

### 17TH ANNUAL



# **SPONSORSHIP PROSPECTUS**

March 2-3, 2020
Marriott Marquis Houston
Houston, Texas

## **COMMITTEE CONTACTS**



For 17 years, the Texas ACG Capital Connection (TACC) has been the most significant private equity and debt capital event in Texas and the Southwest. As one of the largest ACG Capital Connections in the country, TACC brings more than 100 of the nation's leading private equity and mezzanine firms to Texas, representing more than \$100 billion of capital available for investment.

With over 1,200 attendees expected, the event demonstrates that Texas and the Southwest are still the preeminent regions of the country for M&A activity.

TACC is a unique opportunity to network, share ideas and forge new business relationships. We look forward to partnering with you to put on another great conference.

Sincerely,

Colt Luedde



CHAIR
Colt Luedde
Managing Director
GulfStar Group

#### **SPONSORSHIPS**

Mike Ehlert

BMO Harris

Paul Gautier

Cary Street Partners, LLC

#### PRIVATE EQUITY EXHIBITORS

Bryan Frederickson
GulfStar Group

**Dara Smith**GulfStar Group

Christina Wolf
GulfStar Group

#### INVESTMENT BANK SPONSORS

Jim Apple

The Sterling Group

Grant Jungeblut
Rock Hill Capital

Michelle Lewis

The CapStreet Group

Christine Shtepani
The Sterling Group

Molly White

Main Street Capital Corporation

#### **ACG HOUSTON**

Robert Shuford

ACG Houston President

Morgan Stone

Executive Director

Dale Wilkins

Association Management Consultants

#### ACG DALLAS / FORT WORTH

Mike Morrow

ACG DFW President

**Brittany Timmerman** 

Executive Director

Kristi Roberts

Coordinator

#### **ACG AUSTIN / SAN ANTONIO**

Larry Anthis

ACG Austin / San Antonio President

Sara Singer

Executive Director



## **TEXAS ACG CAPITAL CONNECTION**



BRINGING OVER 100 OF THE
NATION'S LEADING PRIVATE
EQUITY AND MEZZANINE FIRMS
TO TEXAS, REPRESENTING MORE
THAN \$100 BILLION OF CAPITAL
AVAILABLE FOR INVESTMENT

### **HISTORICALLY MORE THAN 1,200 ATTENDEES**

- Private equity groups, hedge funds, subordinated debt funds, senior debt lenders and family offices
- Investment bankers and business brokers
- ▶ Business owners, entrepreneurs and senior executives
- Leading CEOs, CFOs and corporate development officers
- ► Accountants, lawyers, transaction service providers and executive search firms

Monday, March 2, 2020					
11:00am - 1:00pm	Women's Forum Luncheon			Vic & Anthony's	
1:00pm - 6:30pm	DealSource Meetings & Reception Private Equity, Family Office, Corporate Development & Investment Bank Sponsors ONLY	1:00pm - 5:00pm	DealSource Meetings	4th Floor @ Marriott Marquis	
		5:00pm - 6:30pm	DealSource Reception	Biggio's @ Marriott Marquis	
6:00pm - 8:30pm	Opening Reception			Biggio's @ Marriott Marquis	
Tuesday, March 3, 2020 @ Marriott Marquis Houston   4th Floor (All Conference Attendees)					
8:00am - 9:00am	Open Networking Breakfast Buffet				
8:00am - 12:00pm	Capital Connection				
12:00pm - 1:30pm	Lunch, Keynote Speaker, Closing Remarks				



## **OVERVIEW OF EVENTS**





# WOMEN'S FORUM LUNCHEON

MARCH 2, 2019 11:00am - 1:00pm

The ACG Women's Forum luncheon will take place in downtown Houston. Attendees will enjoy networking and a high impact speaker to kick off TACC. Registration separate.



# DEALSOURCE MEETINGS & RECEPTION

MARCH 2, 2019

1:00pm - 5:00pm (Meetings) // 5:00pm - 6:30pm (Reception)

DealSource meetings consist of pre-arranged, 20-minute private conversations between the private equity, family office, corporate development and investment banking sponsors. The DealSource reception will immediately follow DealSource meetings and is limited to DealSource participants only. Cocktails and appetizers will be served.



# OPENING RECEPTION

**MARCH 2, 2019** 6:00pm - 8:30pm

The opening reception will take place at Biggio's in the Marriott Marquis.
All TACC attendees are invited to attend. Cocktails and appetizers will be served.



# CAPITAL CONNECTION

**MARCH 3, 2019** 8:00am - 12:00pm

The Capital Connection provides an open format for exhibitors and sponsors to network and have informal discussions with private equity and mezzanine firms.



