows us to be unusually decisive and flexible. We evaluate each company's business and financial needs and create the structure that best fits the situation. Critically, we are focused on growth. For example, at Gautier, we have built a \$20 million capital expansion project. In total, we have executed eleven add-on acquisitions. We also try to balance our focus on growth with the realistic expectations of inevitable challenges

**Website:** [www.newstatecp.com](http://www.newstatecp.com)

**Transaction Type:** Buyout / Recap

**Industry Focus:** Business Services, Industrial Services, Consumer, Healthcare Services

**Current Fund:** \$255mm

**Target Transaction:** \$25mm - \$250mm

**Target Investment Size:** \$10mm - \$50mm

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** CDS, Mako, Martinez Steel

### Main Contact

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**Phone:** 646-885-7485

## NexPhase Capital

**Description:** Private Equity Firm

**Website:** [www.nexphase.com](http://www.nexphase.com)

**Transaction Type:** Buyout

**Industry Focus:** Consumer, Healthcare, Software & Services

**Total Funds Under Management:** 1.1B

**Current Fund:** Fund III

**Target Transaction:** 60 transactions

**Target Investment Size:** 25-75MM

**Geographical Area:** Northeast U.S.

### Main Contact

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NEW YORK, NY 10022

**Phone:** 2128786005

## Private Equity Host

## Palladium Equity Partners

## Private Equity Host

**Description:** Palladium is a middle market private equity firm with over \$3 billion of assets under management. The firm seeks to acquire and grow companies in partnership with founders and experienced management teams by providing capital, strategic guidance and operational oversight. Since its founding in 1997, Palladium has made 33 platform investments and over 130 add-on acquisitions.

**Website:** <https://www.palladiumequity.com/>

**Transaction Type:** Management Buyouts, Growth Capital Financings, Corporate Divestitures and Recapitalizations

**Industry Focus:** Consumer, Services, Industrials and Healthcare

**Total Funds Under Management:** \$3.0+ Bn

**Current Fund:** \$1.56 Bn

**Target Transaction:** \$100 to \$300 MM Enterprise Value. \$50 to \$150 MM equity capital.

**Target Investment Size:** \$10 MM to \$75 MM

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Mexico, Northeast U.S.

**Last 3 Investments:** Spice World, a supplier of garlic and other spices under the Spice World brand; Kymera International, a global specialty materials company; and Quirch Foods, a distributor and exporter of protein and Hispanic food products based in the U.S.

### Main Contact

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**Phone:** 212218-8076

## Pepper Hamilton LLP

## Platinum Sponsor

**Description:** Pepper Hamilton is a multi-practice law firm with more than 425 lawyers in 14 offices across the United States. Pepper represents private equity clients in the full range of investments and dispositions encountered in the life cycle of an investment fund, including structured equity and leveraged buyouts, PIPEs, roll-ups and exits such as refinancings, recapitalizations, mergers, public offerings, and stock or asset sales. The firm was founded in 1890.

**Other Comments:** Practice Highlights include: Focus on middle market transactions, Broad industry experience, Seasoned, responsive, accessible partners lead all transactions, Focus on transactional risk mitigation and driving effective and efficient processes, Leveraged recapitalizations and buyouts, spin-offs, and sales of divisions, Growth equity investments, Representations and warranty insurance policy negotiation and underwriting, Public-to-private deals, including going private transactions, Distressed company deals through bankruptcy and other structures, Joint ventures and strategic alliances, Focus on tax efficiency, Structure management compensation and equity incentive plans to align interests, Post-acquisition integration

**Website:** [www.pepperlaw.com](http://www.pepperlaw.com)

**Industry Focus:** Pepper has clients in all industries and we have a particular focus in the technology, life sciences and financial services industries.

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Midwest U.S., Europe, Northeast U.S.

### Main Contact

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## Pike Street Capital

## Private Equity Host

**Description:** Based in Seattle, WA; Pike Street Capital manages a private equity fund focused on growth buyouts in industrial technology. With a combined 75+ years of investing and operating experience, Pike Street partners with management teams to build and execute a strategy for future growth.

