

SaaS & Tech Enabled Services Overview

The SaaS conference launched in 2018 to outstanding reviews from veteran industry specialist investors, company operators and investment bankers. This growing 3/4 day conference is designed to foster connectivity among SaaS and tech-enabled services (TES) dealmakers and company executives with deep industry expertise in a highly targeted deal networking, discussion and educational environment.

Attracting attendees from across the country, this industry vertical deal event is designed to:

- Expand dealmaking networks in the SaaS and Tech Enabled Services industries
- Offer a highly efficient 1:1 meeting format and software tool to target deal prospects
- Engage in meaningful dialogue on trends and issues with those who operate, invest or advise in the same industry verticals as them.

What's Unique about the SaaS/TES Deal Conference?

- 75-80% of attendees are strategic and financial buyers, investment bankers, company operators and capital providers
- Service provider attendance is by invitation only, highly limited and open only to those who have demonstrated industry expertise
- o Offers targeted 1:1 deal meetings with operators, investors, bankers and SMEs
- Convenes investors from growth stage to buyouts
- Engages CEOs/CFOs, corporate development officers and company operators preinvestment and currently backed

Attendees:

Last year, nearly 300 industry dealmakers joined our SaaS and Tech-Enabled Services Conference. Of those, most were senior level professionals (VP or above) with deep industry expertise. More than 75% were acquirers, investors, operators or capital providers in the space, making connections highly relevant.









2019 Select Firms

Private Equity

Alpine Investors Boathouse Capital

CenterOak

Comvest Partners Edison Partners Frontier Capital **Gauge Capital**

Gemspring Capital Hamilton Robinson

HKW

Inverness Graham

LLR Partners

Milestone Partners **NewSpring Capital** NexPhase Capital Oak Hill Capital **PeakEquity Partners** Periscope Equity **PWP Growth Equity** Resurgens Technology

Partners

Seminal Capital Partners

Shore Points Capital

Staley Capital

Susquehanna Growth Equity

The Riverside Company

TZP Group

Warburg Pincus

Investment Banks

Alantra

Chiron Financial LLC CG / Petsky Prunier **Clearsight Advisors** Cleary Gull Inc.

Corporate Advisory Solutions

D.A. Davidson

Delancey Street Partners Fairmount Partners Farlie Turner & Co **Fidus Partners**

Griffin Financial Group

Houlihan Lokey

Lazard Middle Market Lincoln International Madison Park Group Mesirow Financial Piper Jaffray Raymond James Solebury Capital LLC Stephens Inc.

Stifel

Value Management Inc.

Companies

3BL Holdings Advanced PMR

AmeriQuest Business Svcs

Comcast

Compusearch

Concentra Analytics Connexin Software

Corcentric

Critical Mention **Dellin Investments** Fire Engine Red Frontline Education **HighPoint Solutions**

iCIMS iPipeline Jornava Katabat

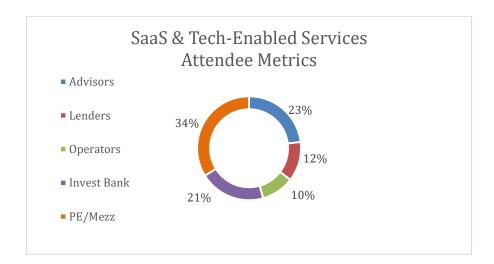
Marketri, LLC

MMIT Monetate NeuroFlow Occasion Brands **Pilot Freight Services** Planalytics, Inc.

RRS SAP

Synan Holdings LLC WealthHub Solutions, Inc.

Wolters Kluwer WorkWave



ACG Philadelphia SaaS Sponsor Opportunities

In 2020, the SaaS Conference will be invitation only and limited to service advisory firms. Participating as a sponsor ensures access to a highly curated audience of private equity firms, investment banks, and company operators and valuable benefits.

Sponsorship is offered at \$7,500.

If you are interested in sponsoring ACG Boston's Healthcare Conference in November 2020 we can offer a discounted price of \$13,000 for both events.

Sponsor Benefits	\$7,500
Industry Exclusivity (only sponsor in your industry)	Х
Significant branding of your firm to industry focused dealmakers.	Х
Limited event sponsor base reduces dilution, increasing visibility of your firm.	Х
Recognition from the podium at the event	Х
Complimentary tickets to full event (\$2,000 value)	4 tickets
Sponsor ad in Program Book given to all attendees at registration.	Full page
Access to the Meeting App, otherwise exclusively for PEs, IBs	Χ
Sponsor booth/table in the program room / networking space	X
Opportunity to inbound topic ideas to shape the content	Χ
Introduce a program	X
Logo in program book and logo with a link on our website and e-newsletters promoting the conference	Х
Opportunity to seat drop materials	Х
Attendee list provided in advance and post conference (name, firm and email for those who opt in)	X

Contact Us

Stephanie McAlaine Executive Director smcalaine@acg.org 610.971.4806

Jennifer Simons
Marketing Director
jsimons@acg.org
610.664.3028