

SCHEDULE OF THE DAY

7:30 - 8:00	Registration, Networking & Breakfast	Atrium	Lower Level
8:00 - 8:15	Welcome & Opening Remarks: Julie Keyes	3M Auditorium	Lower Level
8:15 - 8:30	Thought Leader U of M: Larry Nordhagen	3M Auditorium	Lower Level
8:30 - 8:50	Panel of Business Owners	3M Auditorium	Lower Level
9:50 - 10:00	Break		
10:00 - 10:50	BREAKOUT SESSIONS (CHOOSE ONE)		
	TRANSITION POSITIONING AND PROCESS:	3M Auditorium	Lower Level
	TRANSACTIONS WITH "OUTSIDE" PARTIES The joys of selling your business to strangers		
	OWNER READINESS	2-260R	Upper Level
	Preparing financially and personally for "life after business"		
	CREATING HIGH PERFORMANCE	2-260Z	Upper Level
	MANAGEMENT TEAMS Developing and retaining strong management as a transition strategy		
11:00 - 11:50	BREAKOUT SESSIONS (CHOOSE ONE)		
	TRANSITION POSITIONING AND PROCESS:	3M Auditorium	Lower Level
	TRANSACTIONS WITH "INSIDE" PARTIES The joys of transferring or selling your business to family, management or employees		
	CULTURAL INTEGRATION	2-260R	Upper Level
	The role of culture and brand in developing transferable enterprise value		
	SHOW ME THE MONEY	2-260Z	Upper Level
	The role of financing in preparing for, and completing exit transactions		
12:00 - 12:30	Lunch	Atrium	Lower Level
12:30-1:30	Keynote Speaker: Shawntera Hardy	Atrium	Lower Level
1:30	Event Concludes		