**Other Comments:** Target B2B businesses with EBITDA between \$4mm and \$15mm

**Website:** [www.pikestreetcapital.com](http://www.pikestreetcapital.com)

**Transaction Type:** Buyout

**Industry Focus:** Industrial Technology, Manufacturing, Industrial Services & Logistics

**Total Funds Under Management:** \$200mm

**Current Fund:** \$200mm

**Target Transaction:** \$20mm to \$120mm

**Target Investment Size:** \$10mm to \$50mm

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** US BioTek (current), Head Rush Technologies (current) & Radiant Vision Systems (exited)

### Main Contact

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**Phone:** 206794-6168

## Plante Moran

## Platinum Sponsor

**Description:** Plante Moran is among the nation's largest accounting, tax, and business consulting firms. Serving more than 1,525 private equity firms and portfolio clients, Plante Moran provides transaction, tax, audit, finance and accounting outsourcing, strategy, operations, and technology services across the industries and throughout the investment life cycle.

**Other Comments:** The following is a list of representative private equity clients that Pepper has represented in leveraged buy-out, recapitalization, and control and minority investments: Advent International Brockway Moran & Partners, Inc. Edison Venture Fund The Gores Group Healthcare Ventures Kline Hawkes Liberty Ventures Littlejohn & Co. LLR Equity Partners Marlin Equity Partners, LLC Milestone Partners New Spring Capital Quaker BioVentures Safeguard International Fund Safeguard Scientifics Tenex Capital Management LLC TL Ventures Trivest Companies

**Website:** [www.plantemoran.com](http://www.plantemoran.com)

**Industry Focus:** Manufacturing & distribution: Specialized expertise in automotive, transportation, aerospace and defense, metals, rubber and plastics, industrial, food and beverage, medical device, and commercial machinery; Service Industry: Specialized expertise in technology, SaaS, waste and environmental services, business process outsourcers, revenue cycle management, franchises, physician practices/medical support organizations, education, retail, and consumer goods and services; Healthcare: specialized expertise with healthcare service providers, physician and dental practices, home medical equipment organizations, revenue cycle management, hospitals, post-acute care, and senior care and living; Real Estate & Construction: specialized expertise with developers, investors, brokers, property management companies, investment funds, general contractors, home builders, and specialty trade contractors; Energy: specialized expertise in upstream, midstream, and oil field service.

**Geographical Area:** Northwest U.S., Southeast U.S., Asia, Southwest U.S., Canada, Midwest U.S., Mexico, Northeast U.S.

### Main Contact

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## PNC Mezzanine Capital

## Private Equity Host

**Description:** PNC Mezzanine Capital is a flexible junior capital provider supporting industry leading management teams, sponsors, and independent sponsors with custom combinations of subordinated debt and equity to accomplish their objectives.

**Website:** [www.pncmezzanine.com](http://www.pncmezzanine.com)

**Transaction Type:** LBO / Majority Recaps / Minority Recaps / Growth Capital / Dividends / Partner Buyouts

**Industry Focus:** Niche Manufacturing, Value-Added Distribution, Business & Consumer Services

**Current Fund:** N/A - Investing directly off of PNC Bank's balance sheet

**Target Transaction:** \$10MM to \$150MM

**Target Investment Size:** \$10MM to \$50MM

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** Hollywood Beauty, Industrial Valve Sales & Service, and Mountainside Fitness, Mountainside Fitness (Platform), RESCON Group (Add-On), Medlabs (Add-On)

### Main Contact

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## Prospect Capital

**Website:** <https://www.prospectcap.com/>

**Transaction Type:** Sponsor Finance/Recap/Growth

**Industry Focus:** Industry Agnostic

**Total Funds Under Management:** \$6.4B

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Midwest U.S., Northeast U.S.

### Main Contact

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## Private Equity Host

**Renovo Capital, LLC****Private Equity Host**

**Description:** Private equity firm investing in middle market B2B companies in complex or special situations

**Other Comments:** Renovo Capital invests in lower middle market and middle market specialty manufacturing and business service companies in a variety of situations, including carve-outs, executive transitions, turn-arounds, and distressed or special situations.