# **EVENT SPONSORSHIP OPPORTUNITIES**



Sponsorship Benefits:	Platinum \$15,000	Gold \$10,000	Silver \$5,000	Event \$7,500	Specialty \$5,000
Industry exclusivity	✓				
Table reserved during lunch at the front of the room (10 seats)	✓				
Acknowledgment of sponsorship from Chairperson during lunch session		✓			
Opportunity to provide article in Business Journal insert	✓	✓			
Full-page of advertising in Program Guide	✓	✓			
Extensive publicity: direct mailings, print ads, email distribution and website	✓	✓	✓		
Prominent logo recognition during lunch session and Capital Connection	✓	✓	✓		
Sponsor-designated badge	✓	✓	✓		
Table at Capital Connection	✓	✓	✓	✓	
Complimentary conference registrations	6	4	2	2	2
Exposure to an expected 1,200+ attendees	✓	✓	✓	✓	✓
Opening Reception		✓	✓	✓	✓



# **EVENT SPONSORSHIP DESCRIPTIONS**



Event Sponsorships: \$7,500	Description:		
Opening Reception Sponsor SOLD	Host of Opening Reception		
Refreshment Sponsor SOLD	Host of refreshment station inside the Capital Connection exhibit hall		
Specialty Coffee Bar Sponsor SOLD	Host lounge and coffee bar available during the entire Capital Connection		
Tote Bag Sponsor	Logo on outside of event tote bag available to attendees		
Program Guide Sponsor	Logo on cover of Program Guide distributed to attendees		
Badge Lanyard Sponsor SOLD	Logo on badge lanyard worn by attendees		
Charging Station Sponsor	Host of charging station available to attendees		
Hotel Key Sponsor	Logo on hotel room keys for all attendees		
Shoe Shine Sponsor SOLD	Host of shoe shine station inside the Capital Connection exhibit hall		
Specialty Sponsorships: \$5,000	Description:		
Women's Forum Luncheon Sponsor	Host of Women's Forum luncheon (Up to 3 sponsors, industry exclusive)		
Exhibitor Map Sponsor	Logo on conference map distributed to attendees		
Social Media Sponsor SOLD	Logo displayed on all social media platforms before, during and after conference		



# **INVESTMENT BANK & PRIVATE EQUITY SPONSORSHIPS**



Every year we ask for feedback from our attendees and sponsors to help us improve our conference. We value your time and want to make sure every minute spent at TACC is productive. As such, we have made a number of changes to the flow this year, specifically as it relates to the private equity and investment banking experience. Some of the changes include:

- Offering a DealSource Reception exclusive to private equity, family office, corporate development and investment banking sponsors immediately following DealSource meetings - no outside sponsors are invited to attend
- DealSource tables will be left up on Day 2 of the conference (minus the air walls) so additional side meetings can be scheduled outside of DealSource for investment banks
- Reduced pricing and double the attendees are now included to encourage more investment banks to participate in DealSource to create more meeting opportunities for private equity groups
- Reduced pricing and double the attendees are now included for private equity exhibitors to support DealSource meetings, Capital Connection table coverage and additional side meetings
- ► Shortening the conference schedule to a 24 hour high-impact experience

### REDUCED PRICE AND DOUBLE THE ATTENDEES

Investment Bank Sponsorship Benefits:	Early Bird: \$750* Regular: \$1,000	
Complimentary conference registrations	4	
Two tables at DealSource	✓	
Dedicated meeting table at Capital Connection	✓	
Attendance at DealSource Reception for all registered attendees	✓	
Company name included in advertising and conference literature	✓	
Private Equity, Family Office & Corporate Development Sponsorship Benefits:	Early Bird: \$1,500*	
	Regular: \$1,750	
Complimentary conference registrations	Regular: \$1,750	
Complimentary conference registrations  Exhibitor table at Capital Connection		
	4	
Exhibitor table at Capital Connection	4	
Exhibitor table at Capital Connection  Participation in DealSource	4	

<sup>\*</sup> Early Bird expires on Friday, December 13, 2019



# SPONSORSHIP REGISTRATION AND CONTRACT



#### **CONTACT INFORMATION**

Company Name:		Primary Contact:			
Website:		Phone:			
Address:		Email:			
		Marketing Contact:			
City:		Phone:			
State:Zip:		Email:			
SPONSORSHIP OPPORTUNITIES		PAYMENT INFORMATION			
Platinum Sponsor	\$15,000	American Express Master Card Visa			
Gold Sponsor	\$10,000	Name:(as it appears on credit card)			
Silver Sponsor	\$5,000	Card Number: Exp. Date:			
Event Sponsor	\$7,500	Security Code: Zip:			
☐ Specialty Sponsor:       \$5,000         ☐ Private Equity, Family Office, Corp Dev       \$1,500 / \$1,750         ☐ Investment Bank Sponsor       \$750 / \$1,000		If paying by check Please mail this completed registration form, along with full payment to			

#### **INSTRUCTIONS**

To reserve your sponsorship, please email this completed form Morgan Stone at

#### mstone@acg.org

#### Previous year's sponsors

are given first right of refusal with openings granted on a first-come, first-serve basis – but must respond by **11/15/2019** to preserve sponsorship status.

#### **Sponsorship Confirmation:**

Applications are subject to approval by the 2020 TACC Committee. Please allow one week to receive confirmation and three weeks for those paying by check.

#### **AGREEMENT**

Sponsorship commitments are fully earned and not refundable. No benefits other than those specifically stated in the prospectus are implied or promised.

Signature: \_\_\_\_\_ Date: \_\_\_\_