**Website:** <https://www.renovocapital.com/>

**Transaction Type:** Buyout

**Industry Focus:** Manufacturing, Business Services, Tech-Enabled Services, Industrial Services

**Total Funds Under Management:** 3

**Current Fund:** Renovo Capital Partners III, LP

**Target Transaction:** \$20M - \$200M

**Target Investment Size:** \$10M - \$50M

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** Unicon, Inc.; Rochester Gauges; Global HR Research

**Main Contact**

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## Saw Mill Capital LLC

## Private Equity Host

**Description:** Private Equity

**Website:** [www.sawmillcapital.com](http://www.sawmillcapital.com)

**Transaction Type:** Buyout/Growth

**Industry Focus:** Distribution/Manufacturing/Other

**Total Funds Under Management:** 610 million

**Current Fund:** 340 million

**Target Investment Size:** 20-40 mil

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** Let's Pave, Climate Pros, DPIS

### Main Contact

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## Seaport Capital

## Private Equity Host

**Description:** Founded in 1997, Seaport Capital is a lower middle market buyout firm that invests in communication infrastructure and services, business and information services and media companies (the “Focus Sectors”). Seaport’s senior investment team has over 100 years of combined experience investing in the Focus Sectors, and the team has worked collectively for over 15 years. Seaport typically invests \$10 to \$30 million of equity capital in companies generating EBITDA between \$3 and \$15 million, with the goal of maximizing the return on invested capital. Seaport’s substantial industry expertise and investing experience enable it to develop successful strategies; its relationships and team help achieve them. Nearly all of Seaport’s platform investments have been owned by founders or entrepreneurs seeking a collaborative institutional partner to provide the financial and operational resources to grow their businesses and execute on a successful strategic plan.

**Other Comments:** N/A

**Website:** <https://www.seaportcapital.com/>

**Transaction Type:** Buyout

**Industry Focus:** Communications Infrastructure and Services, Business and Information Services and Media

**Total Funds Under Management:** \$344 million

**Current Fund:** Seaport Capital Partners V - \$230 million

**Target Transaction:** \$25 - \$150 million

**Target Investment Size:** \$10 - \$30 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Midwest U.S., Northeast U.S.

**Last 3 Investments:** All Traffic Data Services, Municipal Communications II, Filmwerks

### Main Contact

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## Sentinel Capital Partners

## Private Equity Host

**Description:** Sentinel is one of the nation's leading lower midmarket private equity firms. We forge partnerships with talented management teams who want to be owners of the companies they operate. Based in New York City, Sentinel has raised approximately \$5.2 billion of capital since inception. Our team has an established record and access to the critical resources growing businesses need. And we have the experience and expertise to execute a wide variety of private equity transactions.

**Website:** <https://www.sentinelpartners.com/>

**Transaction Type:** Management buyouts, corporate divestitures, going-private transactions, and growth equity investments

**Industry Focus:** Healthcare, Industrials, Business Services, Consumer, Restaurants & Franchising, Aerospace & Defense

**Total Funds Under Management:** \$5.2B

**Current Fund:** \$2.15B

**Target Transaction:** Up to \$65 million of EBITDA

**Target Investment Size:** Up to \$175 million of equity per transaction

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Mexico, Northeast U.S.

**Last 3 Investments:** New Era Technology, SSJA Bariatric Management, Mobile Communications America

### Main Contact

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## Sole Source Capital

## Private Equity Host

**Description:** SSC is an operationally-focused lower-middle market investment firm that targets investments in diversified industrial companies. SSC seeks to partner with founder-owned businesses and capitalize on opportunities with a higher degree of complexity, including corporate carve-outs and management buy-outs.

**Other Comments:** Currently fundraising Fund I. Focus on defensible sub-sectors within industrials (manufacturing, distribution, packaging, A&D, chemicals, industrial services, facility services, environmental services, etc.)

**Website:** <https://solesourcecapital.com/>

**Transaction Type:** Buyout

**Industry Focus:** Industrials

**Total Funds Under Management:** \$350M

**Current Fund:** Fund I

**Target Transaction:** \$20-150M

**Target Investment Size:** \$20-125M

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Mexico, Northeast U.S.

**Last 3 Investments:** Premier Flow Control, Trade Supplies, Individual Foodservice

### Main Contact

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## The Compass Group

## Private Equity Host

**Description:** Since our founding in 1998, The Compass Group has focused exclusively on the middle market space. We are control only investors. We manage a permanent capital vehicle. Unlike private equity firms who seek third-party acquisition financing on a transaction-by-transaction basis, we provide 100% of the capital needed to close a deal (with no financing contingency). This brings good speed to close, certainty to close and confidentiality.

**Website:** [www.compassequity.com](http://www.compassequity.com)

**Transaction Type:** Buyout

**Industry Focus:** Consumer, Industrials & Services

**Total Funds Under Management:** 2 BN plus

**Current Fund:** Permanent Capital

**Target Transaction:** \$150MM to \$800MM TEV

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Mexico, Northeast U.S.

**Last 3 Investments:** Foam Fabricators, 5.11 Tactical, Velocity Outdoors

### Main Contact

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## The Jordan Company, L.P.

## Private Equity Host

**Description:** The Jordan Company (“TJC”), founded in 1982, is a middle-market private equity firm that has managed funds with original capital commitments in excess of \$11 billion since 1987 and a 37-year track record of investing in and contributing to the growth of many businesses across a wide range of industries.

**Website:** [www.thejordancompany.com](http://www.thejordancompany.com)

**Transaction Type:** Buyout/Recap

**Industry Focus:** Technology, Telecom & Utilities; Healthcare; Consumer; Industrial; Business Services; Transportation & Logistics; Financial Services

**Total Funds Under Management:** Over \$9B

**Current Fund:** \$3.6 Billion

**Target Transaction:** \$250M - \$1B

**Target Investment Size:** \$100M - \$400M

**Geographical Area:** Northwest U.S., Southeast U.S., Asia, Southwest U.S., Canada, Midwest U.S., Mexico, Northeast U.S., Europe

**Last 3 Investments:** Agility Automotive Technologies, LLC; Anchor Packaging LLC; Vyne Corporation

### Main Contact

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## The Riverside Company

## Private Equity Host

**Description:** With over \$8 billion in assets under management, The Riverside Company is one of the largest and oldest global private equity firms. Riverside makes control and non-control investments in companies with enterprise values up to \$400 million. Since its founding in 1988, Riverside has invested in more than 600 transactions and currently has a portfolio that includes more than 100 companies worldwide. The firms' specializations include healthcare, education and training, manufacturing, tech-enabled business services, software, consumer, and franchising.

**Website:** [www.riversidecompany.com](http://www.riversidecompany.com)

**Transaction Type:** Buyout

**Industry Focus:** Healthcare, Education and Training, Manufacturing, Tech-Enabled Business Services, Software, Consumer, and Franchising

**Total Funds Under Management:** \$8+ billion

**Current Fund:** RCAF VII

**Target Transaction:** Control and non-control investments up to \$400mm enterprise value

**Geographical Area:** Northwest U.S., Southeast U.S., Asia, Southwest U.S., Canada, , Midwest U.S., , , Northeast U.S., Europe

**Last 3 Investments:** Affinitiv, Inc.; Performance Systems Integration, LLC; Naturally Slim, Inc.

### Main Contact

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## Topspin Partners

## Private Equity Host

**Description:** An established lower-middle market consumer focused private equity fund. The firm targets growth oriented, branded consumer products and services companies.

**Other Comments:**

**Website:** [www.topspinpartners.com](http://www.topspinpartners.com)

**Transaction Type:** Buyout/Growth

**Industry Focus:** Consumer Products and Services

**Total Funds Under Management:** \$400m

**Current Fund:** \$200m

**Target Transaction:** \$10 - \$100m

**Target Investment Size:** \$10m - \$40m

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Midwest U.S., Northeast U.S.

**Last 3 Investments:** Bear Down Brands, Remedy Health Media, Japonisque

### Main Contact

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## Trilantic North America

## Private Equity Host

**Description:** We are a private equity firm focused on control and significant minority investments in North America

**Website:** <https://www.trilanticnorthamerica.com/>

**Transaction Type:** Buyout

**Industry Focus:** Consumer, Business Services and Energy

**Current Fund:** \$2.75 billion

**Target Transaction:** \$100 million - \$1 billion

**Target Investment Size:** \$50 million - \$300 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

### Main Contact

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## TSG Consumer Partners

## Private Equity Host

**Description:** Brand-focused Private Equity Fund

**Website:** <http://www.tsgconsumer.com/>

**Transaction Type:** buyout / recap / growth equity

**Industry Focus:** Consumer, retail, healthcare services, home services and education

**Total Funds Under Management:** 9bln

**Current Fund:** fund 8 - \$4bln

**Target Transaction:** \$100mm - \$1.5bln

**Target Investment Size:** \$30mm-700mm

**Geographical Area:** Northwest U.S., Southeast U.S., Asia, Southwest U.S., Canada, Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** Joe Hudson's Collision Centers, Corepower Yoga, Hempz

### Main Contact

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**Versa Capital Management, LLC****Private Equity Host**

**Description:** Whether a company needs direct or indirect investment to transcend a complex operating environment – or to take advantage of promising market conditions – Versa looks for investment opportunities in North American-based businesses with revenues in the \$50 million to \$1 billion range or assets of \$25 million to \$500 million.

**Website:** [www.versa.com](http://www.versa.com)

**Transaction Type:** Buyout / Restructurings & Turnarounds / Divestitures / Reorganizations & Liquidations

**Industry Focus:** Investment strategy focused on control investments in "special situations" involving middle market companies where value and performance growth can be achieved through enhanced operational and financial management. Target opportunities include assets or businesses undergoing recapitalization, divestiture, or other transition and without preference to business sector.

**Total Funds Under Management:** \$1.25 billion in committed capital across 3 funds

**Current Fund:** Fund III

**Target Transaction:** Restructurings & Turnarounds

**Target Investment Size:** \$50 million to \$1 billion range or assets of \$25 million to \$500 million

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Main Contact**

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## Watermill Group

## Private Equity Host

**Description:** The Watermill Group is a strategy-driven private investment firm that helps companies achieve their full potential through strategic transformation. For more than four decades, the family owned and managed firm has been acquiring, operating and improving companies. Watermill looks for businesses in which it can apply a unique combination of strategic insight and management expertise to re-imagine their future and drive growth.

**Other Comments:** N/A

**Website:** [www.watermill.com](http://www.watermill.com)

**Transaction Type:** Buyout / Recap

**Industry Focus:** Industrials / Distribution

**Total Funds Under Management:** N / A

**Current Fund:** N / A

**Target Transaction:** \$30M - \$200M

**Target Investment Size:** \$10M - \$50M

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** Beck Industries, Enbi Global, Cooper & Turner

### Main Contact

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**Windjammer Capital Investors****Private Equity Host**

**Description:** Middle Market Private Equity Firm

**Other Comments:** Have offices in Boston, MA and Newport Beach, CA.

**Website:** [www.windjammercapital.com](http://www.windjammercapital.com)

**Transaction Type:** Buyout / Control / Minority Recap

**Industry Focus:** Generalist -- manufacturing, distribution, services

**Total Funds Under Management:** \$2.5 Billion

**Current Fund:** \$870 Million

**Target Transaction:** \$75 - \$400 Million

**Target Investment Size:** \$50 - \$125

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S.

**Last 3 Investments:** Hermetic Solutions Group; Rowmark; Vital Records Corporation

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**ZMC****Private Equity Host**

**Description:** ZMC is a leading investor in and operator of media, communications and entertainment businesses. We create value through thought leadership, operational excellence and investment discipline. We work collaboratively with our partners in a culture of transparency, integrity, high performance, teamwork, service and kindness.

**Website:** <https://zmclp.com/>

**Transaction Type:** Buyout & Growth

**Industry Focus:** Media & Entertainment, Tech-enabled Business Services, Digital Media, Communications & Telecom

**Total Funds Under Management:** \$1.2B

**Current Fund:** \$775mm

**Target Transaction:** \$50-50mm

**Target Investment Size:** \$50-150mm

**Geographical Area:** Northwest U.S., Southeast U.S., Southwest U.S., Canada, Midwest U.S., Northeast U.S., Europe

**Last 3 Investments:** The Ticket Group (Add-on to Dynasty Sports), BASE Studios (Add-on to 9 Story), eSISO (add-on to IT Renew)

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